1	IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MASSACHUSETTS					
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3	UNITED STATES OF AMERICA,)					
4	Plaintiff)					
5	-VS-) Criminal No. 21-10104-PBS) Pages 3-1 - 3-181					
6	VLADISLAV KLYUSHIN,)					
7	Defendant)					
8						
9						
10	JURY TRIAL - DAY THREE					
11	BEFORE THE HONORABLE PATTI B. SARIS UNITED STATES DISTRICT JUDGE					
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14						
15	United States District Court 1 Courthouse Way, Courtroom 19					
16	Boston, Massachusetts 02210					
17	February 1, 2023, 8:50 a.m.					
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20						
21	KATHLEEN SILVA LEE A. MARZILLI					
22	OFFICIAL COURT REPORTERS United States District Court 1 Courthouse Way, Room 7200 Boston, MA 02210 leemarz@aol.com					
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APPEARANCES: SETH B. KOSTO, ESQ. and STEPHEN E. FRANK, ESQ., Assistant United States Attorneys, Office of the United States Attorney, 1 Courthouse Way, Room 9200, Boston, Massachusetts, 02210, for the Plaintiff. MAKSIM NEMTSEV, ESQ., 20 Park Plaza, Suite 1000, Boston, Massachusetts, 02116, for the Defendant. MARC FERNICH, ESQ., Law Office of Marc Fernich, 800 Third Avenue, Suite Floor 20, New York, New York, 10022, for the Defendant.

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_	I N D E X					
2						
3	WITNESS	DIRECT	CROSS	REDIRECT	RECROSS	
J	DARON HARTVIGSEN		19	38		
4						
5	BRYAN GARABO	41	51	59		
J	HYEYOUNG HAN	60	69	75		
6						
7	JULIE SOMA	76	86			
/	JASON LEWIS	95	112	121	122	
8						
0	DAVID HITCHCOCK	123				
9						
10						
11	<u>EXHIBITS</u> <u>RECE</u>	IVED IN EVID	<u>ENCE</u>	FOR ID		
12	59	128				
	60A	129				
13	61A 62A	130 131				
14	62A 63A	132				
	64A	133				
15	141, 141A	133				
16	149 1-8	136				
ТΘ	58, 58A	140 141				
17	248	143				
	13	144				
18	108	145				
19	110 100	148 150				
	151A-For ID	200		158		
20	9, 11	150				
21	151B 151C	161 161				
21	152-For ID	101		165		
22	152A	165				
2.2	152C, 152D	166				
23	D W	171 171				
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1 PROCEEDINGS 2 THE CLERK: All rise. 3 Interpreters, you're still under oath. THE COURT: So what's the issue this morning, please? 4 5 MR. NEMTSEV: The only issue I had is when that came 6 up yesterday about marking all of these log files as an exhibit 7 but the government not admitting them, yet the witness testifying to their contents without the admission of those logs. 08:50 10 THE COURT: Well, I think the way we left it is I would mark it for identification. You would move to strike 11 12 anything that was either inadmissible or unfairly prejudicial. 13 MR. NEMTSEV: No, Your Honor, I don't move to strike 14 anything. I would --15 THE COURT: Are you moving to strike the whole exhibit? I'd say no. 16 17 MR. NEMTSEV: No, no. I'm not moving to strike 18 anything from the log files. 19 THE COURT: Oh, you just want to admit it right now? 08:50 20 I don't understand what you want. MR. NEMTSEV: The log files, Exhibit 71, the lengthy 21 2.2 list of Julia Soma's account did this from this IP address, 23 from this computer. 24 THE COURT: I'm sorry. I'm mixing it up. This is my 25 bad. I thought you were referring to the texts.

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1
                  MR. NEMTSEV: No, no. I'm referring to the exhibit
         related to this witness.
     2
     3
                  THE COURT: All right. You moved to admit one of the
         ones that we allowed in yesterday, the log files involving
     4
     5
         Merrill, right? TM? So you're saying we should be moving in
         the one involving DFIN. Is that it?
     7
                  MR. NEMTSEV: I think we should be moving -- or the
     8
         government should have moved them all in. How can a witness
         testify as to the contents of log files without actually
08:51 10
         admitting the underlying log files?
    11
                  THE COURT: I don't remember. Did you move --
    12
                  MR. KOSTO: Yesterday we moved in a number of exhibits
    13
         under 71, 71A, 71B, which the witness testified were the
    14
         contents of messaging from those logs. What Mr. Nemtsev is
         asking is that the entirety, the millions of rows of logs,
    15
         including the geolocation information that the witness
    16
         testified he didn't know where it came from and he didn't rely
    17
    18
         on it. What the defense wants to do is hold up the geolocation
    19
         information, point to it and say, It doesn't say Boston.
08:52 20
                  THE COURT: Just so I understand. The excerpts that
         you used, you moved in yesterday?
    21
    22
                  MR. KOSTO: Yes.
    23
                  THE COURT: Okay. Now -- just to make it clear, you
    24
         want to move in the whole log file?
    25
                  MR. NEMTSEV: Yeah, I think it has to be, because this
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witness testified about hacks going from February of 2018 to
     1
         August of 2020. The snippets that they put in don't support
     2
         that. They're going to have a witness, Mr. Lewis --
                  THE COURT: First of all, you haven't moved them in
     4
     5
         yet. So are you doing that now?
     6
                  MR. NEMTSEV: I'm sorry?
     7
                  THE COURT: You have not yet moved them in yet.
                  MR. NEMTSEV: The log files or the snippets? The
     8
         snippets, they moved in.
08:52 10
                  THE COURT: The snippets are in.
    11
                  MR. NEMTSEV: Yes.
    12
                  THE COURT: They're in. Do you want to move in all
    13
         the log files?
    14
                  MR. NEMTSEV: We have to, I believe, Your Honor.
                  THE COURT: Just, are you moving them in?
    15
    16
                  MR. NEMTSEV: Yes.
                  THE COURT: The entire log files from DFIN?
    17
    18
                  MR. NEMTSEV: Yes, but they want portions of them
    19
         redacted.
08:52 20
                  THE COURT: This guy -- if -- I can't remember his
    21
         name -- doesn't know what that information is. Is someone that
    22
         you're going to be putting on the stand going to be able to
    23
         verify what that is?
    24
                  MR. NEMTSEV: We could have our expert explain what it
    25
         is. He does know what it is. He just says, I didn't rely on
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         it. He doesn't say it's unreliable. He says it came from
     2
         Microsoft.
     3
                  THE COURT: He said he didn't know how it was
     4
         generated.
     5
                  MR. NEMTSEV: He said it came from Microsoft.
                                                                  Those
     6
         logs were generated by Microsoft.
     7
                  THE COURT: Are you going to call someone from
     8
         Microsoft as to how they were generated? I don't know how they
         were generated. I have no basis for it.
08:53 10
                  MR. NEMTSEV: They were generated by Microsoft
    11
         consistent with -- the entire log, not just portions of it.
    12
         The entire log was generated by Microsoft. Are they arguing
         that the entire log is unreliable?
    13
    14
                  THE COURT: I didn't know that. The entire log was
    15
         generated by Microsoft?
                  MR. KOSTO: No, Your Honor. The geolocation
    16
         information is the issue here, and before trial, the defense
    17
         moved to exclude the geolocation information from MaxMind. And
    18
    19
         in arguing that -- and I'm in docket 126 right now -- the
08:54 20
         defense pointed to MaxMind and then said, MaxMind is
    21
         unreliable. If you look at IP2Location, another company, you
    22
         get one city. If you look at IPinfo, another type of company,
         you get a different location. If you look at db-ip, which is
    23
    24
         used by Microsoft, you get a different location.
    25
                  THE COURT: You did not prepare me on this. I did not
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understand that Microsoft would be generating information based
     1
     2
         on yet another source. So the question I have is: This -- I
         don't know about it. It wasn't vetted with me. I knew about
         MaxMind.
     4
     5
                  MR. KOSTO: And this witness has testified that beyond
         the fact that it comes from Microsoft, he doesn't know where it
     7
         came from and he didn't rely on it, so the --
     8
                  THE COURT: Well, I'm not allowing it to come in.
     9
         That said, if you have some expert who can help me on that, we
08:54 10
         can just mark it for ID and I will allow it to come in. It
    11
         just depends on who you have. Do you have an expert coming in
    12
         on it?
    13
                  MR. NEMTSEV: Well, we have an expert, a forensic
    14
         expert. I'm sure he could testify to --
    15
                  THE COURT: All right. So if he can say it's reliable
         and the kind of thing people rely on, as I've said for a
    16
         million years, what's sauce for the goose is sauce for the
    17
    18
         gander.
    19
                  MR. FRANK: Two points on that, Judge, quickly. First
08:55 20
         of all, their expert hasn't been noticed on that issue.
    21
                  But second of all, in that, what Mr. Kosto was just
    22
         reading, Mr. Nemtsev argued that the Microsoft data was no more
    23
         reliable than the MaxMind data. The next one he was going to
    24
         read was that Microsoft provides yet another source. It's all
    25
         identical. They all do the exact same thing.
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1
                  THE COURT: Well, right now I have no evidence from
         the defense that it's reliable. As in zero. If you put in
     2
         evidence that it's reliable, I will allow you to put it in, and
     3
         I'll allow them to rebut with the same information that we were
     4
     5
         fighting about in the motions in limine in rebuttal -- or not
         rebuttal, but to respond to it. Because they can put in their
     7
         MaxMind data, and the jury can have all the limitations on it.
         Right now I have no evidence on point.
     9
                  MR. FRANK: Well, it's even more than that, because
08:56 10
         they've actually arqued it's not reliable. This exact data
    11
         they've argued is not reliable.
    12
                  THE COURT: Excuse me. I'm not -- I don't know this
    13
         area very well --
    14
                  MR. FRANK: I understand, Judge.
    15
                  THE COURT: -- but the argument was about MaxMind, not
         about Microsoft.
    16
    17
                  MR. FERNICH: Judge, let me --
    18
                  THE COURT: Excuse me.
    19
                  MR. FERNICH: I'm sorry.
08:56 20
                  THE COURT: I know nothing about Microsoft's
         reliability. Microsoft strikes me as a reputable company,
    21
    22
         would we say? So if Microsoft is relying on this data, perhaps
    23
         it is relatively reliable. But so far -- you won that fight.
    24
         If you want to open up that can of worms again, your call, with
    25
         your expert, or with him, he -- he couldn't tell you. I mean,
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1
         so he didn't know. And then the government gets to put in
     2.
         theirs.
     3
                  Okay. Now, I have a question about venue now that
         we're on it. I started to think about putting this case
     4
     5
         together.
                  THE CLERK: Hold on, Judge. That's the court officer.
     7
                  THE COURT: Don't let them in yet.
                  Because this all goes to the issue of venue, of
     8
     9
         course. What is the story with -- does venue get -- is that
08:57 10
         the first question asked to the jury, and if they -- is it the
    11
         last question asked to the jury?
    12
                  MR. FERNICH: I'm sorry. I missed that.
                  THE COURT: I've actually not hit this issue.
    13
                                                                  So if
    14
         for some reason they decide there's no venue, double
         jeopardy -- in other words, it can be retried, right?
    15
                  MR. FERNICH: It's before the Supreme Court right now,
    16
         that issue.
    17
    18
                  THE COURT: Now you've got me.
    19
                  MR. FRANK: Judge, we dealt with this issue in the
08:57 20
         Varsity Blues cases. There was a venue instruction. So
    21
         there's a standard venue instruction that they have to find by
    22
         a preponderance that it touched Massachusetts.
    23
                  THE COURT: Sure.
    24
                  MR. FRANK: But there's no separate -- there's no
    25
         separate question put to them on the -- they still have to just
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1
         decide the counts the way they decide the counts. So it's just
         an issue in the instructions, just like --
     2
     3
                  THE COURT: So there's no separate question?
                  MR. FRANK: There's no separate question.
     4
     5
                  THE COURT: Are you sure?
     6
                  MR. FRANK: A hundred percent sure.
     7
                  THE COURT: That's the way Judge Gorton did it, but is
         that the practice? I don't know.
     8
                  MR. FRANK: That's the way it was dealt with in all
08:58 10
         the Varsity Blues cases, and I've never heard of it being put
    11
         to the jury as a separate question on the questionnaire.
    12
                  THE COURT: So you simply say to them, if you don't
    13
         find the venue, you find not guilty?
    14
                  MR. FRANK: There's a standard instruction. We have
         it in our instructions.
    15
                  THE COURT: I know. It wasn't helpful. The venue
    16
         instructions for both sides were not particularly helpful.
    17
    18
         trying to do research on it. I had it come up in eBay, as
    19
         Mr. Kosto knows. So let's assume for a minute, you didn't
08:58 20
         prove by a preponderance of the evidence venue. Is it a not
    21
         quilty? Is that how it gets resolved?
    22
                  MR. FRANK: Yes, but I don't know that that's the
    23
         instruction. The instruction we gave to the Court is the
         standard First Circuit --
    24
    25
                  THE COURT: What do you do? You're the juror. You
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1
         think you don't know whether it's in Prague or you don't know
     2
         whether it's in Korea.
     3
                  MR. FRANK: And it's a thing that they have to find in
         order to convict, just like any other element.
     4
     5
                  THE COURT: Excuse me. So if you haven't proven it,
     6
         is it not guilty?
     7
                  MR. FRANK: Yes, but they --
                  THE COURT: That's all I'm asking.
     8
     9
                  MR. FRANK: Yes, but I don't know that that specific
08:59 10
         verbiage is in the instruction.
    11
                  THE COURT: No, but it's going to be. Either that or
    12
         I do a separate question. Let me ask you this: The issue
         really is if there's no venue, does that trigger double
    13
    14
         jeopardy? When I dismiss -- it came up in eBay. If I dismiss
         on the issue of venue, you just get to try it somewhere else.
    15
                  MR. NEMTSEV: That's the issue in the Supreme Court
    16
         case right now. The Eleventh Circuit -- the Eleventh Circuit
    17
         reversed a count for insufficient evidence on venue, and
    18
    19
         there's a circuit split as to whether the defendant can be
08:59 20
         retried somewhere else, and that's what they're going to
    21
         resolve in the case.
    22
                  THE COURT: Neither of you gave me verdict slip, so I
    23
         was just thinking about it last night. What would be your
    24
         position on that? Are you agreeing with the Eleventh?
    25
                  MR. NEMTSEV: No, we don't like the Eleventh.
                                                                  The
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09:00 20

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Eleventh found that it can be retried, and, you know, the
Supreme Court is going to figure that out. I think we are
going to get the answer.
         THE COURT: If it's simply a not quilty, I will never
know.
        MR. NEMTSEV: Well, we wouldn't want a special verdict
on venue.
         THE COURT: That's agreed, all right.
        MR. FRANK: Well, no, that's an issue we -- with
respect to the -- I think that's right, but I just want to
check with our appeals unit on that.
         THE COURT: I don't know. I usually have venue arise
as a motion to dismiss the indictment. I haven't had it arise
in this context. So right now you're both agreeing, subject to
my hearing something else, that it's bound up in -- if you
don't find venue, it's a not guilty?
        MR. FERNICH: Yes.
        MR. FRANK: Yes, Your Honor, but what I do think we
object to is a separate instruction with respect to that one
issue that if you don't find it, it's a not guilty. It would
be the same instruction as you give, we submit, for all the
elements, which is if you don't find any element, it's a not
quilty.
        THE COURT: Of course.
        MR. FRANK: But we don't say for each individual
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1
         element, if you don't find this element, it's a not guilty. If
     2
         you don't find this element, it's a not quilty.
     3
                  THE COURT: I don't know how I'll word it yet. I'm
         just basically dealing with the fact of whether I need a
     4
     5
         special question on it, and you're both agreeing the answer is
     6
         no.
     7
                  What's the name of that court case?
     8
                  MR. NEMTSEV: I don't remember the name of it, but
         while we're going, I'll look it up. I'll find it for you.
09:01 10
                  I don't think it's been argued yet. There was a piece
    11
         on it in Law360 a couple weeks ago that explained it very well,
    12
         laid out the issues.
    13
                  THE COURT: It's fascinating.
    14
                  MR. NEMTSEV: Yeah, it's a real weird one. I mean,
    15
         there obviously would be collateral estoppel implications,
         maybe, by a special verdict. I don't know. It seems --
    16
                  THE COURT: Is the jury here?
    17
    18
                  THE CLERK: Yes.
    19
                  THE COURT: And was somebody going to ask that
09:01 20
         question for that juror?
    21
                  THE CLERK: Answer that question.
    22
                  THE COURT: I have the question.
    23
                  MR. KOSTO: I can take care of it, Your Honor.
    24
                  THE COURT: On redirect?
    25
                  MR. KOSTO: Sure.
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                  THE COURT: All right. I don't even understand it,
     2
         so...
     3
                  MR. NEMTSEV: What was the question, Your Honor?
                  MR. KOSTO: The question was: Is the browser --
     4
     5
                  THE COURT: Is user agent string just different types
         of browsers?
     7
                  MR. KOSTO: Yes. I'm not answering the question, but
     8
         that was the question.
                  MR. NEMTSEV: I could ask it, Judge.
                  Could I write it down?
09:02 10
                  THE COURT: I don't understand it, myself. So do you
    11
    12
         want me to ask him to amplify it?
    13
                  MR. NEMTSEV: No, I'll ask the question as it is.
    14
                  THE COURT: What does it mean?
    15
                  MR. NEMTSEV: I assume -- when the government put in
    16
         the little snippets, there was browser data. I assume that's
         what he's asking about. So I'll ask the witness what that
    17
    18
         string means.
    19
                  THE COURT: All right. And how much longer do you
         have with the witness?
09:02 20
    21
                  MR. NEMTSEV: 25 minutes.
    22
                  THE COURT: Okay. And...
    23
                  MR. KOSTO: No more than that, Your Honor. Probably
    24
         half of it, depending on what the cross is.
    25
                  THE COURT: Okay.
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1
                  MR. FERNICH: And the case is Smith -- unhelpfully,
         it's Smith v. United States. I don't have a docket number on
     2
         it, but I'm sure somebody could find it pretty quick.
                  THE CLERK: One quick question.
     4
     5
                   (Discussion held off the record.)
     6
                  MR. FERNICH: Timothy Smith.
     7
                  THE COURT: So are you offering in the log files in
         their entirety?
     8
     9
                  MR. NEMTSEV: I'm going to ask him about the
09:03 10
         reliability of the log files. If he says they're reliable,
    11
         then, yes. If he says no --
    12
                   THE COURT: And then you're going to object as far as
         the reliability of those columns, and I will -- at this point,
    13
    14
         I will hold on that, and we'll wait to hear what various --
    15
         there are various forensic experts coming in who you can ask
         about it, and so I'll allow them in except for those, which
    16
         I'll mark for identification.
    17
    18
                   THE CLERK: Do you have a number for that, or you'll
    19
         give it to me later?
09:03 20
                  MR. KOSTO: Well, the log, in its entirety, is
    21
         Exhibit 71.
    22
                  THE CLERK: I know.
    23
                  MR. KOSTO: But if we let in Exhibit 71, the
    24
         geolocation information comes right in with it, which is why --
    25
                  THE COURT: No, it doesn't. I just explained it
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09:04 20

09:04 10

wasn't. I'm not going to allow -- I'm going to hold on the issue of geolocation. They're not going to be sitting here reading 71. So -- all right? I guarantee --

MR. KOSTO: We'll prepare a version of it that redacts those columns.

THE COURT: All right. And we'll see if somebody puts it in as reliable, and then you can put in -- like, I don't even have any information that Microsoft relies on MaxMind. It would be of interest to me if somebody as -- if a company as, I don't know, big as Microsoft found it reliable. I didn't have that information before.

MR. FERNICH: But, Judge, in the motion, when we took the position that the MaxMind evidence shouldn't be admissible in the absence of an expert proffer, Daubert-type proffer in advance, we cited two cases dealing with the Microsoft geolocation evidence by analogy. One was from the Western District of New York. I think one was from somewhere out in Minnesota. It's near the back of the motion. And in those cases, the judges took the exact approach that Your Honor was suggesting. If we proffer — they let the evidence in. The proponent in that case, the government, just — they just made the government put somebody on to say, you know, we used this and it's reliable enough, and it went to the jury. So that's what we're —

THE COURT: So if you get someone to say it, the

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1
         government can put it in, and you can put it in.
     2
                  MR. FERNICH: Right. So I think Your Honor is doing
     3
         it exactly in line with those two cases that we cited.
                  THE COURT: I just wish I had dealt with it at the
     4
     5
         front end rather than right now, but that is what it is.
     6
                  Is the jury here?
     7
                  THE CLERK: Yes.
                  MR. FERNICH: The docket number of the Supreme Court
     8
         case is 21-1576.
09:05 10
                  THE COURT: Okay. Good.
    11
                  MR. KOSTO: Should I get Mr. Hartvigsen, Your Honor?
    12
                  THE COURT: Yes. Thank you. We're going to get the
    13
         jury.
    14
                   (Discussion held off the record.)
                  MR. KOSTO: Your Honor, we did get a little feedback
    15
         yesterday that the sidebars were quite audible. I don't know
    16
         if we could have white noise or --
    17
    18
                  THE COURT: Yeah, that sounds like a good idea.
    19
                  THE CLERK: All rise for the jury.
09:07 20
         (Jury enters.)
    21
                  THE COURT: Good morning to everyone. Thank you so
    22
         much for showing up on time so we can get going right away.
         Did anyone speak about this case, see anything in the press,
    23
    24
         see anything on social media? All right. Thank you. You've
    25
         complied with my instructions. We're going to finish up.
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think it's on the cross-examination.
     1
     2
                  And were you going to start with that question from
     3
         the juror?
                  MR. NEMTSEV: I was, Your Honor.
     5
                  THE COURT: All right. I wasn't sure I understood the
         question, but he's going to try. If that's not the right
     7
         question, then you'll write it out again. Okay?
                  JUROR: Yes.
                  THE COURT: Go ahead. Please be seated. You're still
09:08 10
         under oath.
    11
                           DARON HARTVIGSEN, Previously sworn
    12
                            CONTINUED CROSS-EXAMINATION
    13
         BY MR. NEMTSEV:
    14
              Good morning, Mr. Hartvigsen.
    15
         Α.
             Good morning.
            So there's one question, and I believe this relates to the
    16
         snippets of log files that the government showed to you
    17
    18
         yesterday.
    19
         Α.
            Yes, sir.
              And the question is: Are the user-agent strings just
09:08 20
    21
         different types of browsers?
    22
              The user-agent strings will document different types of
         browsers, yes. So if somebody uses a Firefox browser, it will
    23
    24
         show up different in the user-agent string, yes.
    25
             And am I correct that in this instance, in almost all of
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1
         the log files, you determined that a Chrome browser was used on
         a Windows laptop?
     2
              There was different user-agent strings used across the
     3
     4
         logs.
     5
                   THE COURT: Here's my problem. I need to hear you.
     6
                   THE WITNESS: Oh, okay.
     7
                   THE COURT: So you're talking to him like a little
     8
         private conversation. They're the audience. Me, secondary
         audience. But we all need to hear. All right? Thank you.
09:09 10
                   THE WITNESS: Yes, ma'am.
    11
               So am I correct that most of the log files that you
    12
         determined were potentially related to intrusions, that access
         was from a Windows computer and using a Chrome browser?
    13
    14
               I don't know if I would characterize it as "most."
    15
         Q.
              But many?
              Many, maybe.
    16
         Α.
    17
              Was that --
         Ο.
    18
              I'd have to look at my notes, but...
         Α.
    19
         Q.
              Do you have your notes with you?
09:09 20
         Α.
              No.
    21
              And these log files are very extensive, correct?
         Q.
    2.2
         Α.
              Yes.
    23
              Going from about February of 2018 to August of 2020?
              Correct.
    24
         Α.
    25
         Q.
              For multiple users at DFIN?
```

- 1 A. Yes.
- 2 Q. How were those log files created?
- 3 A. They were stored by the computers that created them.
- 4 | Q. What system was used to create them?
- 5 A. Which log files are you referring to?
- 6 Q. Let's -- I'm going to ask you specifically about the Julia
- 7 Soma log files, for example.
- 8 A. Oh, okay. Yes.
- 9 Q. Ms. Soma's log files, what system were those created by?
- 09:10 10 A. They were created by a Microsoft IIS server.
 - 11 0. IIS server. What is that?
 - 12 A. Internet Information Services server. It's a way
 - 13 Microsoft logs applications on the Internet.
 - 14 Q. And these logs are created automatically by the server; if
 - it senses an activity, it creates a log?
 - 16 A. Essentially, yes.
 - 17 Q. You didn't touch these log files, what you received is
 - 18 exactly what came from the Microsoft IIS server; is that
 - 19 correct?
- 09:11 20 A. We were provided those log files by DFIN, yes.
 - 21 Q. And you didn't manipulate the log files in any way,
 - 22 | correct?
 - 23 A. No.
 - 24 Q. You didn't add any columns, you didn't subtract any
 - 25 columns. Whatever you received, that's what you relied on,

```
correct?
```

- 2 A. Well, there were different versions of the analysis
- 3 process. So when we received original log files, we may have
- 4 sorted them based on IP, as an example.
- 5 Q. You may have sorted them and you may have used tools to
- 6 analyze them, but the logs that you received and used in this
- 7 case came directly from the Microsoft IIS server, correct?
- 8 A. For the Julie Soma ActiveDisclosure logs, yes.
- 9 Q. And in those log files, there were two columns, or three
- 09:12 10 columns, I believe, related to IP geolocation. It states which
 - 11 IP was used by the Julia Soma account and what location that IP
 - 12 is associated with.
 - Do you remember that?
 - MR. KOSTO: Objection.
 - 15 THE COURT: Overruled.
 - 16 A. What was the question? I'm sorry.
 - 17 Q. Within the Julia Soma log files --
 - 18 A. Okay.
 - 19 Q. -- it shows Julia Soma's account connecting to DFIN's
- 09:12 20 | server, the Microsoft IIS server, through an IP address,
 - 21 correct?
 - 22 A. An IP address, yes.
 - 23 Q. Additionally, there are two columns or three columns that
 - 24 show that this IP address was associated with this city name,
 - 25 this state, this country; is that correct?

```
1
              There were -- yes, there were lines in the logs that had
     2
         that.
              You didn't touch those lines, correct?
         Q.
              I didn't add those attributes, no.
     4
     5
         Q.
              Those came automatically from the Microsoft IIS system,
         correct?
     7
              I believe so.
         Α.
             Do you believe that the Microsoft IIS system is reliable?
         Q.
                   THE COURT: Is what?
09:13 10
                  MR. NEMTSEV: Reliable.
    11
                  MR. KOSTO: Objection.
    12
                  THE COURT: Do you know one way or another?
                  THE WITNESS: I do not.
    13
    14
         Q.
              So you don't know whether these log files are reliable?
    15
                  MR. KOSTO: Objection, asked and answered.
                   THE COURT: Sustained. Ask about that information.
    16
                  MR. NEMTSEV: I'm sorry, Your Honor, the IP
    17
    18
         geolocation?
    19
                  THE COURT: Yes.
              Do you know where Microsoft obtained that geolocation
09:13 20
    21
         data?
    22
         Α.
            I do not.
             Do you believe that Microsoft typically uses reliable
    23
    24
         sources?
                  MR. KOSTO: Objection, foundation.
    25
```

```
1
                  THE COURT: Sustained.
                  MR. NEMTSEV: I'll move on.
     2
              The last time we left off, I believe we spoke about the
     3
         fact that your investigation started after DFIN received an SEC
     5
         subpoena; is that correct?
         Α.
              Yes.
     7
              And the employee that you first focused on was Julia Soma,
         is that correct?
         Α.
             Yes.
09:14 10
         Ο.
             And who told you to focus on that employee?
    11
             DFIN's lawyers. That was the first lead that we had that
    12
         there was unauthorized activity.
    13
              And did DFIN's attorneys point you specifically to
         Q.
    14
         Ms. Soma?
    15
                  MR. KOSTO: Objection, Your Honor, to the privileged
         communications.
    16
                  THE COURT: Well, I'm not sure that it is. Overruled.
    17
    18
                  Who are you?
    19
                  MR. BUCK: Your Honor, I'm an attorney for DFIN.
         Communications --
09:14 20
    21
                  THE COURT: Are you objecting?
    22
                  MR. BUCK: I am objecting, Your Honor. I would object
         to communications --
    23
    24
                  THE COURT: Well --
    25
                  MR. NEMTSEV: This shouldn't be done in front of the
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1
          jury.
     2
                   THE COURT: This shouldn't be done like this. You
     3
         should have introduced yourself to me.
                   I'll allow the general topic of whether they pointed
     4
     5
         you to a certain location.
         BY MR. NEMTSEV:
     7
             Did DFIN point you to a certain location? And by this
         location, I mean Julia Soma's account.
                   THE COURT: Don't tell him what exactly they said
09:15 10
         about it, but did they focus you on that account?
    11
                   THE WITNESS: Yes.
                  THE COURT: All right. Next question.
    12
    13
              Have you ever met Ms. Soma?
         Q.
    14
              Have I ever met Ms. Soma?
    15
         Q.
              Yes.
         A. We met over phone.
    16
    17
              Understood.
         Ο.
              And what kind of access did Ms. Soma's account have
    18
    19
         compared to, potentially, other employees at DFIN?
09:15 20
              Can you be more specific?
    21
              Was there anything specific about Ms. Soma's account
    22
         compared to other accounts in the ActiveDisclosure system?
    23
              Oh. So, yes, we uncovered unauthorized activity on her
         Α.
         account.
    24
    25
         Q.
              And you uncovered it by looking at what?
```

- 1 A. At -- looking at logs, interviewing her about her normal
- 2 activity, those kinds of things.
- 3 | Q. Did Ms. Soma have an administrative account?
- 4 A. Did she have an administrator account for what?
- 5 Q. For ActiveDisclosure?
- 6 A. No, not that I know of.
- 7 Q. Did Ms. Soma's account have full access to all of the
- 8 companies that were serviced by DFIN in ActiveDisclosure?
- 9 A. She had broad access, yes.
- 09:16 10 THE COURT: ActiveDisclosure is what again, to remind
 - 11 the jury?
 - 12 THE WITNESS: Sorry. ActiveDisclosure is the -- it's
 - 13 software that DFIN provides clients that allows them to
 - 14 collaborate. Public companies can put information in
 - 15 | ActiveDisclosure and then use that to report performance and
 - 16 other data to SEC and others.
 - 17 Q. And do you know how many companies were serviced by the
 - 18 ActiveDisclosure system?
 - 19 A. I do not.
- 09:17 20 Q. Do you know how many companies, for example, Ms. Soma's
 - 21 account accessed during the relevant time period?
 - 22 A. Not off the top of my head, no.
 - 23 O. More than a hundred?
 - 24 A. I can't answer.
 - 25 Q. You also obtained access to all of Ms. Soma's other

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1 electronic devices; is that correct?
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- 2 A. That's a -- can you define electronic devices?
- 3 Q. You, for example, got access to her work computer; is that
- 4 correct?
- 5 A. We collected her DFIN computer, yes.
- 6 Q. You also collected her personal laptop, correct?
- 7 A. That, I don't recall.
- 8 MR. NEMTSEV: Your Honor, can I just show the witness
- 9 a document, potentially, through this?
- 09:18 10 THE CLERK: Judge, he's going to have to hand it to
 - 11 him. He can't just put it on the document camera.
 - 12 THE COURT: Just show it to him.
 - 13 THE WITNESS: Okay.
 - 14 | Q. Does that refresh your recollection as to what devices you
 - 15 | collected from Ms. Soma?
 - 16 A. Yes, it does.
 - 17 Q. So it was her work laptop, her personal laptop, and an
 - 18 additional device; is that correct?
 - 19 A. Yes. It says DFIN laptop, mobile device, and personal
- 09:18 20 laptop.
 - 21 MR. KOSTO: Your Honor, if the witness is refreshed,
 - 22 the document is ordinarily taken away.
 - 23 MR. FERNICH: I'll get it from him.
 - 24 THE COURT: Keep going, keep asking. I don't want to
 - 25 slow this down.

- 1 Q. And you reviewed all of her activity on her mobile device,
- 2 on her work laptop, her personal laptop, correct?
- 3 A. Our team did, yes.
- 4 Q. Extensive searches trying to determine whether there was
- 5 any malware on her computers?
- 6 A. That's correct.
- 7 Q. Did you find any malware?
- 8 \mid A. No, we found no malware.
- 9 Q. You also reviewed the electronic devices of other
- 09:19 10 | employees; is that correct?
 - 11 A. That's correct.
 - 12 Q. There was an employee by the name of Ms. Han; is that
 - 13 correct?
 - 14 A. Yes.
 - 15 Q. Mr. Lewis?
 - 16 A. Correct.
 - 17 Q. A Ms. Guevara, if I'm saying that correctly?
 - 18 A. I'm not sure how to pronounce her name.
 - 19 Q. A Mr. Storino; is that correct?
- 09:20 20 A. I'd have to refresh my memory on that one.
 - 21 MR. NEMTSEV: Could I put that document in front of
 - 22 him again, Your Honor?
 - THE COURT: Is this essential?
 - MR. NEMTSEV: No, I could move on.
 - 25 Q. But you also focused your investigation on two employees

- 1 from the UK; is that correct?
- 2 A. We focused on two -- on laptops that were in the UK.
- Q. One laptop belonged to Mark Rumbelow, correct?
- 4 A. I believe that's accurate.
- 5 Q. And another UK employee by the name of Nasreen Gaffar?
- 6 A. That name, I don't recall.
- 7 Q. You also focused your investigation on an employee from
- 8 Poland; is that correct?
- 9 A. On a laptop from Poland, yes.
- 09:20 10 Q. A Ms. Uryga, if I'm pronouncing it correctly?
 - 11 A. I'm not sure how to pronounce her name.
 - 12 Q. And you found no malware on any of these devices, correct?
 - 13 A. We found renamed versions of PowerShell on a Poland system
 - 14 and systems in the UK.
 - 15 Q. And systems in the UK.
 - So that's where you focused your investigation, because
 - 17 you found something potentially in the Polish laptop and the
 - 18 UK-related laptop, correct?
 - 19 A. I don't understand that question.
- 09:21 20 Q. You focused your investigation, in part, on the employees
 - 21 located in the UK, the employee located in Poland because you
 - 22 | located some activity that came from Poland and came from the
 - 23 UK?
 - 24 A. I don't know if I'd say focused our investigation, but we
 - 25 detected renamed versions of PowerShell on systems in the UK

- 1 and Poland.
- Q. And Ms. Han, she was an employee of DFIN that worked in
- 3 South Korea, correct?
- 4 A. Yes.
- 5 Q. And as part of your request to her, you asked her to send
- 6 her laptop from South Korea to Washington, D.C.; is that
- 7 | correct?
- 8 A. That is accurate, yes.
- 9 Q. And that laptop never made it to Washington, D.C.,
- 09:22 10 | correct?
 - 11 A. It eventually did make it.
 - 12 Q. But it was lost for some time in Poland, correct?
 - 13 A. It was actually lost in, I believe, the DHL center in D.C.
 - 14 Q. Thank you.
 - Now, this PowerShell activity that you found emanating
 - 16 from Poland and the UK, there was a modification date to the
 - 17 PowerShell; is that correct?
 - 18 A. Yes.
 - 19 Q. And when was that PowerShell modified, or the modification
- 09:22 20 date?
 - 21 A. So one of them was September of 2017, and the other one
 - 22 was, I believe, November of 2019.
 - 23 Q. And your testimony, I believe on direct, was that the
 - 24 intrusions occurred from February of 2018 to August of 2020,
 - 25 correct?

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MR. KOSTO: Objection.

THE COURT: Overruled.
```

- A. What was the question?
- 4 Q. Your testimony on direct examination was that the
- 5 intrusions occurred from February of 2018 to August of 2020; is
- 6 that correct?

- 7 A. I said we had logs from the 5th of February 2018, and the
- 8 last we observed them in the systems was August of 2020.
- 9 Q. So there's potential that there were intrusions based on
- 09:23 10 your review of all the forensic evidence prior to February of
 - 11 2018; is that correct?
 - 12 A. We only had logs that were available that were -- that
 - were detailed enough to go back to February 5th of 2018.
 - 14 Q. So you can't exclude that there were intrusions in 2017,
 - 15 2016, 2015, correct?
 - 16 A. I can't say one way or the other.
 - 17 Q. In these log files, specifically Mr. Soma and Ms. Han,
 - 18 you've located a number of suspicious IP addresses, correct?
 - 19 A. Yes.
- 09:24 20 Q. And I believe that number was 110, based on what I've
 - 21 read; is that correct?
 - 22 A. That sounds accurate.
 - 23 | O. And those --
 - 24 THE COURT: So there were 110 what? Just project it
 - 25 out. What were there 110 of?

```
1
         Q.
             IP addresses, correct?
     2
                  THE COURT: No, what are you saying -- 110 what?
     3
                  THE WITNESS: Suspicious IP addresses. So when we
         looked at the logs, there was roughly 100 or so IP addresses
     4
         that were not consistent with Ms. Soma's normal use.
     5
              And those 110 IP addresses were associated with 26
     7
         different Internet service providers, correct?
     8
             That, I don't recall.
         Α.
              They were associated with more than just one Internet
         provider, correct?
09:25 10
    11
                  THE COURT: Give us a ballpark. What do you remember
         was the number of Internet service providers?
    12
    13
                  THE WITNESS: I don't recall the number of Internet
    14
         service providers associated with those IPs.
    15
             More than one?
         Q.
    16
         A. Yes.
         Q. More than five?
    17
    18
         Α.
             Yes.
    19
                  THE COURT: More than ten?
                  THE WITNESS: That, I don't recall.
09:25 20
    21
                  MR. NEMTSEV: Your Honor, could I refresh the
    22
         witness's memory?
    23
                  THE COURT: Yes.
    24
                  MR. NEMTSEV: Thank you.
    25
                  THE WITNESS: Okay.
```

- 1 MR. NEMTSEV: Could you set it aside? Thank you.
- 2 Q. Does that refresh your recollection?
- 3 A. It does.
- 4 Q. So there were 110 IP addresses associated with 26 Internet
- 5 service providers, correct?
- 6 A. Yes.
- 7 Q. And what is an Internet service provider?
- 8 A. It is an organization or an entity that will provide
- 9 Internet access, kind of like Google or the like.
- 09:27 10 Q. And it wasn't exclusively AirVPN IPs that were located,
 - 11 correct?
 - 12 A. We were focused on VPN connections.
 - 13 Q. VPN connections, but AirVPN would be the ISP; is that
 - 14 correct?
 - 15 A. AirVPN was a VPN connection that we saw.
 - 16 Q. And if you checked, would AirVPN show up as an ISP?
 - 17 A. It would show up as the origin of that connection.
 - 18 Q. So in that list of 26 --
 - 19 THE COURT: Could you just -- so they can understand
- 09:27 20 this.
 - MR. NEMTSEV: Sure.
 - 22 THE COURT: So is a VPN an Internet service provider?
 - 23 THE WITNESS: A VPN provider is a -- is a service that
 - 24 focuses on a private network. An Internet service provider can
 - 25 be much broader than just providing VPN services or virtual --

```
THE COURT: VPN service provider is a subset --
     1
     2
                  THE WITNESS: It can be, yes.
                  THE COURT: -- of an Internet service provider; is
     3
         that right? It's a kind of Internet service provider; is that
     4
     5
         right?
                  THE WITNESS: Yes. Exactly.
     7
                  THE COURT: So when you said 26, does that include VPN
     8
         providers?
                  THE WITNESS: Yes.
         BY MR. NEMTSEV:
09:28 10
    11
              So AirVPN is just one of the 26 that you found, correct?
    12
         Α.
              Yes.
              Others that you found were Datapipe; is that correct?
    13
         Q.
    14
         Α.
              Yes.
    15
         Q.
              Quintex?
    16
         Α.
              Mm-hmm, yes.
    17
              Highwind Network Group?
         Q.
              Highwinds, yeah.
    18
         Α.
    19
         Q.
              I believe Korea Telecommunications?
09:28 20
         Α.
              That one I'm not recalling as a VPN service.
    21
             And would you agree that a VPN -- I'm sorry. Strike that.
         Q.
    22
                  THE COURT: So everything he just said, are those
    23
         VPNs?
                  THE WITNESS: I don't recall the Korea service
    24
    25
         provider being a VPN, but...
```

- Q. But all the other ones were VPNs?
- 2 A. I believe so.

- 3 Q. And would you agree that an IP address, it's not the
- 4 equivalent of, let's say, a Social Security number?
- 5 A. I would agree that it's not the equivalent of a Social
- 6 Security number.
- 7 Q. Correct, because a Social Security number is one number
- 8 that attaches to one person for the life of that person,
- 9 correct? More or less. You could obviously make changes, but
- 09:29 10 more or less, it's one number associated with one person for
 - 11 the remainder of their life?
 - 12 A. Sure.
 - 13 Q. And an IP address is consistently changing. You can log
 - 14 in with one IP address today. You can log in with a different
 - 15 IP address tomorrow, correct?
 - 16 A. Depending on your service provider and the connection that
 - 17 you have.
 - 18 THE COURT: So if you take one Internet service
 - 19 provider -- it's a company, right? It's an organization or a
- 09:30 20 | company, right?
 - 21 THE WITNESS: So some companies can maintain ownership
 - 22 of IPs over time. So like AT&T, they own IP space, and they
 - 23 have that IP space over time.
 - 24 THE COURT: But what about others?
 - 25 THE WITNESS: In the case of a VPN, the design of a

```
1
         VPN is actually to obfuscate the origins so the IP addresses
         are not necessarily the same.
     2
                  THE COURT: So does a VPN move it from physical
     4
         location to physical location?
     5
                  THE WITNESS: Physical location wasn't part of our
         analysis. We didn't associate that with tracking these actors.
     7
                  THE COURT: So you just tracked the service provider
         but not the location of where the server was?
     8
                  THE WITNESS: The IP address associated -- and where
09:31 10
         that was registered and who that was registered to.
    11
                   THE COURT: You did or didn't?
    12
                  THE WITNESS: We tracked the IP address and where that
    13
         was registered to at the time.
    14
                  THE COURT: Go ahead.
         BY MR. NEMTSEV:
    15
              Would you agree, especially in connection with the VPNs,
    16
         and potentially maybe with AT&T, that ten people, a hundred
    17
    18
         people could be using an IP address at the same time?
    19
              There could be multiple users on an IP, or there could be
09:32 20
         one.
              But in the case of VPNs, which are specifically designed
    21
    22
         to aggregate Internet traffic, it's much more likely, wouldn't
    23
         you say, that there are multiple users from various parts of
    24
         the world, potentially, using one IP address, correct?
    25
              I don't know about much more likely. In our case, we saw
```

```
1 VPN activity to the DFIN network, but we didn't do analysis on
```

- 2 how many, you know, potential users from that VPN might be --
- 3 Q. Let me ask a different -- what cell phone provider do you
- 4 use?
- 5 A. I'm sorry?
- 6 Q. What cell phone provider do you use?
- 7 A. Do I use?
- 8 Q. Yes.
- 9 A. AT&T.
- 09:32 10 Q. I use AT&T as well. If you and I both connect to the
 - 11 Internet right now using our AT&T data, both you and I would
 - 12 have the same IP address, correct?
 - MR. KOSTO: Objection.
 - 14 THE COURT: If you know.
 - 15 A. I actually do not know if that would be the case.
 - 16 Q. Okay. So based on all of your investigation, the twelve
 - people that assisted you, the review of multiple personal,
 - 18 business electronic devices, were you able to determine who
 - 19 intruded into DFIN's system?
- 09:33 20 A. Who or -- are you asking about, like, a person?
 - 21 Q. Yeah. Was it one person? Was it ten people? Was it a
 - 22 | hundred people? Was it a million people?
 - 23 A. We were able to determine that there was specific IPs
 - 24 doing specific things, accessing specific users on DFIN's
 - 25 network.

```
But you weren't able to determine who -- if it was 110, a
     1
         million people on the other side of the keyboard using those
     2
         IPs, correct?
     3
              We saw -- or -- and we documented the use of IPs and the
     4
     5
         access to DFIN's users. That type of analysis wasn't part of
         our work.
     7
              So you weren't able to identify a single intruder or a
         group of intruders, correct? That wasn't your analysis?
               I'm not sure I understand the question.
         Α.
09:34 10
                  THE COURT: Do you know who the intruders were?
                   THE WITNESS: We know a lot about the intruders and
    11
    12
         what they did. What their names were? That wasn't part of the
         information that was collected by DFIN logs or --
    13
    14
              And based on all the information that you collected from
    15
         DFIN's logs, you have no idea whether any intrusion is
         connected to Russia or not, correct?
    16
              That wasn't an analysis that we did.
    17
                  MR. NEMTSEV: Nothing further, Your Honor.
    18
    19
                               REDIRECT EXAMINATION
         BY MR. KOSTO:
09:35 20
    21
              Good morning, Mr. Hartvigsen.
         Q.
    2.2
         Α.
             Good morning.
              Mr. Nemtsev asked you about approximately 26 IP
    23
    24
         addresses -- or, excuse me, a hundred or so IP addresses from
```

approximately 26 providers, correct?

25

- 1 A. Yes.
- 2 Q. And several of those providers were private, virtual
- 3 private networks, correct?
- 4 A. Yes.
- 5 Q. And among them, what was the provider that featured most
- 6 prominently in your analysis of that group?
- 7 A. AirVPN was very common in our analysis.
- 8 Q. And Mr. Nemtsev asked you if there were one, ten, a
- 9 hundred different users who might be accessing the network over
- 09:36 10 a given IP address, correct?
 - 11 A. Yes.
 - 12 Q. Even where Ankura saw activity coming from different IP
 - addresses, what was common about what was happening on DFIN's
 - 14 network, regardless of which IP address it came from?
 - 15 A. What was common was that the actors were logging into
 - 16 Julie Soma's account or Ms. Han's account or Mr. Lewis's
 - 17 account.
 - 18 Q. And what kinds of information was being taken from Mr. Han
 - or Mr. Lewis or Ms. Soma's account regardless of the IP that it
- 09:36 20 | came from?
 - 21 A. It was information from public companies from
 - 22 ActiveDisclosure.
 - 23 Q. And what times of day, relative to those employees' shift,
 - 24 was the information coming out regardless of what IP it came
 - 25 from?

- A. It was usually during times of day when those users were not typically at work.
- 3 Q. And regardless of which IP it came from, was the
- 4 information taken consistent with the employees' usage of the
- 5 machines in their jobs?
- A. That was one of the indicators where in some cases much more was taken over time than usual, as an example.
- 8 Q. But that indicator that you've described was true as to IP
- 9 1, IP 2, IP 3, IP 4, and so on?
- 09:37 10 A. Yes.
 - 11 Q. What did the fact that all of the different IP addresses
 - were doing essentially the same thing cause you to believe
 - about the attacker or adversary?
 - 14 A. That the adversary was after --
 - 15 THE WITNESS: I'm sorry.
 - 16 THE COURT: You can answer.
 - 17 A. That the adversary was after the same information.
 - 18 Q. And if the adversary was after the same information, what
 - 19 does that cause you to believe about the person or persons who
- 09:38 20 | was intruding on DFIN's network?
 - 21 A. That the totality of the activity was the same person or
 - 22 group.
 - 23 MR. KOSTO: Nothing further, Your Honor.
 - MR. NEMTSEV: Nothing further.
 - THE COURT: Thank you. Sir, you may step down.

```
1
                   THE WITNESS: Thank you.
                   THE COURT: Your next witness.
     2
     3
                   MR. KOSTO: The United States calls Bryan Garabo.
                   THE CLERK: Sir, could you raise your right hand.
     4
     5
                                BRYAN GARABO, sworn
     6
                   THE CLERK: Could you please state and spell your last
     7
         name for the record.
     8
                   THE WITNESS: Sure. Bryan, B-r-y-a-n, Garabo,
         G-a-r-a-b, as in boy, -o.
09:39 10
                   THE CLERK: Thank you.
                   MR. KOSTO: You can have a seat, Mr. Garabo. Do me a
    11
    12
         favor and pull that microphone right up to you.
    13
                                 DIRECT EXAMINATION
    14
         BY MR. KOSTO:
    15
              And I'll do my best to keep my voice up if you would do
         the same, okay?
    16
    17
         Α.
              Okay.
                   MR. KOSTO: May I proceed, Your Honor?
    18
                   THE COURT: Yes, please.
    19
              Do I have it right, Mr. Garabo, is that the pronunciation?
09:39 20
         Q.
    21
         Α.
              That's correct.
    22
         Q.
              What city do you work in, sir?
    23
              New Jersey.
         Α.
              Any particular city?
    24
         Q.
    25
         Α.
              Hillsdale, New Jersey.
```

- 1 Q. And where do you work?
- 2 A. For Donnelley Financial Solutions.
- 3 Q. What do you call Donnelley Financial Solutions for short?
- 4 A. DFIN.
- 5 Q. How long have you been at DFIN?
- 6 A. I've been at Donnelley for nearly 40 years. Six years at
- 7 DFIN since we spun out.
- 8 Q. When you say spun out, what was DFIN called before it
- 9 became DFIN?
- 09:40 10 A. R.R. Donnelley.
 - 11 Q. And so you started with R.R. Donnelley back when?
 - 12 A. In the early '80s.
 - 13 Q. You're a lifer?
 - 14 A. Yes.
 - 15 Q. What's your title there?
 - 16 A. Senior vice president of service.
 - 17 Q. And let me direct you to the period of 2018, 2019, and
 - 18 2020. Okay? What was your position then?
 - 19 A. Senior vice president of service.
- 09:40 20 | Q. And what was the senior vice president of service
 - 21 responsible for in that window? All my questions will be about
 - 22 | 2018, '19, and '20.
 - 23 A. Understood. During that time, I was responsible for what
 - 24 we call our traditional business and our software business.
 - 25 Q. Can you say a word about what the traditional business is

- 1 first?
- 2 A. Sure. The traditional business is a business where
- 3 clients will send us their requests and we do all the work for
- 4 them. They have no access to any information once we put it on
- 5 our system until we send it back.
- 6 | Q. Where do you send it once you've gotten it physically?
- 7 A. Once we receive their request, we would process it
- 8 internally on our systems and then send it back to the clients
- 9 when completed.
- 09:41 10 O. And does that traditional business involve
 - 11 | ActiveDisclosure at all?
 - 12 A. It doesn't involve ActiveDisclosure, but what we do in the
 - 13 traditional side of the business is what is replicated in
 - 14 ActiveDisclosure.
 - 15 Q. So the traditional business still involves filing
 - 16 financial reports, just not through the software?
 - 17 A. Correct.
 - 18 Q. Okay. So what is the software business?
 - 19 A. ActiveDisclosure is a software built to allow the clients
- 09:42 20 to do all the work. It's a self-service SaaS solution.
 - 21 Q. And does DFIN work with any particular industry for its
 - 22 ActiveDisclosure business?
 - 23 A. Corporations.
 - Q. Does it work in any particular marketplace? Oil and gas
 - 25 versus e-commerce?

- 1 A. You know, I would say all corporations.
- Q. How about the size of those companies? Big, small, and in
- 3 between? What's the --
- A. All different sizes.
- 5 Q. How many employees worked in the ActiveDisclosure business
- 6 when you were supervising it?
- 7 A. I'd say approximately a hundred.
- Q. And where are those employees located?
- 9 A. They're scattered out across the world.
- 09:42 10 Q. Why across the world if DFIN is a U.S. company?
 - 11 A. Sure. We're a globally -- a global company. We have
 - 12 businesses and employees in London, in APAC, Canada, so not
 - 13 just specifically in the U.S.
 - 14 Q. What do companies in those countries need of a business
 - 15 | that helps file things with the SEC?
 - 16 A. If there are regulations that they need to file with
 - 17 documents that have to go through the SEC, we would support
 - 18 them in that process.
 - 19 Q. And what was your role specifically with respect to the
- 09:43 20 software business?
 - 21 A. I would oversee the business to make sure that once the
 - 22 jobs were sold, that our service team was supporting the
 - 23 clients in the way that we are expected to support them.
 - 24 Q. Are you familiar with the different kinds of filings that
 - 25 are handled through the ActiveDisclosure system?

- 1 A. Yes.
- Q. Can you explain to the jury briefly what a Form 10-K is?
- 3 A. Sure. All public companies need to file their financials
- 4 once a year, and that would be incorporated in the 10-K. So a
- 5 yearly filing with the SEC.
- 6 Q. And is there a deadline associated with that filing?
- 7 A. Yes.
- 8 Q. How long -- how long after the end of the year do the
- 9 companies have to put it on file?
- 09:44 10 A. Typically around the end of March.
 - 11 Q. How about a Form 10-Q?
 - 12 A. Similar to the 10-K, it's smaller and it's done on a
 - 13 quarterly basis with financials and filed with the SEC.
 - 14 Q. Are there similar kinds of information in the Forms 10-K
 - 15 and 10-0?
 - 16 A. Yes.
 - 17 Q. How would you describe it to a layperson?
 - 18 A. The financials of the company.
 - 19 O. How do those two forms differ from a Form 8-K? A
- 09:44 20 different number here.
 - 21 A. An 8-K is another filing type that is used to file
 - 22 different types of documents. It may include some financials,
 - 23 but not necessarily.
 - Q. Do Forms 8-K take place on that same quarterly or annual
 - 25 | calendar cycle?

- 1 A. Typically, there's an 8-K earnings release that comes out
- 2 prior to the actual filings.
- 3 Q. When are other times that Forms 8-K can show up?
- 4 A. Sure. If the company has an announcement to make, if
- 5 they're changing anything within the company that the public
- 6 needs to know, those 8-Ks are filed.
- 7 Q. How about something like a change in leadership at the
- 8 company?
- 9 A. Sure. That would be a reason to file an 8-K.
- 09:45 10 Q. Or the decision to sell a part of a business?
 - 11 A. That would be another reason, yes.
 - 12 Q. One last one for you. What is an Exhibit 99?
 - 13 A. An Exhibit 99 is an exhibit that's filed, and it's kind of
 - 14 a catchall exhibit for corporations to put in, you know,
 - 15 different types of documents that they need to file with the
 - 16 SEC.
 - 17 Q. Can you contrast for the jury what's in the form, the 8-K,
 - 18 the 10-K, the 10-Q, versus what's in the exhibit, the
 - 19 Exhibit 99?
- 09:45 20 A. Sure. The biggest contrast would be in the basis of
 - 21 the -- the Ks and the Qs are all the financials, and the
 - 22 exhibits are ancillary documents to support the filing of the K
 - 23 or the O.
 - 24 Q. Where would the press releases that described the
 - 25 financial performance of the company show up?

- 1 A. Once they're filed?
- 2 Q. Where within the 10-K or 10-Q?
- 3 A. In the exhibits.
- 4 Q. In the Exhibit 99?
- 5 A. Yes.
- 6 Q. When DFIN has filing information, before it gets to the
- 7 SEC, does the public know about that information?
- 8 A. No, sir.
- 9 Q. And at that time, when that information is in DFIN's
- 09:46 10 possession, how does DFIN treat it?
 - 11 A. Confidential information.
 - 12 Q. Are you familiar with policies at DFIN regarding the
 - 13 confidentiality of client information?
 - 14 A. Yes. Each year employees need to sign off on a
 - 15 confidentiality agreement so they understand the business and
 - 16 the dos and the don'ts.
 - 17 | Q. And what are the don'ts?
 - 18 A. You can't speak about or use any confidential information.
 - 19 It's just there for us to process.
- 09:47 20 | Q. Does DFIN have policies around trading based on that kind
 - 21 of information?
 - 22 A. Yes. You can't.
 - 23 Q. What do your employees, the employees that you supervise
 - 24 in the service organization, do back in that time period?
 - 25 A. Sure. There's different parts of the service

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organization. One part is the implementation team. That's a
team used to train the clients on the software and make sure
they're getting up and running and understanding the software
and being there for technical support moving forward. There's
also a full technical support team that supports the clients if
they have any technical issues with the software itself. And
then there's a service team that kind of oversees the projects
to make sure that the clients are indeed moving in the software
the way they should.
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- O9:48 10 Q. You mentioned technical employees. Can you explain, not too deeply, but what's the technical piece to a bunch of words
 - 12 and numbers on a page?
 - 13 A. Sure. It's less about the words and numbers on the page,
 - but how the system is performing. If there are certain buttons
 - that aren't working in the software, they would call the
 - 16 technical support team just to see what -- and troubleshoot why
 - 17 that's happening.
 - 18 Q. Are you familiar with the term "XBRL"?
 - 19 A. Yes.
- 09:48 20 | O. And what is that?
 - 21 A. It's a tagging process that we go through for public
 - 22 companies that tags specific information in documents.
 - 23 Q. Is that a form of information that the SEC is expecting to
 - 24 receive from companies when they make public filings?
 - 25 A. Yes, it's a requirement.

- 1 Q. And what happens if a DFIN client's XBRL isn't correct?
- 2 A. The filing wouldn't go through.
- 3 Q. And so the technical employees you're describing do what?
- 4 A. Sure. On that side of the business, they would make sure
- 5 that the XBRL tagging is correct.
- 6 Q. Do all of these employees that you've described who work
- 7 in your organization have access to the ActiveDisclosure
- 8 network?
- 9 A. Yes.
- 09:49 10 Q. And how do they obtain access in the course of their jobs?
 - 11 A. Through their personal log-in information.
 - 12 Q. In 2018, '19, and '20, did access to ActiveDisclosure
 - 13 require a password as well?
 - 14 A. Yes.
 - 15 Q. And for clients -- for employees who supported clients,
 - 16 how broad was their access?
 - 17 A. They had access to all client projects.
 - 18 Q. Could you explain -- have you been in ActiveDisclosure
 - 19 yourself at the time?
- 09:49 20 A. I have not. You know, I was not logged in or, you know,
 - 21 supporting clients. Just the team that supports them.
 - 22 Q. But did you ever log in?
 - 23 A. Yes.
 - 24 Q. When you put your username and log-in password in, what
 - 25 pops up? Just so the jury can sort of have a picture in their

- 1 head of what an employee might see.
- 2 A. Sure. Once they get in, they're in the portal of
- 3 ActiveDisclosure, the software itself.
- 4 Q. And how are the clients' information organized within that
- 5 portal?
- 6 A. It's specific to each client and each project.
- 7 Q. I don't know if American Airlines is a client, but if I
- 8 wanted to find the American Airlines information, what would I
- 9 have to do?
- 09:50 10 A. The employee, I believe, would have specific, you know,
 - 11 information to get into that project. But once they log into
 - 12 the software, they were able to access all documents that we
 - 13 service.
 - 14 Q. Is each project stored separately by company client?
 - 15 A. Yes.
 - 16 Q. Do you know of an individual named Hyeyoung Han, H-a-n?
 - 17 A. Yes.
 - 18 Q. Who is she?
 - 19 A. She works on the operations team on the eXBureau side of
- 09:51 20 the platform.
 - 21 Q. She's one of those technical folks?
 - 22 A. Yes.
 - 23 O. How about Jason Lewis?
 - 24 A. Yes. Jason Lewis is an ActiveDisclosure salesperson.
 - 25 Q. So he sells the software to potential clients?

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1 A. Yes.
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- 2 Q. And then lastly, do you know of a Julie Soma?
- 3 A. Yes.
- \mathbb{Q} . And what is her role, 2018, 2019, and 2020, at DFIN?
- 5 A. During that time, she was likely an implementation
- 6 architect. She switched roles, so -- but implementation
- 7 architect. She would be the one setting up clients and getting
- 8 them up and running in ActiveDisclosure.
 - Q. A person who supports clients' work?
- 09:51 10 A. Correct.
 - MR. KOSTO: No further questions, Your Honor.
 - 12 THE COURT: Thank you.
 - 13 Any questions?
 - 14 CROSS-EXAMINATION
 - 15 BY MR. FERNICH:
 - 16 Q. Good morning, Mr. Garabo. My name is Fernich, and I'm a
 - 17 lawyer for Mr. Klyushin over there. We don't know each other,
 - 18 do we, sir?
 - 19 A. No, sir.
- 09:52 20 | Q. We've never met or spoken, have we?
 - 21 A. No, sir.
 - 22 Q. Sir, you spoke with the government back on January 10th.
 - 23 | Sound about right?
 - 24 A. Approximately.
 - 25 Q. Yeah. Have you spoken with the government since then?

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1 A. Yes.
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- Q. You have? When was the last time you spoke with them?
- 3 A. The other day.
- 4 Q. The other day.
- And if you know, did you speak with these prosecutors
- 6 right here?
- 7 A. Yes.
- 8 Q. And maybe an FBI agent, government agent, do you know?
- 9 A. I'm not too sure who else was in the room.
- 09:53 10 Q. No worries.
 - They asked you some questions?
 - 12 A. Correct.
 - 13 Q. And you gave them some answers, yeah?
 - 14 A. Correct.
 - 15 Q. All to prepare for your testimony here today in court?
 - 16 A. Yes.
 - 17 Q. And I didn't catch the exact date. You told us you'd been
 - working for Donnelley or a predecessor since around 1988; is
 - 19 that correct?
- 09:53 20 A. '84.
 - 21 Q. Sorry.
 - 22 A. That's okay.
 - 23 Q. Almost 40 years, yeah?
 - 24 A. Yes.
 - 25 Q. And you're a lifer, like my friend Mr. Kosto put it, yeah?

- 1 A. I've been there 40 years, for -- close to 40 years.
- 2 Q. And what did you say, Hilldale, New Jersey?
- 3 A. Hillsdale.
- 4 | Q. Oh, Hillsdale. Where is that, what county?
- 5 A. It's North Jersey. Bergen County.
- 6 Q. Okay. Have you ever testified in court before?
- 7 A. No, sir.
- 8 Q. Okay. Certainly, then, never had to testify for Donnelley
- 9 in your adult life tenure there?
- 09:53 10 A. No, sir, I have not.
 - 11 Q. Turning back to the period of 2018 through '20, you told
 - 12 us on direct that Donnelley handled or had access to sensitive
 - 13 financial information; is that correct?
 - 14 A. That is correct.
 - 15 Q. And you also told us that it was important to keep that
 - 16 information confidential, right?
 - 17 A. Correct.
 - 18 Q. And it was so important that the employees had to sign
 - 19 confidentiality agreements and were given primers on
- 09:54 20 confidentiality policies?
 - 21 A. Yes.
 - 22 Q. Did you have to sign one of those too?
 - 23 A. Yes.
 - 24 Q. And all of this is because Donnelley had fiduciary
 - 25 responsibilities to its clients; is that right?

- 1 A. That is right.
- 2 Q. And speaking of clients, fair to say that Donnelley had
- 3 around 300 employees dedicated to client service? Not
- 4 necessarily through the AD system, but 300 in total?
- 5 A. Yeah, I would say during that time, approximately.
- 6 Q. Right. And those 300 employees were located all over the
- 7 world?
- 8 A. Correct.
- 9 Q. Right. And you told us with respect to the
- 09:55 10 ActiveDisclosure system -- I may lapse into it calling AD. We
 - 11 lawyers abbreviate things -- there were about 100 employees
 - 12 using AD at the time?
 - 13 A. Approximately.
 - 14 Q. And they too were located all over the world?
 - 15 A. Correct.
 - 16 Q. And you told us, your word, I think, that the folks using
 - 17 AD had "broad access" to client information; is that correct?
 - 18 A. They had access to client information.
 - 19 Q. Right. Do you know any customer service employees located
- 09:55 20 in Russia?
 - 21 A. I do not.
 - 22 Q. Now, in fact, Mr. Garabo, some 1,600 Donnelley employees
 - 23 and vendors had accounts with access to the DFIN computer
 - 24 network back then. Does that make sense?
 - 25 A. I couldn't confirm that number, no.

- 1 Q. Well, you worked there for 40 years, yeah?
- 2 A. Yes.
- 3 | Q. A great many employees and vendors? I mean, that's a
- 4 subjective term.
- 5 A. Yes. Certainly a lot of employees.
- 6 Q. Fair enough.
- Now, as of February 2020 -- you know what multifactor
- 8 authentication is?
- 9 A. Yes, I do.
- 09:56 10 Q. Okay. That's where you use -- you know, when you get
 - 11 something from a bank, maybe they'll send you a code that you
 - 12 have to text in to make sure you're the account holder?
 - 13 A. Yes.
 - 14 Q. Back in 2020, DFIN -- none of the accounts for the
 - employees or the clients required multifactor authentication
 - 16 back then to gain access; is that right?
 - 17 A. During that time, 2020, I would say, you know -- I believe
 - 18 | so. The timeline, you know, would be a little bit unclear
 - 19 exactly the time that we rolled that out.
- 09:57 20 Q. Right. You believed they didn't require multifactor
 - 21 authentication back then; is that correct?
 - 22 A. Correct.
 - 23 Q. Right. And you told us on direct that -- at least I think
 - 24 you said, about the AD people, they'd access it by using a
 - 25 simple username and password combination?

- 1 A. Yes, username and password.
- 2 Q. Right. So there was, like, no special security code or
- 3 enhanced security measures, nothing like that?
- 4 A. On ActiveDisclosure, during that time, no.
- 5 Q. And you know -- maybe you do, maybe you don't -- that back
- 6 in February of 2020, Donnelley was considering at that time
- 7 rolling out multifactor authentication in the future?
- 8 A. I do know at some point in time -- whether it was, you
- 9 know, February of 2020 -- that we were rolling that out.
- 09:57 10 Q. Fair enough.
 - 11 The folks -- well, strike it.
 - 12 The client service employees, they had mobile devices, to
 - 13 your knowledge, mobile cell phones?
 - 14 A. Yes.
 - 15 Q. Okay. And those devices were smartphones that would have
 - 16 access to the Internet, presumably?
 - 17 A. Presumably, yes.
 - 18 Q. And some of Donnelley's client service employees, the 100,
 - 19 | 300 or so, some of them were located in South Korea; is that
- 09:58 20 right?
 - 21 A. Correct. There's an employee or two in that --
 - 22 Q. Yeah. And I'm going to mess up this name, so I'm -- Han.
 - 23 How about Han, does that work?
 - 24 A. Yeah, if it's the same person that was referenced earlier.
 - 25 Q. Yeah. Yeah. And do you know that one of the employees,

- 1 Han's laptop, was lost in transit with DHL from South Korea to
- 2 the Washington, D.C. area?
- A. No, I'm not aware.
- 4 Q. You hadn't heard that? All right.
- 5 To your knowledge, did DFIN employees use a suite of
- 6 online collaboration and productivity tools called G Suite?
- 7 A. I'm not familiar with G Suite.
- 8 Q. Fair enough.
- 9 And besides employees and vendors, you told us, I think,
- 09:59 10 that DFIN clients could participate and collaborate in
 - 11 preparing their SEC filings through the AD platform?
 - 12 A. Correct. That's how it's built.
 - 13 Q. Yeah. It was built to allow clients to do all the work, I
 - 14 think that's what you told us, more or less, on direct?
 - 15 A. Correct.
 - 16 Q. And about how many clients, if you know, did DFIN have
 - 17 back in 2018 through '20?
 - 18 A. Yeah, I wouldn't know specific numbers on the service
 - 19 side, you know, I'd be guessing.
- 09:59 20 | Q. Well, you knew that clients were located worldwide, right?
 - 21 A. Correct.
 - 22 Q. A great many clients?
 - 23 A. It's hard to specifically say what that means, but back in
 - 24 '18, it was early in the software, so I wouldn't have a
 - 25 specific number.

- 1 Q. More than 100, would you say?
- 2 A. I would say approximately, yes.
- $3 \mid Q$. More than 500?
- 4 A. During that time, I don't know if we had 500 clients on.
- 5 Q. Okay. Each client, they weren't limited to just one
- 6 account on the AD system, were they?
- 7 A. Each account -- each client?
- 8 Q. Some clients had more than one account?
- 9 A. Correct.
- 10:00 10 Q. At some point were there -- have you heard within the
 - company that there were 6,000 client accounts total back then?
 - 12 A. No, that wouldn't be information that would come to me.
 - 13 Q. Okay. And do you know if suspicious activity was
 - 14 identified on different IP addresses in DFIN's system between
 - 15 | 2018 and 2020? Do you know anything about that?
 - 16 | A. No, sir.
 - 17 Q. Okay. Do you know if in 2018 through 2020, DFIN was
 - 18 | working on increased cyber hygiene as part of a previous
 - 19 corporate strategy? Did you know that?
- 10:01 20 A. In general, it's been a focus for us as a company and all
 - 21 companies.
 - 22 Q. Well, you don't know about all companies personally --
 - 23 A. Correct.
 - 24 Q. -- that's just your supposition, yeah?
 - 25 A. Correct.

```
1
                  MR. KOSTO: Objection.
     2
                  MR. FERNICH: Okay. Nothing further. Thank you very
     3
         much.
                  THE WITNESS: All right. Thank you.
     4
     5
                  THE COURT: Anything else?
     6
                               REDIRECT EXAMINATION
     7
         BY MR. KOSTO:
              Mr. Garabo, when the clients were doing the work with the
         software on their own, where was the information stored?
             In our software.
10:01 10
         Α.
    11
            And the term "earnings filings," does that mean anything
    12
         to you?
    13
         A. Sure. Yes.
    14
            What are earnings filings?
    15
         Α.
             Companies will --
                  MR. FERNICH: Objection, beyond the scope.
    16
    17
                  THE COURT: Overruled.
    18
                  Do you know?
    19
                  THE WITNESS: Earning filings are, you know, exactly
         what they are. They're reported earnings that the company has
10:02 20
    21
         closed on.
    22
             How do they relate to Forms 10-K and 10-Q?
    23
                  MR. FERNICH: Objection, beyond the scope.
                  THE COURT: Overruled.
    24
    25
         Α.
              Those financials are in the 10-K and the quarterly
```

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1
         reports.
     2
                  MR. KOSTO: Nothing further, Your Honor.
     3
                  THE COURT: Anything else?
                  MR. FERNICH: No, ma'am.
     4
                  THE COURT: Thank you. Thank you for coming.
     5
                  Next witness.
     7
                  MR. KOSTO: The United States calls Hyeyoung Han.
                  Your Honor, she was in the café. She's coming right
     8
         upstairs.
10:03 10
                  THE COURT: So why don't we stand and stretch, then.
    11
                  Good morning.
                  THE CLERK: Could you raise your right hand.
    12
    13
                               HYEYOUNG HAN, sworn
    14
                  THE CLERK: You can be seated. Could you please state
         and just spell your last name.
    15
    16
                  THE WITNESS: Han, H-a-n.
    17
                  THE CLERK: Thank you.
                                DIRECT EXAMINATION
    18
         BY MR. KOSTO:
    19
              What is your first name, Ms. Han? And go ahead and spell
10:05 20
    21
         it too.
    22
         Α.
             Hyeyoung, H-y-e-y-o-u-n-g.
         Q. Good morning.
    23
         Α.
    24
            Good morning.
    25
                  MR. KOSTO: May I proceed, Your Honor?
```

- 1 THE COURT: Yes.
- 2 Q. What city do you work in, Ms. Han?
- 3 A. Now, I'm working in Ulsan, South Korea.
- 4 Q. And what company do you work for?
- 5 A. DFIN Solutions.
- 6 O. What is DFIN?
- 7 A. Like, you mean my company?
- 8 Q. Yes. What does DFIN do?
- 9 A. Yes. We are helping the public companies filing their
- 10:05 10 financial statements to SEC.
 - 11 Q. And how often does that take place?
 - 12 A. There are quarterly filings and annual filings. So every
 - 13 three months we have filings.
 - 14 Q. Are there filings that take place during other times of
 - 15 the year as well?
 - 16 A. Yes. There are 8-Ks, like -- when they have some kind of,
 - 17 like, event to report to the public, they have 8-Ks.
 - 18 Q. Can that include earnings and financial information?
 - 19 A. No, it only have a cover page and the event.
- 10:06 20 | Q. Okay. Have you always worked in -- how long have you been
 - 21 with DFIN?
 - 22 A. I've been working in DFIN 13 years.
 - 23 Q. Have you always worked in Korea for DFIN?
 - 24 A. No. I worked in the Rockville, Maryland until 2013, and I
 - 25 moved back to Korea in 2013.

```
1
              Can you tell the jury what ActiveDisclosure is?
              ActiveDisclosure is our -- so our company's software
     2
         helping clients to -- like, public companies to file their
         financial statements in electronic form.
     5
         Q.
              And what role do you have at DFIN for ActiveDisclosure?
              I was like -- I was a data analyst. We are helping
     7
         clients, like, preparing the electronic filing form. We are --
         it's called tagging or mapping. So the SEC provided accounting
         concepts of taxonomy and we are --
10:07 10
                  THE COURT: I'm having a little trouble following you,
    11
         so just slow down a little bit. What did you do as a data
    12
         analyst?
    13
                  THE WITNESS: Okay. So as a data analyst, we are
    14
         helping clients preparing their electronic form of filings.
              I'm sorry to interrupt. Were you part of the content of
    15
         the filings or the technical aspects of the filings?
    16
              Contents. I have an accounting major, and I am a, like,
    17
         licensed CPA. So I'm -- I tag -- like, I find like concepts --
    18
    19
                  THE COURT: You're a tech?
10:08 20
                  THE WITNESS: No, it's not tech. Tag.
    21
                  THE COURT: A tag?
    22
                  THE WITNESS: Yes.
    23
                  THE COURT: All right.
    24
         Q.
              You apply electronic tags, t-a-g --
    25
         Α.
              Yes.
```

```
1
         Q.
             -- to documents?
     2
         Α.
             Yes.
              And do you work with a system called -- or a language
         Q.
         called XBRL?
     5
         Α.
             Yes.
              Is that part of your job to convert documents into XBRL
     7
         format?
         Α.
             Yes. So --
         O. And that's --
10:08 10
         Α.
             Yeah.
    11
         O. Go ahead.
    12
            The SEC provides accounting tags in taxonomy, and we
    13
         find --
    14
                  THE COURT: What's taxonomy?
    15
                  THE WITNESS: It's made of all the tags SEC created.
         So we find, like, a tag for each number. So we find the --
    16
         like, so tag represents the number.
    17
                  MR. KOSTO: So if -- if I could help, Your Honor.
    18
    19
         Q.
              If there is an earnings portion of the reports, does that
10:09 20
         have a tag?
              Yes. So, like, every numbers in the financial statements
    21
    22
         can be tagged, like revenue, expense, income tax, or like that.
    23
         0.
              And does each one of those components of the report have a
    24
         different tag?
```

25

Α.

Yes.

- 1 Q. And your job is to find the right tag and apply it to the
- 2 right part of the report?
- 3 A. Yes.
- 4 Q. And when you say "taxonomy," is that a menu of tags that
- 5 you can choose from?
- 6 A. Yes.
- 7 Q. Okay. What's the time difference between here in Boston
- 8 and Ulsan, South Korea where you work?
- 9 A. Usually -- during the Daylight Savings Time, it's 13 hours
- 10:10 10 difference. Without it, it's 14 hours difference.
 - 11 Q. Do you typically travel for work?
 - 12 A. No.
 - 13 Q. When was the last time before this week that you were in
 - 14 the United States?
 - 15 A. 2016.
 - 16 Q. Directing your attention to the period 2018, 2019, and
 - prior to COVID in 2020, March 2020, where did you typically
 - 18 work?
 - 19 A. I stayed at home most of the time. Like, I need two
- 10:10 20 | monitors for my work, so I always work from home.
 - 21 Q. Would you go to an Internet café or a Starbucks to do your
 - 22 work with ActiveDisclosure?
 - 23 A. No.
 - 24 Q. Why not?
 - 25 A. As I said earlier, I need two monitors to compare and

- 1 stuff. So it's really hard to work with just a laptop.
- 2 Q. Can you tell the jury -- let me ask you this: Did your
- 3 | work hours stay the same all the way through the year?
- 4 A. No. Like, we -- because the filings happens end of
- 5 | quarter and we have a peak time and non-peak time.
- 6 Q. Are peak times right after the end of the -- in the
- 7 lead-up to the filing deadline?
- 8 A. Yes. After -- like, when the quarter ends, like,
- 9 companies have to file in -- file their statements in 45 days.
- 10:11 10 So...
 - 11 Q. And so during peak times, what was your work shift?
 - 12 A. During peak time, I worked 11:00 a.m. to 7:00 a.m. Eastern
 - 13 Time.
 - 14 Q. And what time was that, depending on the time of the year,
 - 15 approximately, in Korea?
 - 16 A. That means, like, 12:00 p.m. to 8:00 p.m. in Korea.
 - 17 Q. And how about non-peak times?
 - 18 A. Non-peak, I work, like, my morning shift. So it is, like,
 - 19 7:00 p.m. to, like, 3:00 a.m. Eastern Time.
- 10:12 20 Q. And local time for you, when it's non-peak?
 - 21 A. It's 8:00 p.m. to -- 8:00 a.m. to 4:00 p.m.
 - 22 Q. When you're not working on your shift, those eight -hour
 - 23 periods that you're describing, did you ever log into
 - 24 ActiveDisclosure to look at documents?
 - 25 A. No.

- 1 | Q. Who handles the work when you're not working?
- 2 A. My teams, like, we work -- because I'm outside of U.S., I
- 3 | was working -- like, my morning shift becomes night shift here,
- 4 so I cover the night shift. And there are other two shifts in
- 5 morning and, like, evening times that they did the job.
- 6 Q. How frequently do you download press releases as part of
- 7 your work in XBRL?
- 8 A. No, we don't download press release.
- 9 Q. Is there coding to do in press releases?
- 10:12 10 A. No.
 - 11 Q. Is there coding to do in exhibits?
 - 12 A. No.
 - 13 Q. Do you work directly with clients?
 - 14 A. No.
 - 15 Q. When you logged into ActiveDisclosure back then, how did
 - 16 you get access?
 - 17 A. When a client assigns, like, a task, we get an automatic
 - 18 email and it has a link in it, so I just click and the site
 - 19 pops up.
- 10:13 20 Q. Do you need a username and password in addition to the
 - 21 link?
 - 22 A. Yes.
 - 23 Q. When you log in from home, do you use the company's VPN?
 - 24 A. Yes.
 - 25 Q. Do you ever use private VPNs to log into ActiveDisclosure?

- 1 A. No.
- 2 Q. Have you ever heard of AirVPN?
- 3 A. No.
- 4 Q. Do you use AirVPN to log into ActiveDisclosure?
- 5 A. No.
- 6 Q. Have you ever used a company called Quintex Alliance
- 7 Consulting to log into ActiveDisclosure?
- 8 A. No.
- Q. What's the username that you use to log into
- 10:13 10 ActiveDisclosure? Don't tell us your password, but just the
 - 11 username.
 - 12 A. It's my employee ID, so it's rr146363.
 - 13 | Q. How often -- do you have access with your username and
 - 14 password to all of the DFIN clients in ActiveDisclosure?
 - 15 A. Yes.
 - 16 Q. And you mentioned -- or you testified that you didn't
 - 17 download press releases. When did you download documents as
 - 18 part of your job?
 - 19 A. So we get multiple, like, threads of documents, and we
- 10:14 20 | need to compare with the current version and the previous
 - 21 version, so only for comparison we download the documents.
 - 22 Q. What kind of documents did you download to compare?
 - 23 A. I think it's, like -- it's called 10-K or 10-Q, like,
 - 24 there's only one type of document on the, like, main page of
 - 25 the activity's quarter. So I download it there.

- 1 Q. And would you only do those tasks if you got an email with
- 2 a link --
- 3 A. Yes.
- 4 Q. -- for a particular client?
- 5 A. Yes.
- 6 Q. Did you make a habit of logging into clients when you
- 7 | didn't have an email assigning you something?
- 8 A. No.
- 9 Q. Did you ever log into ActiveDisclosure and look at one
- 10:15 10 client after another after another after another over the
 - 11 course of an hour?
 - 12 A. No.
 - 13 Q. Are you familiar with DFIN's policies and practices
 - 14 regarding confidentiality?
 - 15 A. Yes.
 - 16 Q. What are they?
 - 17 A. Since we are seeing, like, companies' information before
 - 18 they release to the public, so we are not allowed to share it
 - 19 or disclose to anybody else.
- 10:15 20 Q. Are you allowed to make investing decisions based on that
 - 21 information?
 - 22 A. No, we are not allowed.
 - 23 Q. Why not?
 - 24 A. It's, like, kind of inside information.
 - 25 Q. Do you know an employee at DFIN named Julie Soma?

- 1 A. I heard about her name, but not really, not in person.
- Q. Have you ever worked in the same place?
- 3 A. No.
- 4 Q. Have you ever shared a computer with her?
- 5 A. No.
- 6 Q. Have you, to your knowledge, ever shared an IP address
- 7 | with her?
- 8 A. No.
- 9 MR. KOSTO: No further questions.
- 10:16 10 CROSS-EXAMINATION
 - 11 BY MR. FERNICH:
 - 12 Q. Good morning, Ms. Han.
 - 13 A. Good morning.
 - 14 Q. I'm Marc. I'm one of the defense lawyers in this case.
 - 15 We don't know each other, do we?
 - 16 A. No.
 - 17 Q. We haven't met or spoken, correct?
 - 18 A. No.
 - 19 Q. You have spoken with the government lawyers in this case;
- 10:17 20 is that right?
 - 21 A. Yes.
 - 22 Q. And you spoke with them on January 13th, a couple weeks
 - 23 ago? Does that sound right?
 - 24 A. I've talked to them, but I don't remember the date.
 - 25 Q. Okay. Have you spoken to them in the last week?

- 1 A. I'm not sure about the date.
- Q. Okay. Well, do you think you spoke to them after New
- 3 Year's?
- 4 A. Yes.
- 5 Q. Okay. And when you spoke to them, the lawyers asked you
- 6 some questions, the government lawyers, yes?
- 7 A. Yes.
- 8 Q. And you gave them some answers?
- 9 A. Yes.
- 10:17 10 Q. And the purpose of that exchange was to prepare for your
 - 11 testimony here today?
 - 12 A. Yes.
 - 13 Q. And you told us, ma'am, that you've been working for DFIN
 - 14 for about 13 years; is that correct?
 - 15 A. Yes.
 - 16 Q. And, of course, you are still working there now, right?
 - 17 A. Yes.
 - 18 Q. Let me follow Mr. Kosto's lead and direct your attention
 - 19 back to around 2018 through '20. Okay?
- 10:18 20 A. Okay.
 - 21 | Q. You and DFIN were handling private client financial
 - 22 information back then?
 - 23 A. Yes.
 - 24 Q. And as you told us, the information was considered
 - 25 confidential, correct?

- 1 A. Yes.
- Q. And there was a policy against disclosing that information
- 3 to outsiders, right?
- 4 A. Yes.
- 5 Q. And do I have this right, you work remotely, not in a
- 6 physical office?
- 7 A. During 2018 to '20, like, yes.
- 8 Q. Sure. Sure. In fact, you were actually working from home
- 9 during that time?
- 10:18 10 A. Yes.
 - 11 Q. Do you live alone, or do you live with anybody else?
 - 12 A. I have -- like, I'm living with my husband and kids.
 - 13 Q. Okay. So there's how many other people in the house?
 - 14 A. Three.
 - 15 Q. Okay. And you told us that through the ActiveDisclosure
 - 16 network, you had, at least potentially, access to all clients
 - in the network; is that correct?
 - 18 A. Yes.
 - 19 Q. And all you had to do to access the ActiveDisclosure
- 10:19 20 | system back then was follow a link that you were given, yes?
 - 21 A. Yes.
 - 22 Q. And enter a password and a user ID; is that about right?
 - 23 A. Yes.
 - 24 Q. Okay. And nothing else you had to do, no special security
 - 25 code to enter?

- 1 A. Back then, yes, only ID and password.
- 2 Q. Okay. And back then -- I'm still talking about 2018
- 3 through '20 -- now and then, every once in a while, you even
- 4 used WiFi to access the system occasionally?
- 5 A. I used, like, home WiFi, but it's secured, and I always
- 6 turn on my VPN.
- 7 Q. Okay. Did you ever use any WiFi networks outside the
- 8 home?
- 9 A. No.
- 10:20 10 Q. Okay. Fair enough.
 - 11 At one point, you recall -- well, strike that.
 - Do you have any mobile devices like a cell phone, a
 - 13 smartphone?
 - 14 A. Yes.
 - 15 Q. And the smartphone, naturally, has Internet access,
 - 16 correct?
 - 17 A. Yes.
 - 18 Q. And at one point, DHL -- do you know DHL is a -- well,
 - 19 what's DHL, do you know?
- 10:20 20 A. No.
 - 21 Q. Do you know that DHL is a --
 - 22 A. The delivery system?
 - 23 O. Yeah.
 - 24 A. Yeah.
 - 25 \ Q. It's a large international shipping company; is that

```
1
         right?
     2
         Α.
              Yes.
              And at one point, DHL lost a laptop of yours in transit
         Q.
         from South Korea to around the Washington, D.C. area?
              I don't remember.
     5
         Α.
         0.
              You don't recall -- go ahead. I'm sorry.
     7
              When was it?
         Α.
              Well, I'm sort of trying to ask you that.
         Q.
              Do you recall that happening?
10:21 10
         Α.
              No.
    11
              You don't recall having lost a laptop, or not you having
    12
         lost a laptop, but it being lost in transit?
    13
                  MR. KOSTO: Objection, Your Honor.
    14
                  THE COURT: Overruled.
                  Do you remember sending your laptop back to the United
    15
         States?
    16
                   THE WITNESS: I don't remember.
    17
              Okay. Fair enough. We won't go any further with that.
    18
         Q.
    19
              As part of your job, when you were on assignment, you'd
         open documents to help out with coding. Do I have that right?
10:21 20
    21
         Α.
              Yes.
    22
         Q.
              And sometimes you would download those documents?
    23
         Α.
              Yes.
    24
              And you also worked on financial statements; is that
    25
         correct?
```

- 1 A. Yes.
- 2 Q. And as part of that process, you would compare current
- 3 versus draft versions; am I right?
- 4 A. Yes.
- 5 Q. And to do that, you sometimes downloaded something called
- 6 a master file or master files?
- 7 A. Yes, master clean files.
- 8 Q. Master?
- 9 A. Clean.
- 10:22 10 O. Clean?
 - 11 A. So our ActiveDisclosure is based on the Word documents, so
 - 12 it has tagging in it. So for the compare purpose, we need a
 - 13 clean file.
 - 14 Q. Yeah. And just when you mentioned taxonomy on direct, we
 - weren't talking about birds and stuffing animals, stuff like
 - 16 that? Do you know what taxonomy is?
 - 17 A. Me?
 - 18 Q. Yeah.
 - 19 A. Yes.
- 10:22 20 Q. There's another use for the word "taxonomy."
 - 21 A. Oh, okay. I didn't know that.
 - 22 MR. FRANK: I believe that's "taxidermy."
 - 23 Q. Sometimes drafts -- these drafts that you downloaded or
 - 24 looked at, sometimes the drafts would change before final
 - 25 versions were filed with the SEC?

```
Like, in the initial period, like, they change a lot, but
     1
         at the end, it's almost settled, only a few changes.
     2
              But prior to filing, they could change a lot in a short
         period of time?
         Α.
              Yes.
              And the information in those documents, in other words,
     7
         might change some before it was released to the SEC; is that
         correct?
         Α.
              Yes.
10:23 10
              Now, Ms. Han, as you sit here today, you personally have
         no idea who, if anyone, might have used your log-in credentials
    11
    12
         without permission to access DFIN's computer system; is that
    13
         right?
    14
         Α.
              No.
    15
                  MR. FERNICH: Okay. Nothing further. Thank you.
                  THE COURT: Anything?
    16
                  MR. KOSTO: Just one question, Your Honor.
    17
    18
                  THE COURT: Stay right there.
    19
                               REDIRECT EXAMINATION
         BY MR. KOSTO:
10:23 20
             Ms. Han, did you ever download Exhibits 99.1, 99.2, or
    21
         99.3 for XBRL coding as part of your job?
    22
    23
         Α.
              No.
    24
                  MR. KOSTO: No further questions, Your Honor.
```

THE COURT: Thank you. Have a nice trip back.

25

```
1
                  Next witness.
                  MR. FRANK: Thank you, Your Honor. The government
     2
         calls Julie Soma.
     3
                  THE CLERK: You can take the stand and just remain
     4
     5
         standing and raise your right hand.
     6
                                 JULIE SOMA, sworn
     7
                  THE CLERK: You can be seated. And please state and
         spell your last name.
     8
                  THE WITNESS: Hi, I'm Julie Soma. J-u-l-i-e S-o-m-a.
10:25 10
                  THE CLERK: Thank you.
    11
                  MR. FRANK: I've never said this before, Ms. Soma, but
    12
         that might be a little too loud. If you could just move the
    13
         mic just a little further away.
    14
                  THE WITNESS: Test, test.
    15
                  MR. FRANK: Perfect.
                  THE WITNESS: Okay. Thank you.
    16
                  MR. FRANK: Thank you so much.
    17
                                DIRECT EXAMINATION
    18
    19
         BY MR. FRANK:
10:25 20
              Welcome. Where do you live, Ms. Soma?
    21
             Seattle, Washington.
         Α.
    22
         Q.
              And are you currently employed?
    23
         Α.
              Yes.
             Where do you work?
    24
         Q.
    25
         Α.
              At Donnelley Financial Solutions.
```

- 1 Q. Is that sometimes referred to as DFIN?
- 2 A. Yes. It's a mouthful, so DFIN.
- 3 Q. And in a sentence, what does DFIN do?
- 4 | A. We are a document management and printer to companies that
- 5 are public or private. So we manage their documents.
- 6 Q. How long have you worked there?
- 7 A. Coming up on 27 years this spring.
- 8 Q. And could you tell us, how far did you go in school?
- 9 A. Undergraduate college.
- 10:26 10 Q. And what did you study?
 - 11 A. Political science and speech communications, liberal arts.
 - 12 Q. What's your title at DFIN?
 - 13 A. My title is implementation program manager or architect.
 - 14 Q. Again, in a sentence or two, what does that involve?
 - 15 A. Well, it involves onboarding clients to our different
 - 16 platforms, also working on process documentation. I do a lot
 - 17 of PowerPoint and Visio Maps and testing of our products.
 - 18 Q. Do you, from time to time, work with ActiveDisclosure?
 - 19 A. Yes, I do.
- 10:26 20 Q. What do you do with respect to ActiveDisclosure?
 - 21 A. Implementation architect, historically, for
 - 22 ActiveDisclosure, onboarding and training clients to use it,
 - 23 helping them troubleshoot their documents from a style and how
 - 24 they can use the product to best gain efficiencies with their
 - 25 process. Also helping my colleagues help their clients. So a

- 1 lot of internal troubleshooting, research, or diagnostics, I
- 2 would say.
- 3 Q. I want to direct your attention to the time period 2018 to
- 4 2020.
- 5 A. Yes.
- 6 Q. Do you have that time period in mind?
- 7 A. Yes, we can.
- 8 Q. Where were you working between 2018 and 2020?
- 9 A. I was working remotely from home, starting in January of
- 10:27 10 2018. In October of 2018, I moved to southeastern Washington,
 - 11 to a little town called Richland, Washington. So I was
 - 12 primarily working from home during those two timelines.
 - 13 Q. And did you, from time to time, do any work travel?
 - 14 A. Yes, I did. I did -- my most prominent reason for
 - 15 business travel was to travel to our Phoenix, Arizona office
 - 16 for sometimes a week to two weeks at a time for training.
 - 17 Other times, not on business trips, I would frequently go stay
 - 18 | with my parents and --
 - 19 Q. And that was also in the Phoenix area?
- 10:28 20 A. It was, later in 2019. My parents were originally in Lake
 - 21 Chelan, Washington, and then my mom relocated there at the end
 - 22 of August 2019 for her retirement, part two.
 - 23 Q. I want to ask you a few questions about your work habits.
 - 24 A. Okay.
 - 25 Q. You mentioned that you worked from home. Did you

- 1 typically work from home or in the office?
- 2 A. I typically worked from home, when I was working from
- 3 home.
- 4 Q. And other than that, you would be in the office?
- 5 A. Correct. And it would be infrequent for me to go to the
- 6 office. It was once or twice a year, maybe.
- 7 Q. And when you were working from home, what hours did you
- 8 typically work?
- 9 A. Typically, since I'm West Coast -- Seattle's three hours
- 10:29 10 behind East Coast -- typically, I'd work -- definitely between
 - 7:00 and 2:30 and 3:00, and then there's other days where I
 - 12 may, you know, start a little earlier or a little later, just
 - depending on projects and the needs of the day or the week.
 - 14 Q. Did you ever work overnights?
 - 15 A. No.
 - 16 Q. What are you typically doing between the hours of about
 - midnight and 7:00 a.m., when you start work?
 - 18 A. Well, beauty rest, hopefully, but sometimes Netflix binge
 - 19 watching.
- 10:29 20 Q. I won't ask you which programs.
 - 21 When you log into DFIN's computer network from home, how
 - 22 do you do it?
 - 23 A. Well, it requires Internet access, so I always need my
 - 24 WiFi. So I have my Internet, and then Donnelley provisions a
 - 25 proprietary VPN, which is a private network or connection to

- 1 Donnelley's stuff.
- 2 Q. Do you use any -- again, during this time period of 2018
- 3 to 2020, did you use any sort of credentials to log in?
- 4 A. Yes. My company provides me with my login. So I have to
- 5 use that to get in.
- 6 Q. So -- so you would use a username and a password?
- 7 A. That is correct.
- 8 Q. Okay. And again, during that 2018 to 2020 time period,
- 9 did you typically log in from places like cafés or libraries?
- 10:30 10 A. No, not very -- no, never a library. Very rarely, a café.
 - 11 When traveling on business, spot-check email, but I would be on
 - 12 my phone usually.
 - 13 Q. So you wouldn't be logging into the ActiveDisclosure
 - 14 database from a café?
 - 15 A. No.
 - 16 Q. Do you ever use, when you logged in, a third-party VPN to
 - 17 log in? Not the Donnelley VPN, but a third-party VPN?
 - 18 A. No.
 - 19 Q. Have you ever heard of a company called AirVPN?
- 10:31 20 A. No.
 - 21 Q. Did you ever use AirVPN?
 - 22 A. No.
 - 23 Q. When you were working from your mother's home after she --
 - 24 her second phase of her retirement, in the Phoenix area, how
 - 25 | did you log in?

- 1 A. Using WiFi and then my Donnelley credentials.
- Q. So similarly, you'd use the Donnelley VPN?
- 3 A. Correct.
- 4 Q. Not a third-party VPN?
- 5 A. Correct.
- 6 Q. You mentioned using your username and password. I'm not
- 7 going to ask you for your password, but I am going to ask you
- 8 if you could tell us what your username was on the system?
- 9 A. rr, and then my employee number, 52260.
- 10:31 10 Q. rr52260?
 - 11 A. Yes.
 - 12 Q. During this time period, 2018 to 2020, were you
 - 13 responsible for specific clients?
 - 14 A. Early in the 2018 -- I kind of phased out my clients, up
 - 15 to, like, two total, but at the first part of 2018, yes.
 - 16 Q. How many at that time?
 - 17 A. Probably up to six.
 - 18 Q. Do you recall which ones they were?
 - 19 A. Well, a private company that nobody would know the name
- 10:32 20 of, Weyerhaeuser, Picar, a paper company in Spokane, Clearwater
 - 21 and Potlatch.
 - 22 Q. Okay. As part of your job, would you have broad access to
 - 23 the ActiveDisclosure platform?
 - 24 A. Broad access?
 - 25 Q. Did you have general access to ActiveDisclosure?

- 1 A. Yes.
- Q. What types of documents would you typically access in
- 3 ActiveDisclosure?
- 4 A. Well, it depends on what clients needed or, internally,
- 5 what the matter was. The document could be any type. The
- 6 predominant documents on our system are proxy statements,
- 7 annual reports, collaboration documents, and Form 8-Ks.
- 8 Q. You mentioned annual reports. Are you referring to
- 9 Form 10-Ks?
- 10:33 10 A. Yes. There's 10-Ks, 20-Fs and 40-Fs.
 - 11 Q. Okay. And you mentioned 8-Ks?
 - 12 A. Correct.
 - 13 | Q. Are you familiar with an attachment to 8-Ks called a 99 or
 - 14 a 99.1 or a 99.2?
 - 15 A. Yes. Those are SEC provision naming conventions for what
 - are called exhibits that go with an 8-K document.
 - 17 Q. And what are those -- what do those particular exhibits
 - 18 deal with?
 - 19 A. Typically Exhibit 99.1 or 2 is a press release that
- 10:33 20 contains a narrative written description from the company of an
 - 21 announcement of the company. And within that, there could also
 - 22 be tabular disclosures. So companies will typically do what's
 - 23 | called an 8-K earnings release once a quarter to announce and
 - 24 notify the public of their quarterly earnings, how they did,
 - 25 how they performed.

- 1 Q. So they'd file a quarterly earnings press release with an
- 2 8-K and an Exhibit 99?
- 3 A. Correct.
- $4 \mid Q$. And then they would also file a 10-Q?
- 5 A. That is correct.
- 6 Q. And you would, from time to time, access those types of
- 7 documents?
- 8 A. That is correct.
- 9 Q. For what reasons might you do that?
- 10:34 10 A. If a company needed help with the style of their document
 - or how to manage it, you know, with a technical system there
 - 12 could be some nuances, and users sometimes need help
 - 13 troubleshooting so they can make their edits. Sometimes they
 - 14 | would need help running compares. Or if they had a particular
 - 15 question about a version of the document, you would have to go
 - in and look at the version and it would -- a lot of it was
 - 17 diagnostics too.
 - 18 Q. How often would you download documents like an 8-K or a
 - 19 10-0?
- 10:34 20 A. Infrequently. It would be on a demand basis based on
 - 21 circumstances, if a client needed help or, internally, if
 - 22 somebody needed a compare, or if the document -- we couldn't
 - 23 physically technically finish their document on that platform.
 - 24 It would be kind of rare. But if we had to transition it over
 - 25 to another platform, it would have to leave the system to go

- 1 there.
- 2 Q. But that was infrequent?
- 3 A. It was infrequent, yes.
- 4 Q. How often, if at all, would you go from document to
- 5 document or client to client to download documents?
- 6 A. Never. Infrequently, if anything. Never.
- 7 Q. Would you ever go from client to client and alphabetically
- 8 access those types of documents?
- 9 A. No.
- 10:35 10 Q. And again, what kinds of information is in those documents
 - 11 that we just discussed?
 - 12 A. Well, the different -- there's the annual reports. Those
 - 13 | taken annual year-to-date performance for the prior fiscal
 - 14 year, and then the quarterly reports or the 8-K earnings would
 - 15 contain a financial snapshot of that three-month duration and
 - 16 would give information about how the company fared, if they
 - 17 exceeded or did not exceed the expectations. So if they did
 - 18 | well or didn't do very well.
 - 19 Q. What is your understanding about whether that type of
- 10:36 20 information is publicly available at the time that it's in the
 - 21 DFIN system?
 - 22 A. It is not publicly available. It's private until the
 - 23 company does two things: They file a news wire with the
 - 24 communication agencies, like the news wires, and they file it
 - 25 | via the SEC system. So it becomes public at those two events.

- 1 Q. And what's the name of that SEC system where it's filed?
- 2 A. It is called EDGAR, and it stands for electronic data
- 3 gathering and retrieval, analysis, EDGAR.
- 4 Q. And that's an online filing system?
- 5 A. It is an online system. Companies will file the documents
- 6 electronically with the SEC on the EDGAR system, and it's all
- 7 privately disseminated. And then the SEC will take the data
- 8 and publish it on their website.
- 9 | Q. Are you familiar with DFIN's policies and practices with
- 10:37 10 respect to that kind of information when it's in the DFIN
 - 11 system?
 - 12 A. It is confidential and sacred.
 - 13 Q. And just backing up for one moment. The EDGAR system, to
 - 14 your knowledge, does it track the date and time of the filing?
 - 15 A. Yes, it does, because when it files, there's a date and
 - 16 time stamp associated with when the SEC receives it. And then
 - 17 there's a public dissemination date and time stamp as well,
 - 18 because sometimes something can get filed and it gets published
 - 19 the next morning at 6:00 a.m. Eastern.
- 10:37 20 Q. And you mentioned that when the information is within the
 - 21 DFIN system -- I believe the words you used were "confidential
 - 22 and sacred"?
 - 23 A. Yes.
 - 24 Q. What's your understanding of why it's confidential and
 - 25 sacred?

- 1 A. Because it's not supposed to be public until the company
- 2 intends to finalize the document and make it go public.
- 3 Q. Under DFIN's policies, are you permitted to use that
- 4 information to make trading decisions?
- 5 A. No.
- 6 Q. What's your understanding of why not?
- 7 A. Because it could influence your decision to purchase or
- 8 sell stocks or things that you own.
- Q. Why is that?
- 10:38 10 A. Because how a company has fared the prior quarter, if they
 - 11 did well, then if you previously owned the stock, you could
 - 12 make money. And then if you had earnings that were not per the
 - expectations and didn't meet performance that were set by the
 - 14 management team, then you wouldn't want to own that stock
 - 15 because you could lose money.
 - MR. FRANK: Thank you, Ms. Soma. No further
 - 17 questions.
 - 18 THE WITNESS: Okay.
 - 19 CROSS-EXAMINATION
- 10:39 20 BY MR. NEMTSEV:
 - 21 Q. Good morning, Ms. Soma. My name is Max Nemtsev. I'm an
 - 22 attorney for Mr. Klyushin.
 - 23 A. Good morning.
 - 24 Q. Good morning. We've never met before or spoken, correct?
 - 25 A. No.

- 1 Q. And you've spoken to Mr. Kosto, Mr. Frank, and other
- 2 government agents prior to this?
- 3 A. Yes. I met them.
- 4 Q. When was the last time that you met them?
- 5 A. On Monday.
- 6 Q. And before that, you met them on January 12th as well; is
- 7 that correct?
- 8 A. January -- no.
- 9 Q. Did you speak to them over the phone?
- 10:39 10 A. On the phone. It might have been that date, but yes, one
 - 11 other time this month.
 - 12 Q. And that meeting, the one on Monday and the prior phone
 - 13 call on January 12th, that was in order to discuss your
 - 14 testimony today, correct?
 - 15 A. Yes.
 - 16 Q. They gave you questions, you gave them answers to prepare
 - 17 you for today's testimony, correct?
 - 18 A. Yes.
 - 19 Q. You and I, we've never rehearsed or scripted or prepared,
- 10:40 20 | correct?
 - 21 A. No.
 - MR. FRANK: Objection to "rehearsed" or "scripted,"
 - 23 Your Honor.
 - 24 THE COURT: Overruled.
 - 25 Q. You and I have never rehearsed, scripted, or prepared,

- 1 correct?
- 2 A. No.
- 3 Q. Thank you.
- And you've been with DFIN, or Donnelley Financial
- 5 | Solutions, for 27 years, correct?
- 6 A. Yes.
- 7 Q. Through every single version of ActiveDisclosure that
- 8 there was, essentially, correct?
- 9 A. Yes.
- 10:40 10 Q. And from 2018 to 2020, you primarily worked from home; is
 - 11 that right?
 - 12 A. Yes.
 - 13 Q. And at one point, I think you mentioned that you worked in
 - 14 Phoenix, Arizona?
 - 15 A. Yes.
 - 16 Q. Did you ever meet a Mr. Jason Lewis while you worked
 - 17 there?
 - 18 A. The name sounds familiar, but...
 - 19 Q. How many employees are there in Phoenix, Arizona, to your
- 10:41 20 knowledge?
 - 21 A. In Phoenix, I couldn't venture to guess, but no more than
 - 22 | 100 to 200 in the Phoenix area, potentially.
 - 23 Q. And how many employees are there at DFIN in general?
 - 24 A. I couldn't say for sure, because we spun off from another
 - 25 company a few years ago, like five years ago. I don't know how

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1 many total employees there are.
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- 2 Q. Fair enough to say it's above a thousand employees?
- A. Potentially, but I can't say for sure.
- 4 Q. Public companies hire DFIN and use their ActiveDisclosure
- 5 system in order to file documents on this system called EDGAR,
- 6 correct?
- 7 A. That is correct.
- 8 Q. And I think you said that these documents are sacred, but
- 9 you don't mean in the sense that they're gospel or anything --
- 10:42 10 A. No, no, I didn't mean that. I just meant they're private
 - and the only people that should have access are the company --
 - 12 is the company and who is supporting them.
 - 13 Q. And the reason why they should remain private is because,
 - 14 like you explained yourself, if you, for example, see an
 - 15 estimate of earnings and you have this document in your hand
 - and the results are better, the price of the stock would likely
 - 17 | go up; if they're worse, the price of the stock would likely go
 - 18 down, correct?
 - 19 A. That is correct.
- 10:42 20 Q. It wouldn't be a difficult analysis to perform, if you
 - 21 have the estimate --
 - 22 MR. FRANK: Objection as to how difficult it would be.
 - THE COURT: Well, do you know?
 - 24 THE WITNESS: Pardon?
 - 25 Q. It wouldn't be very difficult for you, let's say, to look

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1 at an estimate and see if the results are better than the
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- 2 estimate or worse than the estimate, and somehow confidentially
- 3 predict whether the price would go up or go down, correct?
- 4 A. No. I would disagree, because the content is very
- 5 accounting-like, and I'm not an accountant. I'm more
- 6 interested in the style of the document and the page breaks
- 7 than I am the content, to be quite frank.
- 8 Q. So you focused your assistance to DFIN's clients with
- 9 formatting, coding; is that correct?
- 10:43 10 A. Well, it's a lot of different things. It's the style of
 - 11 their document, how they upload it to the system to meet the
 - 12 SEC's criteria. There's some technical specifications that go
 - along with that. A lot of questions about, like, do they have
 - 14 to file? What time do they have to file? What are their
 - 15 deadlines to file? How do they use the system?
 - 16 Q. And it requires you to have access to every single DFIN
 - 17 company, or DFIN contractor company, correct?
 - 18 A. When you have access, you have access to whatever clients
 - 19 are on there.
- 10:43 20 | Q. And how many clients does DFIN's ActiveDisclosure system
 - 21 serve?
 - 22 A. I couldn't say for sure, but I think at one time it was
 - 23 near a thousand.
 - 24 Q. Near a thousand.
 - And all of those, to your knowledge, were publicly traded

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companies?
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1

- 2 A. No, a lot of them weren't public. We have a lot of
- 3 private entities that use our software for their document
- 4 management. They never have to file via EDGAR.
- 5 Q. So they just hold documents with DFIN, but they don't
- 6 necessarily file them with any public authorities; is that
- 7 right?
- 8 A. That's correct.
- 9 Q. And while you were working and assisting DFIN's clients,
- 10:44 10 | were there times when the versions and the content within these
 - 11 documents would change from draft to final?
 - 12 A. There's always -- until it actually files with the SEC,
 - it's never considered final. As to the extent of how many
 - 14 rounds of changes a company would make, it would depend on the
 - 15 lifespan that their document was on the system. Because
 - sometimes a company would have something, and they would draft
 - it for four months, potentially.
 - 18 Q. So potentially, a lot of changes with these documents from
 - 19 the first time that they're uploaded to the time that they
- 10:45 20 ultimately get filed with EDGAR?
 - 21 A. You know, usually with the roll forward, that's where most
 - 22 of the changes go. Once the company has dropped in numbers, I
 - 23 | wouldn't say there's significant changes. They're usually just
 - 24 wordsmithing at that point or dropping in signatures, conformed
 - 25 | signatures. And if they don't know the date they want to file

- 1 | with the SEC, they'll drop in the date. And sometimes if
- 2 they're printing a document, they'll make more style changes
- 3 than content.
- 4 Q. Thank you.
- Taking you back to 2018-2020, what did you need to do in
- 6 order to access your DFIN account?
- 7 A. You need to go online. You need to have Internet access,
- 8 and then put in your credentials and your password.
- 9 Q. And that Internet access could come from anywhere? Could
- 10:46 10 it be from a hotel, a WiFi hotspot, whatever it is, correct?
 - 11 A. That's true. Internet -- as long as you have Internet
 - 12 access. I primarily worked from home or the office.
 - 13 Q. And sometimes you worked from your mother's house or
 - 14 | sometimes you worked from a hotel, correct?
 - 15 A. More infrequently, but yes.
 - 16 Q. There was no requirement for multifactor authentication or
 - any additional security measures, correct?
 - 18 A. We have MFA. As far as to what date and time Donnelley
 - 19 implemented that years ago, I cannot recall.
- 10:46 20 Q. Did you need to use a DFIN laptop in order to log in?
 - 21 A. No, not to ActiveDisclosure.
 - 22 Q. Did DFIN provide you with a laptop?
 - 23 A. Yes.
 - 24 Q. Am I correct that it's a Dell laptop?
 - 25 A. That's correct.

- 1 Q. A Windows PC?
- 2 A. Yes.
- 3 Q. And you typically use a Chrome browser to log in?
- 4 A. That is correct.
- 5 Q. Did you ever use any commercially available VPN providers?
- 6 A. No. Donnelley has a VPN, but there's no commercial VPNs.
- 7 Q. So you've used VPNs before?
- 8 A. Donnelley has a VPN, so I use that one.
- 9 Q. Did you ever use a VPN for yourself when you go on
- 10:47 10 | vacation?
 - 11 A. No. Always WiFi.
 - 12 Q. Did you ever go on a trip to Mexico where you used a
 - 13 | commercially available VPN to log in to the Internet?
 - 14 A. My sister had a -- Internet, but she had a U.S. VPN, but I
 - 15 don't think I had to log into it. I still used just her
 - 16 Internet in Mexico.
 - 17 Q. So you used her Internet in Mexico, and you believe that
 - 18 she was using a VPN at the time, correct?
 - 19 A. Right.
- 10:47 20 | Q. And it essentially made it appear, while you were in
 - 21 Mexico, that you were in the U.S., correct?
 - 22 A. Correct.
 - 23 | Q. And it helps with watching Netflix, for example -- I don't
 - 24 know if you -- strike that.
 - 25 You said you like watching Netflix, correct?

- A. I am a Netflix person, yes.
- 2 Q. Me too. I completely agree.
- When you go on vacation internationally, outside of the
- 4 U.S., do you sometimes watch Netflix at night before going to
- 5 bed?

1

- 6 A. Well, I don't think it matters where I am. I just like
- 7 Netflix.
- 8 Q. But if you're in Mexico, for example, some content is
- 9 blocked on Netflix, correct?
- 10:48 10 A. Yes, I think so.
 - 11 Q. And sometimes you can use a VPN in order to unlock that
 - 12 content, correct?
 - MR. FRANK: Objection to foundation, Your Honor.
 - 14 THE COURT: If you know.
 - 15 THE WITNESS: What?
 - THE COURT: Did you ever use a VPN in Mexico to use
 - 17 Netflix?
 - 18 THE WITNESS: Not Netflix.
 - 19 Q. Did you use it to access other news that may not be
- 10:48 20 | available or websites that may not be available because you're
 - 21 in Mexico?
 - 22 A. No, I don't think so.
 - 23 Q. And you said your sister purchased this commercial VPN?
 - 24 A. I don't know how she got it. I was only there for one
 - 25 week in November of 2017, which I believe is before this

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1
         timeline. And I also was there over Christmas and New Year's,
     2
         in Mexico at my sister's. It was the year after my mom passed
     3
         away, so it was in December of 2020. And that was it. And I
     4
         didn't really work a whole lot on vacation. We were doing
     5
         other things on vacation.
              I'm sorry to hear about your mother.
     7
                  MR. NEMTSEV: Thank you. I have nothing further.
                  THE WITNESS: Okay. Thank you.
     8
                  MR. FRANK: Nothing further, Your Honor. Thank you.
10:49 10
                  THE COURT: Thank you for coming.
                  THE WITNESS: Thank you. Can I leave now?
    11
                  THE COURT: Yes.
    12
    13
                  THE WITNESS: Okay.
    14
                  THE COURT: You can stay.
    15
                  MR. KOSTO: United States calls Jason Lewis, Your
    16
         Honor.
    17
                  THE CLERK: Sir, can you remain standing and raise
    18
         your right hand.
    19
                                JASON LEWIS, sworn
10:50 20
                  THE CLERK: You can be seated. Could you please state
         and spell your name for the record, your last name.
    21
    22
                  THE WITNESS: Jason Lewis, J-a-s-o-n L-e-w-i-s.
                  THE CLERK: Thank you.
    23
    24
                  MR. KOSTO: May I proceed, Your Honor?
    25
                  THE COURT: Yes.
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1
                                 DIRECT EXAMINATION
     2
         BY MR. KOSTO:
              Good morning, Mr. Lewis.
         Q.
            Good morning.
         Α.
              What city do you work in?
     5
         Q.
              Houston.
         Α.
     7
         Ο.
              Welcome to Boston.
     8
              What company do you work for?
              Donnelley Financial.
         Α.
10:51 10
         Q.
              How long -- what do you call Donnelley Financial for
    11
         short?
    12
         Α.
              DFIN.
    13
              How long have you worked for DFIN?
         Q.
    14
         Α.
            Nine years.
    15
              So 2013, 2014?
         Q.
         A. 2014, yes, sir.
    16
              And what do you do for DFIN?
    17
         Q.
              I'm a director of ActiveDisclosure.
    18
         Α.
    19
         Q.
              What does a director of ActiveDisclosure do?
               I am in charge of increasing revenue for the platform and
10:51 20
    21
         for a particular territory.
              It sounds like you sell the product?
    22
         Q.
             Yes, sir.
    23
         Α.
             Are you a sales guy?
    24
         Q.
```

25

Α.

Yes, sir.

- 1 Q. And when you say "the product," when you introduce that
- 2 product to potential clients, how do you describe it?
- 3 A. It's a cloud-based application for collaboration, allowing
- 4 multiple people to collaborate on a document together, filing
- 5 to the SEC.
- 6 Q. A lot in there. Collaboration means?
- 7 A. Multiple people working in a document together.
- 8 Q. And then you said cloud-based?
- 9 A. Yes, sir. So off of all -- off of Google Chrome or
- 10:52 10 Internet Explorer, all web-based.
 - 11 Q. And the software is used to do what?
 - 12 A. File documents with the SEC.
 - 13 Q. You mentioned, I think, you had a sales territory. What
 - 14 is it?
 - 15 A. I cover South Texas and Louisiana.
 - 16 Q. What are the major cities in that group?
 - 17 A. Houston, Baton Rouge, New Orleans, Shreveport.
 - 18 | Q. Are all of your sales -- do you call them targets or
 - 19 relationships?
- 10:52 20 A. Relationships, targets.
 - 21 Q. Are all of your sales relationships in South Texas and
 - 22 Louisiana?
 - 23 A. Yes, sir.
 - 24 Q. And do you sell the product to any particular kind of
 - 25 company?

- 1 A. Particularly oil and gas. Due to Houston nature, that's
- 2 particularly what the companies are, oil and gas.
- 3 Q. A lot of oil and gas down there?
- 4 A. Yes, sir.
- 5 Q. Do you typically travel outside of South Texas and
- 6 Louisiana for work?
- 7 A. No, sir.
- 8 Q. Would you occasionally go to a sales conference?
- 9 A. I would.
- 10:53 10 Q. Where would that be?
 - 11 A. Possibly Florida or New York.
 - 12 Q. And would that be -- how many times per year would you do
 - 13 that?
 - 14 A. Maybe once a year.
 - 15 Q. For a week or so?
 - 16 A. Yes, sir.
 - 17 Q. What's the time zone you work in most frequently?
 - 18 A. Central.
 - 19 Q. And what percentage of your work do you do in the Houston
- 10:53 20 area?
 - 21 A. Probably 90 percent.
 - 22 Q. I want to point you to the time before COVID. So March --
 - 23 whatever it was -- 13th, 2020. Where did you work physically
 - 24 before COVID?
 - 25 A. We had an office at -- on Shepherd in Houston, Texas, and

- 1 then we moved that office to Kirby, which is another street in
- 2 Houston.
- Q. Did you have the ability to work from home if you needed
- 4 to?
- 5 A. I did.
- 6 Q. And you certainly took sales calls at potential client
- 7 sites?
- 8 A. Yes, sir.
- 9 Q. What were your typical hours in 2018, 2019, and 2020 for
- 10:54 10 your sales work?
 - 11 A. Typically, 9:00 to 5:00.
 - 12 Q. If you had an 8:30 client meeting, could you do that?
 - 13 A. Absolutely.
 - 14 THE COURT: Is that 9:00 to 5:00 Central Time?
 - 15 THE WITNESS: Yes, ma'am. Yes, Your Honor.
 - 16 Q. And when you weren't selling or meeting with potential
 - 17 clients, did you access ActiveDisclosure at all?
 - 18 A. No, sir.
 - 19 Q. Did you ever access ActiveDisclosure in the middle of the
- 10:55 20 night, Central Time?
 - 21 A. No, sir.
 - 22 Q. In selling ActiveDisclosure as a product, did you have
 - 23 reason to access live client information?
 - 24 A. No, sir.
 - 25 Q. When I say live client information, what do you understand

- 1 that to be?
- 2 A. A live document that could potentially be filed to the
- 3 SEC.
- 4 Q. How did you demonstrate how ActiveDisclosure worked
- 5 | without accessing the live material?
- 6 A. We were in a demo production site that I've had demo
- 7 documents that we've worked on for a number of years.
- Q. So what's in the demo production site?
- 9 A. Prefiled documents that don't pertain to really anything
- 10:55 10 other than, you know, they show a workflow of how
 - 11 ActiveDisclosure would work.
 - 12 Q. Does it relate to any particular company?
 - 13 A. No, sir.
 - 14 Q. Fair to call it a dummy document or a sample?
 - 15 A. Yes, sir.
 - 16 Q. Does it say it's a sample somewhere on it?
 - 17 A. I don't -- I couldn't answer that. I've never really read
 - 18 | the entire document, to be honest with you.
 - 19 Q. Where did you keep -- where was that information kept,
- 10:56 20 this sort of sample information?
 - 21 A. So I had a foldering system inside of ActiveDisclosure
 - 22 that all my information was stored in that location.
 - 23 Q. And what kind of information did you keep inside of your
 - 24 folder to sell ActiveDisclosure?
 - 25 A. There would have been some 8-Ks, some 10-Qs, some 10-Ks,

- 1 proxy, and then maybe just a blank document just for -- I did
- 2 work with some private companies as well, and just to
- 3 demonstrate that.
- 4 Q. To be clear, live documents or demo documents?
- 5 A. All demo documents.
- 6| Q. What was your username at DFIN? Don't tell us your
- 7 password.
- 8 A. rr202440.
- 9 Q. To access the demo area, did you need a password?
- 10:56 10 A. Yes, sir, I did.
 - 11 Q. If a client that you sold to needed help with
 - 12 ActiveDisclosure or the coding or the tagging or filing, is
 - 13 | that something you would help with?
 - 14 A. No, sir.
 - 15 Q. Did you ever hop on to ActiveDisclosure to help someone
 - 16 you'd previously sold the product to?
 - 17 A. I wouldn't have access to that.
 - 18 Q. When you did access the demo area, did you do so through
 - 19 DFIN's VPN?
- 10:57 20 A. Not all the time.
 - 21 Q. When would you not use the DFIN VPN?
 - 22 A. If I was on a company website or if I was at home, or WiFi
 - 23 of -- or if I was at my home WiFi.
 - 24 Q. If you were at a client's site, how would you access the
 - 25 Internet?

- 1 A. I would get onto their WiFi.
- Q. And then you'd use your username and password to go where?
- 3 A. Into ActiveDisclosure.
- 4 Q. The live area or the demo area?
- 5 A. My demo environment.
- 6 Q. How frequently did you work remotely from a café or a
- 7 Starbucks or an Internet location?
- 8 A. I would never access ActiveDisclosure from that.
- 9 Q. Did you ever access ActiveDisclosure by way of a private
- 10:58 10 VPN company?
 - 11 A. No, sir.
 - 12 Q. Did you use AirVPN?
 - 13 A. No.
 - 14 Q. Did you use a company called Dedicated.com?
 - 15 A. No, sir.
 - 16 Q. Did you use OneProvider.com?
 - 17 | A. No, sir.
 - 18 Q. What's your understanding about the information in the
 - 19 live side of ActiveDisclosure and whether it's available to the
- 10:58 20 public?
 - 21 A. To my knowledge, it was not available to the public.
 - 22 0. Is it there before or after that information is announced
 - 23 through the SEC?
 - 24 A. It's there before.
 - 25 Q. Are you familiar with DFIN's policies and practices around

- 1 the confidentiality of client information?
- 2 A. Yes, sir. We all have non-disclosures.
- $3 \mid Q$. Why is that?
- 4 A. Because there is potentially information that could be
- 5 shared that is pre-public information.
- 6 Q. Under DFIN's policies, are you permitted to use that
- 7 information to make trading decisions?
- 8 A. No, sir.
- 9 Q. Did you have -- did you work with prefiling information in
- 10:59 10 your job at DFIN?
 - 11 A. No, sir.
 - 12 Q. Did you work with active live client data in your job at
 - 13 DFIN?
 - 14 A. No, sir.
 - 15 Q. Did you have occasion to download active live client data
 - 16 in your job at DFIN?
 - 17 A. No, sir.
 - 18 Q. Why is that?
 - 19 A. I was always on a production site.
- 10:59 20 Q. Because you sold the product, right?
 - 21 A. I sold the product. I wasn't into support.
 - 22 MR. KOSTO: Nothing further, Your Honor.
 - THE COURT: Any questions?
 - MR. FERNICH: Yeah. We're about a minute before
 - 25 11:00. Do you want me to go forward now?

```
1
                  THE COURT: It depends how long you have.
                  MR. FERNICH: Fifteen minutes.
     2
                  THE COURT: Okay. We'll take our break. Thank you.
     3
                  THE CLERK: All rise.
     4
     5
          (Jury exits.)
     6
                  THE COURT: Thank you. Can I see the attorneys just
     7
         for a second at sidebar to talk about the rest of the day.
         (SIDEBAR CONFERENCE AS FOLLOWS:
                  MR. FRANK: Yes, Your Honor.
11:01 10
                  THE COURT: So this morning we made a lot of progress.
    11
         How many more witnesses do you have today?
    12
                  MR. FRANK: Well, this was the final scheduled
         witness. Our next witness is available. We're flying much
    13
    14
         faster than we --
    15
                  THE COURT: Bring him in. Who's the next witness?
                  MR. FRANK: Special Agent Hitchcock. He's here.
    16
                  There's a couple evidentiary issues we need to talk
    17
                 There's many undisputed exhibits, but there's a few
    18
         about.
    19
         exhibits that are disputed that are part of his testimony.
11:01 20
                  MR. NEMTSEV: We don't know what exhibits they're
    21
         planning on putting in because they haven't provided a list.
    22
                  THE COURT: Sure, because it's going faster. Maybe
         you can do that over the break. I don't want to lose the time.
    23
    24
         At the rate you're going, when do you finish your case if it's
         9:00 to 1:00?
    25
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1
                  MR. FRANK: Monday, Tuesday.
                  THE COURT: So you're thinking we don't have to go
     2
     3
         into full days next week?
                  MR. FRANK: At this rate, absolutely not.
     4
     5
                  MR. FERNICH: I think the next witnesses will probably
         be longer than these. These were rapid fire.
     7
                  THE COURT: Yes.
     8
                  MR. FRANK: Special Agent Hitchcock is definitely the
         longest witness, and the witness after that is a recording, so
11:02 10
         that will take some time.
    11
                  THE COURT: Can we do the recording instead of the
    12
         agent?
    13
                  MR. FRANK: He's not in town yet.
    14
                  THE COURT: Okay.
                  MR. FRANK: There's no big evidentiary issues.
    15
         There's a few, though.
    16
    17
                  THE COURT: So maybe you all grab coffee and stuff and
         then realistically -- what I'm thinking --
    18
    19
                  MR. NEMTSEV: We could close next week.
11:02 20
                  THE COURT: I don't know. I mean, that's really your
    21
         call. It sounds like the government's going to finish in the
         6th, 7th time frame. What I'm mostly worried about is I have
    22
         to get the charge ready. As you know, I've started working on
    23
    24
         it. And we need a charge conference. If you're going to rest
    25
         and you're going to rest, that means it could potentially go to
```

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1
         the jury in the vicinity of the 8th or 9th.
                  But you probably have witnesses, right?
     2
     3
                  MR. NEMTSEV: Probably the experts because of the
     4
         reliability and all of that.
     5
                  THE COURT: I understand that. I'm just trying to
         figure out when I need to be ready, because sometimes defense
     7
         just rests and then I'm flatfooted in terms of, oh, I have to
         get the charge ready. What you're thinking is we'll probably
     8
         not need to go more than half days?
11:03 10
                  MR. NEMTSEV: No, definitely not more than half days.
                  THE COURT: Okay. So we'll plan on a charge
    11
    12
         conference midweek next week. Does that make sense?
    13
         Potentially, we could be going to the jury here or here.
    14
         (Indicating.)
    15
                  MR. FRANK: Or here.
                  THE COURT: Yeah. I'd like to get --
    16
                  MR. KOSTO: I think we'll know more when we know
    17
         Agent Hitchcock has gotten off the stand.
    18
    19
                  THE COURT: I did receive a motion in limine at 10:00
11:03 20
         last night. I skimmed it while I was listening to testimony.
    21
         My bad. But, anyway, I think this --
    22
                  MR. FRANK: Was this Mr. Kosto's witness or mine?
    23
                  THE COURT: I don't know. They flew by so quickly.
    24
                  But the 803(6) is really what I'm thinking about, the
    25
         issue of the invoice. The others -- it's not so much a 609
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1
         issue or an 807 issue. It's has it met the -- so if you could
         look at those rules and see -- and I think almost all of them
     2
         qualify, except one, which is the invoice. And the question
     3
         is, it was kept in the ordinary course of business of one
     5
         company, but do I allow it in for the truth if they didn't
         generate it? So it may be allowed in for a limited purpose.
     7
         Just think of it that way. It's not so much a 609 issue, as
         I'm thinking of it, but maybe I'm wrong.
                  MR. KOSTO: The mention of a conviction would raise a
11:04 10
         609 issue. That's our concern.
    11
                  THE COURT: Perhaps, but you have to establish
    12
         reliability. So the question is in order to get it in for the
    13
         truth of the matter asserted, i.e., that there was an invoice
    14
         for a certain amount. Let me -- just think about it that way.
    15
         Okay?
                  MR. FRANK: There is a business record certification.
    16
         The fact that it's a business record of StackPath has not been
    17
    18
         disputed.
    19
                  THE COURT: Right, but then the question is do I allow
         it in for the truth. I'm just focusing you on that issue.
11:05 20
         Okay? We all need a break, so I'm not prepared to argue it,
    21
    22
         but I did skim your motion in limine.
    23
                  I noticed something, that with the guys you said, "I'm
    24
         Fernich, " but with the women, you said, "I'm Marc."
    25
                  MR. FERNICH: Because of their language.
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                  THE COURT: I see.
     2
                  MR. NEMTSEV: He's flirting.
     3
                  THE COURT: Just saying.
     4
                  MR. FERNICH: I did that on purpose.
     5
                  MR. FRANK: Just to close out that last point, Your
     6
         Honor, if I may ask, because it's relevant for this witness --
     7
                  MR. FERNICH: Yeah.
     8
                  MR. FRANK: So may I assume they're not going to be
         able to inquire about the conviction? Because if they are,
         that's relevant.
11:05 10
                  MR. FERNICH: Let me ask you something. With respect
    11
    12
         to the tape, you're planning on playing the whole Saxo --
    13
                  MR. FRANK: Not the whole recording.
    14
                  MR. FERNICH: Do you need Zorek for that?
                  MR. FRANK: Yes.
    15
                  MR. FERNICH: I mean, we could stip to it.
    16
                  THE COURT: Do we need what?
    17
    18
                  MR. FRANK: The witness.
    19
                  MR. KOSTO: There's a witness.
11:06 20
                  MR. FERNICH: You don't want to put the tape on today?
                  MR. NEMTSEV: It's an hour-and-44-minute tape.
    21
    22
                  MR. FRANK: We're not playing the whole tape.
    23
                  MR. FERNICH: I don't want to compromise the order of
    24
         your case. You don't want to put it in today?
    25
                  MR. FRANK: Right.
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11:07 20

11:06 10

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THE COURT: So let me just let us all have a break.
         But this is not a 609 impeachment situation, because
the witness is an agent, and it's an 803(6) issue. Is it a
business record. And if so, can I allow it in for the truth of
the matter or just the fact that they received the invoice? I
can allow it in for the fact they received the invoice but not
for --
         MR. NEMTSEV: For the fact the services were
performed.
         THE COURT: The fact the services were performed.
That's how I'm thinking of it.
         MR. KOSTO: May I add one caveat to that?
         THE COURT: Yeah.
         MR. KOSTO: Consistently, in Mr. Fernich's exam on an
admitted exhibit, he referred to the location written in the
document and said, "You don't see Russia here, this came from
New York, this came from Minnesota." That's the exact same
issue.
         THE COURT: You have other documents that show Boston.
         MR. KOSTO: That document has the IP address on it.
It has the name of the data center on it. And that was created
in the ordinary course of Micfo's business. Before we throw
this invoice out as unreliable --
         THE COURT: I haven't ruled. I'm not thinking of it
as a 609 issue or an 807 issue.
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MR. KOSTO: But in the absence of a 609 issue, there would be no reason to keep it out.

THE COURT: It's a company -- excuse me. You don't have a custodian from that company saying, we generated these service documents in the ordinary course, but it could be sufficient for the address. So I just need to think it through. It's just a business record issue, a run-of-the-mill business record issue. So what's the name of that company?

MR. FRANK: StackPath.

11:07 10

11:08 20

THE COURT: Received an invoice from someplace called such and such, which lists this address. There's no reason to believe the address is fraudulent. Whether the dates are truthful, I'm not sure you've established a custodian who kept those dates in the ordinary course. So think about it from that vantage point and --

MR. FERNICH: But it goes beyond that because there's a confrontation issue as well. They're offering it to -- to the extent they're offering it to prove the truth of the matter asserted, I've got no issue on the custodian part of it, but they want to offer the assertions within the document for their truth. And this was an LLC. It's not a situation where it's IBM or Arthur Andersen or some person that has nothing to do with it.

THE COURT: I'm not deciding the issue, because I'm tired and I'm sure the court reporter is tired. I received

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this at 10:00 last night. It was sort of going down a path I
     1
         wasn't going on a 609, so you were a little bit -- I see why
     2
         they were worried, but let's talk about it later. Okay?
                  MR. FRANK: At some point, Your Honor, we do need to
     4
     5
         address the exhibits for Mr. Hitchcock, though.
                  MR. FERNICH: You're talking about the Threema -- 46
     7
         and 151?
                  THE COURT: We can't do it right now.
                  (A recess was taken, 11:09 a.m.)
11:39 10
                  (Resumed, 11:39 a.m.)
                  MR. FRANK: Your Honor, would you like us to call the
    11
    12
         next witness when this is over, or do you want to take a break?
    13
                  THE COURT: No. We'll call the next witness. We'll
    14
         get it going.
    15
                  MR. FRANK: We're going to get to an objection pretty
    16
         quick.
                  THE COURT: Well, what's the objection to?
    17
    18
                  MR. FRANK: Some of the photographs.
    19
                  THE COURT: Well, I thought we went through the
11:40 20
         photographs.
    21
                  MR. NEMTSEV: They still want to put in the objected
    22
         to ones. There's a few that we --
    23
                  THE COURT: Not the seven -- are these the objected-to
    24
         photos?
    25
                  MR. FRANK: I don't know what your Honor has. I have
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1
         them pulled here, and then there's the one with the cars, which
         we've now redacted the Porsche insignia. I don't know what
     2
     3
         your Honor is looking at.
                  THE CLERK: Judge, they gave me a pile of exhibits
     4
     5
         that were objected to, and each one has a letter on it.
                  MR. KOSTO: These are mainly photos that the Court
     7
         reserved on, but here we are.
     8
                  THE COURT: Excuse me. I haven't seen most of these.
         I've only seen one of them.
                  THE CLERK: Judge, these are for the next -- okay,
11:41 10
    11
         sorry.
    12
                  THE COURT: I know.
    13
                   (Pause.)
    14
                  THE COURT: What's taking so long?
                   (Discussion between the Court and Clerk.)
    15
    16
                  THE CLERK: Okay, let me just bring them in right now.
    17
                  All rise for the jury.
                  (Jury enters the courtroom.)
    18
    19
                  THE COURT: Thank you.
                  THE CLERK: You can be seated, everyone. Thank you.
11:43 20
    21
                  MR. FERNICH: Judge, may I proceed?
    22
                  THE COURT: Yes.
    23
         CROSS-EXAMINATION BY MR. FERNICH:
    24
              Good morning, Mr. Lewis. My name is Mark Fernich. I'm a
    25
         lawyer for the defendant, Mr. Klyushin. We don't know each
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- 1 other, sir, do we?
- 2 A. No, sir.
- 3 Q. We've never met or spoken, have we?
- 4 A. No, sir.
- 5 Q. And you spoke with the government back on January 18, a
- 6 couple weeks ago?
- 7 A. That's correct.
- 8 Q. Have you spoken with the government since that time?
- 9 A. I spoke with them last night as well.
- 11:44 10 Q. Did you speak with these prosecutors, Mr. Frank and
 - 11 Mr. Kosto?
 - 12 A. That's correct.
 - 13 Q. And they asked you some questions?
 - 14 A. Yes, sir.
 - 15 Q. And you gave them some answers?
 - 16 A. Yes, sir.
 - 17 Q. And the purpose of that was to prepare for your testimony
 - 18 here today, correct?
 - 19 A. That's correct.
- 11:44 20 Q. Now, Mr. Lewis, you told us on direct that you'd been --
 - 21 you've been working for DFIN, I should say, since around 2014;
 - 22 is that right?
 - 23 A. Yes.
 - 24 Q. So nine years or so?
 - 25 A. Yes, sir.

- 1 | Q. And you told us that DFIN -- I'm paraphrasing -- handles
- 2 confidential client financial information; is that correct?
- 3 A. Yes, sir.
- 4 Q. And you and other employees -- well, strike "you."
- 5 Employees of DFIN are required to sign nondisclosure agreements,
- 6 correct? You testified to that?
- 7 A. Yes, sir, including myself.
- 8 Q. Yes. Okay, thank you for that. And there are formal
- 9 policies in place at DFIN to protect the sensitive information,
- 11:45 10 | correct?
 - 11 A. Yes, sir.
 - 12 Q. And among those are the provisions dealing with
 - 13 nondisclosure, right?
 - 14 A. Yes, sir.
 - 15 Q. Now, basically you're in sales? That's your job, right?
 - 16 A. Yes, sir.
 - 17 Q. And you're in sales around the ActiveDisclosure system,
 - 18 | correct?
 - 19 A. That is correct.
- 11:45 20 Q. And you covered the South Texas and Louisiana areas back
 - 21 in 2018 through '20; is that right?
 - 22 A. Yes, sir.
 - 23 Q. And you told us that some of your clients are oil and gas
 - 24 companies? Yes?
 - 25 A. Yes, sir.

- 1 Q. Naturally, being from Texas, that's a big industry there,
- 2 right?
- 3 A. Correct.
- 4 Q. And some of those are large oil and gas companies, to your
- 5 knowledge?
- 6 A. Yes, sir.
- 7 Q. Can you tell me the names of some of the larger ones that
- 8 me, as a Northeasterner, might be familiar with.
- 9 A. ConocoPhillips, BP, Exxon, Shell.
- 11:46 10 Q. Okay, some real big oil and gas companies, correct?
 - 11 A. Yes, sir.
 - 12 Q. And I think you told us on direct that, as part of your
 - job, you have used the ActiveDisclosure system in something
 - 14 called the demo environment. That's right?
 - 15 A. Yes, sir.
 - 16 Q. And in fact, the entire sales team nationwide had access
 - 17 to that platform; is that right?
 - 18 A. Yes, sir.
 - 19 Q. And you worked principally out of an office in Houston?
- 11:46 20 A. That's correct.
 - 21 Q. But you also had the ability to work remotely, you told
 - 22 us, correct?
 - 23 A. That's correct.
 - 24 Q. And you could work from home specifically, if needed?
 - 25 A. That's correct.

- 1 Q. Right. And, sir, do I have this right that -- we're
- 2 talking about 2018 through '20 now -- that's the period that's
- 3 at issue in this case -- you traveled to Florida sometime
- 4 during that period?
- 5 A. I don't recall if I did, but it's very possible.
- 6 Q. Okay, to New York?
- 7 A. Very possible.
- 8 Q. And how about to Arizona? You told us that you traveled
- 9 to Arizona?
- 11:47 10 A. Very possible, yes, sir.
 - 11 Q. Okay. And was that for group training work in Arizona?
 - 12 A. Yes, sir, it would have been.
 - 13 Q. Tell me about the group training a little bit. How many
 - 14 DFIN employees attended something like that?
 - 15 A. It would have been three or four, not very many.
 - 16 Q. Just a few?
 - 17 A. Yes, sir.
 - 18 Q. And how many times or how many group trainings did you
 - 19 attend in Arizona during that period?
- 11:47 20 A. I believe just one.
 - 21 Q. And how long would that group training session have
 - 22 lasted?
 - 23 A. Two or three days.
 - 24 Q. A couple of days. Do you know somebody at DFIN called
 - 25 Julie Soma?

- 1 A. Yes, sir.
- 2 Q. And was she at that same group training session?
- 3 A. No, she wasn't. "No" was the answer.
- $4 \mid Q$. She wasn't. When you were there, did you use a laptop at
- 5 the group training?
- 6 A. Yes, I did.
- 7 Q. Did you use a smartphone there?
- 8 A. Yes, I did.
- 9 Q. And so you had access to the Internet there through those
- 11:48 10 devices, correct?
 - 11 A. That's correct.
 - 12 Q. Okay. And back then in 2018 through '20, all you had to
 - do to access the system was enter a user and password
 - 14 combination; is that right?
 - 15 A. That is correct.
 - 16 Q. Do you know what multifactor authentication is?
 - 17 A. I do now.
 - 18 Q. And that wasn't in place back then at DFIN, was it?
 - 19 A. That's correct.
- 11:48 20 Q. There was no special security code that you have to enter?
 - 21 A. That's correct.
 - 22 Q. No other enhanced security measures, just the user and
 - 23 password combination?
 - 24 A. To my knowledge, that's correct.
 - 25 | Q. And as part of your job, you would visit client sites in

- 1 the sales territory?
- 2 A. Yes, sir.
- 3 | Q. And when you were visiting client sites, sometimes you
- 4 told us you would use Wi-Fi to access the system?
- 5 A. Yes, sir.
- 6 Q. Did you visit any oil and gas company client sites during
- 7 that period?
- 8 A. I don't -- I don't understand the question.
- 9 Q. Sure. Among the client sites that you visited, were some
- 11:49 10 of them oil and gas companies?
 - 11 A. Yes, sir.
 - 12 Q. And some of them were large oil and gas companies?
 - 13 A. Yes, sir.
 - 14 Q. Like the ones that you mentioned a couple minutes ago?
 - 15 A. Correct.
 - 16 Q. You had a smartphone during that time period?
 - 17 A. Yes, sir.
 - 18 Q. And the smartphone naturally had Internet access; is that
 - 19 correct?
- 11:49 20 A. That's correct.
 - 21 Q. And sometimes you would also access -- use wifi to access
 - 22 the system from home?
 - 23 A. That's correct.
 - 24 Q. I'm going to ask you a little bit about the
 - 25 | ActiveDisclosure platform. To your knowledge, AD3, what's AD3?

- 1 A. It is the previous platform that we're discussing at this
- 2 time.
- 3 Q. Okay. And it was a cloud-based solution for building and
- 4 filing SEC documents; is that fair to say?
- 5 A. Yes, sir.
- 6 Q. And to your understanding -- excuse me, I'm sorry. Can
- 7 you hear me?
- 8 A. Yes.
- 9 Q. -- cloud computing involves the delivery of computing
- 11:50 10 services over the Internet? Yes?
 - 11 A. That's not how I would describe it, but, yes.
 - 12 Q. Well, tell me in your own words.
 - 13 A. A cloud-based application is just something that sits on a
 - 14 | web application and works -- is not a hard desktop application.
 - 15 Q. Right, it works through the Web. Yeah?
 - 16 A. Yes, sir.
 - 17 Q. And that's in contrast to, say, setting up an on-site data
 - 18 center with servers and other physical infrastructure, is that
 - 19 right, to your understanding?
- 11:51 20 A. To my understanding, yes, sir.
 - MR. KOSTO: Objection to foundation.
 - MR. FERNICH: I'm asking about his knowledge of it.
 - 23 He works on the system.
 - THE COURT: Do you know?
 - 25 THE WITNESS: I'm not aware. I -- I don't know

- 1 if it sets up servers or what it does. I don't --
- 2 Q. It doesn't do that, correct?
- 3 A. I wouldn't know that.
- 4 Q. Well, you told us on direct that it was a cloud-based
- 5 platform. You testified to that, right?
- 6 A. Right, but I don't know what the workings of the back end
- 7 of the application do or don't do.
- 8 Q. Fair enough, but you told us it works over the Web, which
- 9 is really all I'm getting at. Yes?
- MR. KOSTO: Objection.
 - 11 THE COURT: To your knowledge, does it work through
 - 12 the Web?
 - 13 THE WITNESS: Yes, your Honor, it works through the
 - 14 Web.
 - 15 | Q. And you sort of anticipated my next question. The Web is
 - short for the World Wide Web; is that correct?
 - 17 A. To my knowledge, yes, sir.
 - 18 Q. And that's because people all over the world can access
 - 19 and connect to it; is that right?
- 11:52 20 A. That's correct.
 - 21 Q. Now, turning specifically to the AD system, I think you
 - 22 | told us on direct that multiple people can collaborate on
 - 23 documents through the ActiveDisclosure system? Yes?
 - 24 A. That's correct.
 - 25 Q. And in fact, that's the whole point of the ActiveDisclosure

- 1 system, isn't it?
- 2 A. Not the whole point --
- Q. But a point?
- A. Yes, sir, a point.
- 5 Q. And you have some general knowledge -- I'm not talking
- 6 about, you know, the specific granular technical aspects of it,
- 7 but you sold it, so you have some general knowledge of how the
- 8 product works; is that right?
- 9 A. That's correct.
- 11:52 10 Q. So let me ask you something? Do you know -- and if you
 - 11 don't, you don't -- what if you were logged onto the
 - 12 ActiveDisclosure system and somebody uses your credentials to
 - 13 log on, would the original person be kicked out in that
 - 14 instance? Do you know?
 - 15 A. I'm not aware.
 - 16 Q. I'm almost done. This is the last question. As you sit
 - 17 here today, you have no idea who, if anyone, might have used
 - 18 your log-in credentials without permission to access DFIN's
 - 19 computer system; is that correct?
- 11:53 20 A. That's correct.
 - 21 MR. FERNICH: Okay. Thank you very much.
 - 22 REDIRECT EXAMINATION BY MR. KOSTO:
 - 23 Q. In order to collaborate, Mr. Lewis, on a document, do you
 - 24 | need a DFIN password and a DFIN username?
 - 25 A. Yes, sir.

- 1 Q. Nobody in the world can collaborate without that, right?
- 2 A. That's correct.
- 3 Q. Just because it's on the World Wide Web doesn't mean it's
- 4 open to anyone who doesn't have a password or a username?
- 5 A. To my knowledge, there is still security around it.
- MR. KOSTO: Do you need that one again?
- 7 Q. Just because it's on the World Wide Web, Mr. Lewis, that
- 8 doesn't mean you don't need a username and a password to
- 9 collaborate on a DFIN document?
- 11:53 10 A. That's correct. To my knowledge, there is still security
 - 11 around it.
 - MR. KOSTO: Thank you.
 - 13 RECROSS-EXAMINATION BY MR. FERNICH:
 - 14 Q. But there wasn't multifactor authentication, right?
 - 15 A. No, sir, not at the time.
 - 16 Q. There wasn't a special security code beyond the username
 - 17 and password?
 - 18 A. That's correct.
 - 19 Q. There weren't any enhanced security measures to protect
- 11:54 20 this confidential information?
 - 21 A. That I don't -- I wouldn't know that. To my knowledge,
 - 22 there was additional securities that was behind it. I just
 - 23 wasn't aware, but we had a soft-compliance staff.
 - 24 Q. Okay, but not the multifactor authentication that's
 - 25 provided?

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1
         Α.
              That's correct.
     2
                  MR. FERNICH: Okay. Thank you very much.
     3
                  THE COURT: Thank you. You may step down.
                   (Witness excused.)
     4
     5
                  THE COURT: Next witness?
     6
                  MR. FRANK: The government calls Special Agent David
     7
         Hitchcock.
     8
                                  DAVID HITCHCOCK
         having been first duly sworn, was examined and testified as
         follows:
11:54 10
    11
                   THE CLERK: Could you state and then spell your last
    12
         name.
    13
                  THE WITNESS: David Hitchcock, H-i-t-c-h-c-o-c-k.
    14
                  MR. FRANK: May I proceed, your Honor?
    15
                  THE COURT: Yes.
                  MR. FRANK: Thank you.
    16
         DIRECT EXAMINATION BY MR. FRANK:
    17
              Good barely morning, Special Agent.
    18
         Q.
    19
         Α.
             Good morning.
              Where do you work?
11:55 20
         Q.
    21
         Α.
              The FBI.
    22
         Q.
              How long have you worked at the FBI?
    23
              Since 2006.
         Α.
              What is it that you do at the FBI?
    24
         Q.
    25
         Α.
              I'm a special agent.
```

- 1 Q. How long have you been a special agent?
- 2 A. Since March of 2009.
- 3 Q. What did you do before, between 2006 and 2009 at the FBI?
- 4 A. I was an IT specialist.
- 5 Q. Are you currently assigned to a specific squad?
- 6 A. Yes.
- 7 Q. What squad are you assigned to?
- 8 A. The Major Cybercrime Squad.
- 9 Q. How long have you been assigned to the Major Cybercrime
- 11:55 10 | Squad?
 - 11 A. Since March of 2009.
 - 12 Q. Tell us a little bit about your educational background.
 - 13 How far did you go in school?
 - 14 A. I have a bachelor's in science and computer science.
 - 15 Q. And when did you obtain that?
 - 16 A. In 2005.
 - 17 Q. What did you do between the time you graduated from
 - 18 | college and joined the FBI?
 - 19 A. I was a software engineer.
- 11:56 20 Q. Upon joining the FBI, what kind of specialized training
 - 21 | did you receive?
 - 22 A. General law enforcement and specialized cyber training.
 - THE COURT: What did you do as a private software
 - 24 engineer?
 - 25 THE WITNESS: I worked for various industries,

- manufacturing, healthcare. I was an architect of databases and software that would run on top of those databases.
- THE COURT: So not cybersecurity?
- 4 THE WITNESS: No, ma'am.
- 5 Q. Since being assigned to the Major Cybercrime Squad, what
- 6 kinds of cases have you been involved in?
- 7 A. Financially motivated computer intrusions.
- 8 Q. What are financially motivated computer intrusions?
- 9 A. They involve access, unauthorized access to sensitive data

and information, and then on the other side of that, how that

information is monetized.

- 12 Q. When you say "monetized," you mean what?
- 13 A. So if it's stolen bank account information, how those bank
- 14 accounts could be liquidated, account takeover. If it's stolen
- data, how it could be sold, bought, or traded. Those are --
- 16 Q. How people take it and make money?
- 17 A. By either using the information themselves if it's a
- 18 stolen credit card, or in this case, if it were stolen
- 19 financial information, they might make a decision based on that
- 11:57 20 stolen data.

1

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11:57 10

11

- 21 Q. Did there come a time when you were assigned to an
- 22 investigation involving the defendant, Vladislav Klyushin?
- 23 A. Yes.
- 24 Q. And when was that?
- 25 A. The fall of 2019.

- 1 Q. What was your role in the investigation?
- 2 A. I was a co-case agent.
- Q. And just so the jury understands, what does it mean to be
- 4 a co-case agent?
- 5 A. I co-led an investigative team that was comprised of
- 6 computer scientists, linguists, and other FBI personnel.
- 7 Q. How did the investigation begin?
- 8 A. We received a referral from the United States Securities
- 9 and Exchange Commission.
- 11:58 10 Q. What was the nature of the referral that you received from
 - 11 the SEC?
 - 12 A. Several Russian nationals were identified as trading at
 - 13 the same time, in the same company names, very profitably,
 - 14 right before news releases related to the financial earnings
 - 15 and statements for those said companies.
 - MR. NEMTSEV: Objection, your Honor, to "several."
 - 17 THE COURT: To what?
 - 18 MR. NEMTSEV: Several, the quantity several. It's not
 - 19 definitive.
- 11:59 20 THE COURT: Overruled.
 - 21 Q. What were your next steps upon receiving that referral
 - 22 from the SEC?
 - 23 A. We looked to identify a relationship amongst the
 - 24 | individuals that had been named. We also looked to identify a
 - 25 | single source or something common amongst all of the companies

- that were identified as being traded because they span such a wide variety of industries and sectors.
- 3 Q. Why did the fact that they span a wide variety of
- 4 industries and sectors cause you to look for a common
- 5 denominator among them?
- 6 A. Because one individual trading in that many different
- 7 companies at a very opportune time right before news is
- 8 released to the public, and it not being limited to one
- 9 industry, one single source, a person or an insider at that
- 12:00 10 particular company, was very suspicious.
 - 11 Q. What, if anything, did you find out about the companies
 - 12 that were the subject of the trading?
 - 13 A. We learned that the companies that were being traded by
 - 14 these individuals all filed their SEC filings through two
 - 15 filing agents.
 - 16 Q. What were those two filing agents?
 - 17 A. Toppan Merrill and Donnelly Financial.
 - 18 Q. What did you do next?
 - 19 A. We reached out to those companies.
- 12:00 20 Q. Why did you do that?
 - 21 A. To see if they had been hacked.
 - 22 Q. As part of your investigation, did there come a time when
 - 23 you reviewed documents associated with a company called M-13?
 - 24 A. Yes.
 - 25 Q. And as part of that, did there come a time when you

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1
         reviewed M-13's publicly available website?
     2
         Α.
              Yes.
              When did you review M-13's publicly available website?
         Q.
              Sometime after the arrest of Vladislav Klyushin.
     4
         Α.
     5
         Q.
              And when was that arrest?
              That arrest occurred on March 21 of 2021.
         Α.
     7
              Why didn't you review the website prior to arresting the
         defendant?
              We were investigating a very sophisticated group of
         hackers and --
12:01 10
    11
                  MR. FERNICH: Objection.
    12
                   THE COURT: Sustained.
              What language or languages is the website in?
    13
    14
              The M-13 website had both a Russian language and English
    15
         language version.
                  MR. FRANK: If we could have -- well, your Honor, how
    16
         would you like me to proceed with respect to exhibits, for the
    17
         witness only and then introduce them one by one?
    18
    19
                   THE COURT: Yes. If they're unobjected to, you can
12:02 20
         just introduce them.
    21
                  MR. FRANK: Okay, thank you, your Honor. If we could
    22
         have Exhibit 59, and I would offer it.
    23
                  MR. NEMTSEV: No objection.
                   (Exhibit 59 received in evidence.)
    24
```

What is this document, Special Agent?

25

Q.

```
This is the Russian language version of the M-13 homepage.
     1
         Α.
     2
              And you see at the top there's two tabs.
         Ο.
     3
                   MR. FRANK: I'm not sure if I can indicate on my
         computer. Ms. Molloy, can I indicate on my computer?
     4
     5
                   THE CLERK: No, that is not working, but Jen can.
     6
                   MR. FRANK: Jen, could you indicate -- exactly. You
     7
         read my mind.
              Do you see those two tabs there?
         0.
              I do.
         Α.
12:02 10
         0.
              So this is the Russian language tab?
              Yes. You can note the oval around the letters "RUS."
    11
         Α.
                   MR. FRANK: I'd offer Exhibit 60A.
    12
    13
                   THE CLERK: 60A as in apple?
    14
                   MR. FRANK: Yes.
                   (Exhibit 60A received in evidence.)
    15
              What is Exhibit 60A?
    16
         Q.
              This is the M-13's English version of the website.
    17
         Α.
    18
              And this is a particular page from that website?
         Q.
    19
         Α.
              Yes, sir.
12:03 20
              Could you read it for the record, please.
    21
               "Monitoring and analysis of mass media and social media,
    22
         M-13 Company specializes in IT solutions for media monitoring,
    23
         and employs a staff of more than 100 developers, linguists,
    24
         media analysts, and other experts who have necessary skills and
```

expertise in creating powerful and commercially successful

25

```
1
          automated tools for monitoring and media analysis.
          IT solutions developed by the M -13 are used by the [redacted]
     2
         the Government of the Russian Federation, federal ministries
         and agencies, regional state executive bodies, commercial
     5
         companies and public organizations."
               Thank you, Special Agent.
     7
               MR. FRANK: Could we have Exhibit 61A, please, and I'd
     8
         offer it.
               (Exhibit 61A received in evidence.)
12:04 10
         0.
               Special Agent, is this another page from the English
    11
          language version of the M-13 website?
    12
         Α.
               Yes.
               Could you read the first heading and the bullet points,
    13
         Q.
    14
         please.
    15
               "Research and information system for online media
         monitoring. News displayed in online mode. Express analysis
    16
         of information field. Rapid detection of information attacks.
    17
    18
         Performance evaluation of press services and promotional
    19
         events."
               And I neglected to ask you if you could just read the
12:04 20
         heading at the top of this page.
    21
    2.2
         Α.
               Katyusha.
    23
                   MR. FRANK: Could we have 62A, please, and I'd offer
    24
         it.
```

(Exhibit 62A received in evidence.)

25

- Q. Special Agent, is this another page from the English language version of the M-13 website?
- 3 A. Yes.
- Q. Could you read the heading at the top and the top half of the page, please.
- A. "Cybersecurity. Cybersecurity audit. Ensuring the

 cybersecurity of its infrastructures is a priority of any

 company. Hacker attacks can lead to huge ramifications. Major
- 9 financial and reputational damage. Industrial cyber espionage.
- 12:05 10 Blackmail of company management or random employees. Theft and
 - 11 leakage of confidential information, company's solutions and
 - 12 know-hows. Risk of costs and massive data losses while being
 - unable to restore backups in case of hackers using the
 - encryption software. M-13 provides a comprehensive service
 - package in cybersecurity. If you need a consultation or have
 - any questions, please contact us by email: Mis@m-13.ru."
 - 17 Q. And that .ru, are you familiar with that suffix on an
 - 18 email address?
 - 19 A. Yes. It refers to the Russian top-level domains.
- 12:06 20 Q. And under the heading "Services we provide," could you read bullet points 2, 3, and 4, please.
 - A. "Penetration testing (white box, black box) advanced
 persistent threat (APT) emulation. Conducting the 'instant
 response' exercises between blue team and red team."
 - MR. FRANK: Could we have Exhibit 63A, please, and I'd

```
1
         offer it.
                   (Exhibit 63A received in evidence.)
     2
     3
              Special Agent, is this another page from the M-13 English
         language version of the website?
     4
     5
         Α.
              Yes.
              Could you read what it says under "Penetration testing,"
     7
         please.
              "Penetration testing. Penetration testing is meant to
         Α.
         detect security vulnerabilities. Classic penetration testing
12:07 10
         methods include: White box (white box method). Targeted
    11
         software testing, which assumes that the internal
    12
         structure/implementation of the system is known in advance.
         Black box (black box method). Targeted testing, which assumes
    13
    14
         no prior knowledge of the structure/implementation of the
         tested system."
    15
                  MR. FRANK: And, Ms. Lewis, if we could go to the next
    16
         portion of the page, "Advanced persistent threat emulation."
    17
    18
              Special Agent, could you read that, please.
         Ο.
    19
               "Advanced persistent threat (APT) emulation. The most
12:07 20
         sound and modern method of testing and analyzing the
    21
         infrastructure security. Our experts imitate a full-scale
    22
         targeted attack, during which the attacker, while trying to
    23
         conceal his presence, uses a wide range of actions against the
    24
         organization's infrastructure."
    25
                  MR. FRANK: Could we have Exhibit 64A, please, and I'd
```

```
1
          offer it.
                   (Exhibit 64A received in evidence.)
     2
               Special Agent, is this a continuation of this section of
     3
         the M-13 website in English?
         Α.
              Yes.
              I'd like you to please read for the jury the section under
     7
          "Instant response exercises."
               "On average, the detection of system penetration takes
     8
         Α.
          from 6 months to a year. During this period, an intruder is
12:08 10
         able to inflict significant damage. We offer a security
    11
         response check, which helps to train the security team and
    12
          fine-tune all the available security features."
               Special Agent, in addition to the pages that we just
    13
         Q.
    14
          reviewed, did you and your team review the rest of the M-13
    15
         website?
    16
         Α.
             Yes.
              Was there anything in the pages that we just reviewed or
    17
    18
         on the rest of the website dealing with money management or
    19
         investing?
12:09 20
         Α.
              No.
    21
                   MR. FRANK: Could we have Exhibit 141 on the left and
    22
         141A, please, on the right, and I'd offer these two exhibits.
                   (Exhibits 141 and 141A received in evidence.)
    23
    24
         Q.
               Special Agent, what are Exhibits 141 and 141A?
```

141 is a Russian language version of 141A, which is an FBI

25

Α.

translation of 141.

1

12:10 10

11

12

13

14

15

16

17

18

19

21

22

23

24

25

12:11 20

- Q. And if you could please read from the translated version
- 3 what this document is.
- A. "Redteam-company campaign for corporate information system of Avilex LLC. Technical and commercial proposal," and it's dated 2019.
- 7 MR. FRANK: Ms. Lewis, if we could at 141A go to 8 Page 4, please.
 - Q. Special Agent, could you please read under "Services offered" what it says under bullet point 1, "External penetration testing."
 - A. "External penetration testing aimed at finding ways the external intruder penetrates the customer's local area network (LAN) using vulnerabilities and errors in network devices's configurations, as well as network services and applications accessible through the Internet. Work is carried out in the following order: Obtaining preliminary information about the network perimeter based on the sources of information available to the potential offender (search engines, news, conferences, et cetera). Scanning network perimeter nodes. Identifying types of devices, operating systems, and applications that react to external impact. Identifying network service vulnerabilities. Security analysis of network infrastructure and email services. Instrumental testing. Initial results

analysis. Manual vulnerability verification. Manual analysis

1

2

3

4

5

7

12:12 10

11

12

13

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15

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19

21

2.2

23

24

25

12:13 20

of the security of obtainable resources (including analysis of the possibility of exploitation of known vulnerabilities of old versions of software and network services). Identification of sensitive data stored in open form. Detection of unsafe configurations of network equipment and servers. Analysis of security of external corporate Web applications by the black box method; that is, from intruder's end that has neither information nor the logical access to the system. Exploitation of the most dangerous vulnerabilities in order to breach the network perimeter (including exploitation of known vulnerabilities of outdated versions of software and network services). Obtaining credentials to access servers, network equipment, database management systems, Web applications. Identification of sensitive data stored in open form. Use of unsafe configurations of network equipment and servers. Identification of possible countermeasures for the customer's specialists, as well as reaction measures for intrusion detection and prevention systems." Q. Special Agent, where did you find this proposal? This was communication sent -- well, where it was found specifically was in Vladislav Klyushin's Apple account. And we'll get to how you obtained it there in just a moment, but you were about to say where it was sent and by whom. And this was found within the WhatsApp communications

- 1 between Vladislav Klyushin and an individual associated with
- 2 the Avilex LLC document, which was on the cover page, and a
- 3 person with the name Sergey Uryadov.
- 4 Q. This was communicated to the defendant by Sergey Uryadov?
- 5 A. Yes.
- 6 MR. FRANK: Could we have Exhibit 149, please, and I'd
- 7 offer it.
- 8 (Exhibit 149 received in evidence.)
- 9 Q. As part of your investigation, Special Agent, did you
- 12:14 10 review M-13's publicly available Facebook page?
 - 11 A. Yes.
 - 12 Q. What is Exhibit 149?
 - 13 A. This is a screenshot of that Facebook page.
 - 14 Q. And if I could direct your attention to the right-hand
 - 15 side of the Facebook page, do you see under the entry "M-13"
 - 16 there's a date?
 - 17 A. March 21, 2019.
 - 18 Q. And then there is several paragraphs in Russian. Do you
 - 19 see that?
- 12:14 20 A. I do.
 - 21 Q. And then there is a section in English. Do you see that?
 - 22 A. Yes.
 - 23 Q. Was that an FBI translation or something else?
 - 24 A. This is machine translation offered by Facebook.
 - 25 Q. Could you read into the record, please, the first

- paragraph of the English translation and then the first two sentences of the second paragraph.
- 3 A. "Information security plays a key role in modern business.
- 4 The consequences of hacking attacks can be huge. M-13 provides
- 5 a list of information security services for large companies and
- 6 small businesses."
- Q. And if you could just continue the first two sentences of the next paragraph.
- 9 A. "We are contacted by clients with various inquiries. Most often, they concern red team campaigns. We completely simulate
 - 11 the actions of a cyber crime group."
 - 12 Q. Thank you.
 - MR. FRANK: Ms. Lewis, you can take that down. Thank
 - 14 you.
 - 15 Q. Special Agent, a moment ago you mentioned obtaining
 - documents from the defendant's iCloud account, and I'd like to
 - ask you a few questions about that. As part of the
 - 18 investigation, did there come a time when the government
 - 19 obtained search warrants?
- 12:15 20 A. Yes.
 - 21 Q. What is a search warrant?
 - 22 A. A search warrant is a court-authorized order that allows
 - 23 for the seizure and search of a thing. It can be a house. It
 - 24 can be a filing cabinet at a business. It can be an email
 - 25 account.

- 1 Q. And who authorizes the search warrant?
- 2 A. A federal judge.
- 3 Q. What kinds of search warrants -- well, did the government
- 4 obtain search warrants in this case?
- 5 A. Yes.
- 6 Q. What kinds of search warrants did the government obtain?
- 7 A. Email accounts, social media accounts, Apple iCloud
- 8 accounts.
- 9 Q. What can you search in an Apple iCloud account?
- 12:16 10 A. The items that have been backed up to the Apple iCloud
 - 11 account.
 - 12 Q. What kinds of items are those?
 - 13 A. It can be documents. It could be photos, communications
 - 14 like email or chat communications.
 - 15 Q. Do you always find all of those things when you search an
 - 16 Apple iCloud account?
 - 17 MR. FERNICH: Objection.
 - 18 THE COURT: Sustained.
 - 19 Q. Did you find all of those things in the iCloud accounts
- 12:17 20 that you searched in this case?
 - 21 A. No.
 - 22 Q. Each of the accounts?
 - 23 A. No.
 - 24 Q. Based on your training and experience, why not?
 - MR. FERNICH: Objection.

```
1
                   THE COURT: Sustained.
               Special Agent, are you familiar with how backing items up
     2
         to the iCloud works?
         Α.
              Yes.
     4
     5
         Ο.
              How does it work?
                   MR. FERNICH: Objection.
     7
                   THE COURT: Overruled.
     8
               Items can be backed up based on a variety of circumstances.
         Α.
          In certain instances, items are backed up automatically by the
12:17 10
         operating system of the device. It can be the specific things
    11
          that a user has chosen to be backed up. In certain instances,
    12
         things are backed up and a user decides to delete them, so you
    13
         wouldn't expect to --
    14
                   MR. FERNICH: Objection.
    15
                   THE COURT: Yes, this is just going too far afield.
         Only ask about this case.
    16
    17
              What were some of the iCloud accounts that you -- that the
         FBI searched as part of this investigation?
    18
    19
         Α.
              Could you repeat the question, sir.
              What were some of the iCloud accounts that the FBI searched
12:18 20
    21
          as part of its investigation?
    2.2
         Α.
              Vladislav Klyushin, Igor Sladkov, Ivan Ermakov, Mikhail
          Irzak, Nikolai Rumiantcev, Olga Opukhovskaya, and others.
    23
    24
         Ο.
              You mentioned a name we hadn't heard before, Olga
```

25

Opukhovskaya. Who's that?

```
1
                   MR. FERNICH: Objection, foundation.
                   THE COURT: Do you know who it is?
     2
                   THE WITNESS: Yes, ma'am.
     3
                   THE COURT: Overruled.
     4
     5
         Α.
              Olga Opukhovskaya is Igor Sladkov's cohabitant.
         Ο.
              Do they have children together?
     7
              They do.
         Α.
              Did you personally review each and every document in all
     8
         Q.
         of those iCloud accounts, or were there others involved?
12:19 10
         Α.
              We obtained a voluminous amount of information from
         various email accounts and Apple iCloud accounts, and the
    11
    12
         investigative team reviewed those, and I was a part of that
    13
         team.
    14
              Prior to coming to court today, have you had an
         opportunity to review certain exhibits that were obtained by
    15
         means of those iCloud search warrants?
    16
    17
         Α.
              Yes.
                   MR. FRANK: I'd like to offer Exhibits 1, 2, 3, 4, 5,
    18
    19
         6, 7, and 8. And, Special Agent, I'm going to take you through
12:19 20
         each of those in turn beginning with Exhibit 1.
                   (Exhibits 1-8 received in evidence.)
    21
    22
         0.
              What is this?
    23
              This is a picture of Vladislav Klyushin's passport.
              Exhibit 2?
    24
         Q.
    25
         Α.
              This is a picture of Nikolai Rumiantcev's passport.
```

- 1 Q. Exhibit 3?
- 2 A. This is a picture of Ivan Ermakov's passport.
- 3 Q. Exhibit 4?
- 4 A. This is a picture of Boris Varshavkiy's passport.
- 5 Q. Exhibit 5?
- 6 A. This is a picture of Sergey Uryadov's passport.
- 7 Q. Exhibit 6?
- 8 A. This is a picture of Alexander Borodaev's passport.
- 9 Q. And based on your investigation, does he go by another
- 12:20 10 name?
 - 11 A. Sasha.
 - 12 | Q. Exhibit 7?
 - 13 A. This is a picture of Mikhail Irzak's passport.
 - 14 Q. Exhibit 8?
 - 15 A. This is a picture of Igor Sladkov's passport.
 - 16 Q. Thank you, Special Agent.
 - 17 MR. FRANK: Ms. Lewis, you can take that down. If we
 - 18 | could call up on the left Exhibit 58 and on the right
 - 19 Exhibit 58A, and I'd offer those two exhibits.
- 12:21 20 (Exhibits 58 and 58A received in evidence.)
 - 21 Q. Special Agent, what are we looking at in Exhibits 58 and
 - 22 58A?
 - 23 A. This is both a Russian language version and an FBI
 - 24 | translated into English version of a list of employees involved
 - 25 in a construction project.

- 1 Q. Where was this document found?
- 2 A. This was found both in Vladislav Klyushin and Nikolai
- 3 Rumiantcev's Apple accounts.
- 4 Q. Directing your attention to Exhibit 58A, could you read
- 5 the heading on the page, please.
- 6 A. "The list of employees involved in the construction of --"
- 7 and then there are several letters making an acronym.
- 8 Q. Thank you. And if you look at the list, Special Agent, do
- 9 you see that under "Employer" there are two entities listed?
- 12:22 10 A. Yes.
 - 11 Q. I'd like to ask you some questions about some of the
 - 12 individuals listed under LLC M-13. In English, what does "LLC"
 - 13 translate to?
 - 14 A. Limited liability corporation.
 - 15 Q. Directing your attention to Item 13, do you see there's an
 - 16 entry there?
 - 17 A. Yes, Vladislav Klyushin.
 - 18 Q. Okay. And he's listed under M-13?
 - 19 A. Yes.
- 12:22 20 Q. What is the title that's listed?
 - 21 A. First Deputy Director General.
 - 22 | O. Item 14?
 - 23 A. Zhannetta Klyushina.
 - 24 Q. And how is Ms. Klyushina listed? What is her title?
 - 25 A. Advisor to the Director General.

- 1 Q. Directing your attention to Item 18.
- 2 A. Ivan Ermakov.
- 3 Q. He's also listed under M-13?
- 4 A. Yes.
- 5 Q. What is his title?
- 6 A. Deputy Director General.
- 7 O. Item 27?
- 8 A. Nikolai Rumiantcev.
- 9 Q. He's also listed under M-13?
- 12:23 10 A. Yes.
 - 11 Q. What is his title?
 - 12 A. Deputy Director.
 - 13 Q. Thank you.
 - MR. FRANK: Ms. Lewis, if you could now put up
 - 15 Exhibit 248, and I'd offer it.
 - 16 (Exhibit 248 received in evidence.)
 - 17 Q. Special Agent, you see this is a group photo?
 - 18 A. I do.
 - 19 Q. I'd like to ask you about the individual about four in
- 12:24 20 | from the right -- Ms. Lewis, if you could indicate him --
 - 21 wearing a suit and a brown tie.
 - 22 A. This is Nikolai Rumiantcev.
 - 23 Q. And who is the individual behind him and to the right in
 - 24 the corner?
 - 25 A. The defendant, Vladislav Klyushin.

```
1
                  MR. FRANK: Ms. Lewis, if you could call up
         Exhibit 13, please, and I'd offer it.
     2
                   (Exhibit 13 received in evidence.)
              Special Agent, who's depicted in this photograph?
     4
         0.
     5
         Α.
              Ivan Ermakov.
                   MR. FRANK: And, Ms. Lewis, if you could enlarge the
     7
         portion of the photograph.
              Can you read what it says on that sticker on Mr. Ermakov's
         shirt?
12:24 10
         Α.
             It has the M-13 logo.
    11
              Where was this photograph of Mr. Ermakov wearing a sticker
         with the M-13 found?
    12
              In the iCloud account of Vladislav Klyushin.
    13
         Α.
    14
              Sitting here today, do you have a memory of what the date
         of this photograph was, as indicated in the iCloud account?
    15
              Yes. It was December 26, 2019.
    16
              Did you find other photos of Mr. Ermakov in Mr. Klyushin's
    17
         iCloud account?
    18
    19
         Α.
              Yes.
12:25 20
                  MR. FRANK: The first of these, your Honor, is
    21
         Exhibit O.
    22
                  MR. NEMTSEV: That's objected to, your Honor.
    23
                   THE COURT: Let me take a look. Well, why don't you
    24
         identify it. What is it?
    25
                  MR. FRANK: He doesn't have it in front of him, your
```

```
1
         Honor. Let me --
     2
                  THE COURT: He doesn't?
     3
                  MR. FRANK: May I approach?
              Special Agent, could you tell the Court who is depicted in
     4
         Exhibit O.
     5
              This is Ivan Ermakov.
     7
             Where did you find it?
         0.
              This was located in Vladislav Klyushin's Apple account.
         Α.
                  MR. FRANK: I'd offer it.
                  MR. NEMTSEV: Your Honor, we objected to it.
12:26 10
    11
                  THE COURT: Overruled.
    12
                  THE CLERK: Can I get the next number?
    13
                  MR. FRANK: 108.
    14
                   THE CLERK: Oh, you're going to put it in as 108.
    15
         Thank you.
                   (Exhibit 108 received in evidence.)
    16
              Special Agent, tell us what we're looking at.
    17
              This is a picture of Ivan Ermakov at the 2018 World Cup.
    18
         Α.
    19
                  MR. NEMTSEV: Objection.
12:27 20
                  THE COURT: What are we talking about now, 118?
    21
                  MR. FERNICH: Objection.
    22
                  MR. FRANK: 108.
                  MR. FERNICH: Objection to the characterization and
    23
    24
         description.
    25
                   THE COURT: How do you know that?
```

```
1
                   THE WITNESS: There's a logo on the red shirt which is
     2
         the logo for the --
     3
                   MR. FERNICH: Objection.
                   THE COURT: How do you know this?
     4
     5
                   THE WITNESS: It's -- it's the logo for the 2018 World
     6
         Cup at Sochi.
     7
                   THE COURT: Overruled.
     8
                   THE WITNESS: There's also a logo on the lanyard,
         which is also for that same event.
12:27 10
                   THE COURT: I'll allow it as so described. They can
    11
         draw whatever inferences they want from it.
    12
              Were you also able to date this photograph?
         Q.
    13
         Α.
              Yes.
    14
         Q.
              And how did the date correspond to the World Cup in Sochi?
    15
              It corresponded with the event.
         Α.
              And, again, this photo was found where?
    16
         Q.
    17
               In the Apple account of Vladislav Klyushin.
         Α.
    18
                   MR. FRANK: Could we have Exhibit 123, please.
    19
         Q.
              What are we looking at in Exhibit 123?
12:28 20
              This is a picture of Ivan Ermakov sitting next to
         Vladislav Klyushin at the same event.
    21
    22
         0.
              Does this appear to be a selfie?
    23
              It is, yes.
         Α.
    24
         Q.
              And again this was also found in the same location?
    25
         Α.
              Yes.
```

- 1 Q. Exhibit 109, please. Special Agent, was this photograph
- 2 taken at the same event on a different day?
- 3 A. Yes. You'll notice the red shirts in the background, the
- 4 lanyards with the same logo, and it's within the date frame of
- the same event.
- 6 Q. Beginning on the left, can you identify the individual on
- 7 the far left?
- 8 A. Yes. That is Zhannetta Klyushina.
- 9 Q. We saw Ms. Klyushina's name on that list of employees a
- 12:29 10 | moment ago?
 - 11 A. Yes.
 - 12 Q. How is she affiliated with the defendant?
 - 13 A. That is Vladislav Klyushin's wife.
 - 14 Q. And who is standing with his arm around her?
 - 15 A. That is Vladislav Klyushin.
 - 16 Q. Who is the individual next to Mr. Klyushin on the other
 - 17 side?
 - 18 A. Sergey Uryadov.
 - 19 Q. A moment ago we looked at a red team proposal document?
- 12:29 20 A. Yes.
 - 21 Q. And I believe you told us -- well, tell us again, who sent
 - 22 that document to whom?
 - 23 A. Vladislav Klyushin sent that proposal to Sergey Uryadov.
 - 24 Q. And then jumping over the person in the middle, can you
 - 25 | identify the person who's second from the right?

```
1
         Α.
              Ivan Ermakov.
     2
         Q. Could we look at Exhibit 110, please. Special Agent --
     3
                  MR. FRANK: Well, I'd offer 110, and, Ms. Lewis, if
         you could play 110, and I'm going to ask you to stop it shortly
     4
     5
         before the end.
                   (Exhibit 110 received in evidence.)
     7
                   (Video played.)
                  MR. FRANK: I'm afraid we're missing the audio.
     8
         you pause it, please. We're still having audio problems. Can
12:30 10
         we pause it?
    11
              While we're paused, Special Agent --
    12
                  MR. FRANK: Ms. Lewis, if we could actually briefly
    13
         call up Exhibit 3.
    14
         Q.
              Do you see there's a date of birth listed --
    15
         Α.
              Yes.
              -- on Mr. Uryadov's passport?
    16
         Q.
    17
         Α.
              Yes.
              What is his date of birth?
    18
         Q.
    19
         Α.
              April 10, 1986.
                  MR. FRANK: And, Ms. Lewis, with apologies for that,
12:31 20
    21
         could you take us back to Exhibit 110.
    22
                   (Video played.)
    23
                  MR. FRANK: We still appear to be having audio issues.
    24
                  THE COURT: Well, is the audio important to you?
    25
         Q.
              Well, Special Agent, can you tell us whether you were able
```

- 1 to identify what was happening, audio-wise, in this video?
- 2 A. Yes. The individuals at the table were singing Happy
- 3 Birthday in Russian.
- 4 Q. You could tell from the melody?
- 5 A. Yes.
- 6 Q. The same melody we're familiar with in English?
- 7 A. Yes.
- 8 Q. And what was the date? Do you recall the date of the
- 9 photograph?
- 12:32 10 A. April 10, 2018.
 - 11 Q. Okay, and if we could just play the video.
 - 12 (Video played.)
 - MR. FRANK: Can we pause it.
 - 14 Q. Special Agent, who's the individual on the right of the
 - screen with the birthday cake in front of them?
 - 16 A. Ivan Ermakov.
 - 17 Q. And who is the male individual sitting across the table
 - 18 from him?
 - 19 A. That is Sergey Uryadov.
- 12:32 20 Q. Thank you.
 - 21 MR. FRANK: Ms. Lewis, you can continue.
 - (Video played.)
 - 23 0. Where was this video found?
 - 24 A. This was found in Vladislav Klyushin's Apple account.
 - MR. FRANK: Could we have Exhibit 100, please, and I'd

```
1
         offer it.
     2
                   (Exhibit 100 received in evidence.)
     3
                   (Video played.)
                   MR. FRANK: The next exhibit is Exhibit P, your Honor.
     4
     5
         May I approach the witness?
                   THE COURT: Yes.
     7
                   (Discussion between the Court and Clerk.)
     8
                   THE COURT: Do we have the right --
               Special Agent, are you able to identify the individual in
         Exhibit P?
12:34 10
    11
         Α.
              I am.
             Who is it?
    12
         Q.
    13
              This is Ivan Ermakov.
         Α.
    14
         Q.
             Where was this photo found?
    15
              In Vladislav Klyushin's Apple account.
         Α.
    16
                  MR. FRANK: I offer it.
                  MR. NEMTSEV: We object, your Honor, for the reasons
    17
    18
         we stated.
    19
                   THE COURT: Sustained.
12:34 20
              Could we take a look at Exhibit 120, please.
    21
         Agent, taking a look at Exhibit 120, who are the individuals on
         the far right sitting -- well, who's the first individual on
    22
         the far right in the front?
    23
    24
         Α.
              The female is Zhannetta Klyushina.
    25
         Q.
              Who is sitting next to her making a V for victory sign?
```

- 1 A. That is Vladislav Klyushin.
- 2 Q. Who's the individual next to him?
- 3 A. Ivan Ermakov.
- 4 Q. Who's the individual across from him, also making a V for
- 5 victory sign?
- 6 A. Sergey Uryadov.
- 7 Q. Could we look at Exhibit 122, please.
- 8 (Video played.)
- 9 Q. Special Agent, was this video from the same location as
- 12:35 10 | the prior photograph?
 - 11 A. Yes.
 - 12 Q. Who are the individuals depicted?
 - 13 A. On the right is Vladislav Klyushin, and on the left is
 - 14 Ivan Ermakov.
 - 15 Q. And can you for the record describe what's happening.
 - 16 A. Yes. The two are --
 - 17 MR. FERNICH: Objection.
 - 18 THE COURT: Sustained.
 - MR. FRANK: Could we have Exhibit 119, please.
- 12:36 20 Q. What are we looking at, Special Agent?
 - 21 A. This is a picture of Ivan Ermakov on the top of a
 - 22 mountain.
 - 23 Q. Is this on the same day?
 - 24 A. It is.
 - 25 Q. Where was this photo obtained?

- 1 A. Vladislav Klyushin's Apple account.
- Q. Can we look at Exhibit 107, please. Where was this photo
- 3 obtained?
- 4 A. This was in Vladislav Klyushin's Apple account.
- 5 Q. Who is the individual on the right with his back to the
- 6 camera?
- 7 MR. FERNICH: Objection.
- 8 THE COURT: Sustained.
- 9 Q. Were you able to identify that photo based on other photos
- 12:36 10 found nearby?
 - 11 A. Yes.
 - 12 Q. I'd ask the question again: Were you able to identify
 - 13 that individual?
 - 14 A. I was.
 - 15 Q. Who was it?
 - 16 A. Nikolai Rumiantcev.
 - 17 Q. Okay. And directing your attention to this individual
 - 18 that Ms. Lewis is indicating across the table, who is the
 - 19 individual with a red circle around him across the table from
- 12:37 20 Mr. Rumiantcev?
 - 21 A. Ivan Ermakov.
 - 22 MR. FRANK: Could we have Exhibit 106, please.
 - 23 Q. Where was this photo obtained?
 - 24 A. In the Apple account of Vladislav Klyushin.
 - 25 Q. Who is the individual on the left in a blue sweatshirt?

- 1 A. Ivan Ermakov.
- Q. Who's the individual opposite him on the right in a gray
- 3 sweatshirt?
- 4 A. Sergey Uryadov.
- 5 Q. Could we have Exhibit 124, please. So where did you find
- 6 this photograph?
- 7 A. In the Apple account of Vladislav Klyushin.
- 8 Q. Who is the individual on the left?
- 9 A. In the white shirt, Ivan Ermakov.
- 12:38 10 Q. Who is the individual in the middle?
 - 11 A. Sergey Uryadov.
 - 12 Q. Could we have Exhibit 125, please. Where did you find
 - 13 this photograph?
 - 14 A. In the Apple account of Vladislav Klyushin.
 - 15 Q. Who's the individual on the right?
 - 16 A. Ivan Ermakov.
 - 17 Q. Who is the individual next to him?
 - 18 A. Sergey Uryadov.
 - 19 Q. Could we have Exhibit 127, please. Who are the
- 12:38 20 individuals -- well, who are the two males depicted in this
 - 21 photograph?
 - 22 A. The individual on the left in the foreground is Ivan
 - 23 Ermakov.
 - 24 Q. Who is the male on the right?
 - 25 A. Vladislav Klyushin.

```
1 Q. And who's in between them?
```

- 2 A. Klyushin's wife, Zhannetta.
- 3 Q. I'd like to show you some other photographs from that same
- 4 event.
- 5 MR. FRANK: Can we have 128, please.
- 6 Q. Special Agent, who's on the left?
- 7 A. Vladislav Klyushin.
- 8 Q. Who's next to him?
- 9 A. Anslem Shmucki.
- 12:39 10 Q. Who's on the right?
 - 11 A. Zhannetta Klyushina.
 - MR. FRANK: Could we have 147, please.
 - 13 Q. Beginning on the left, who's that individual?
 - 14 A. Alexander Borodaev.
 - 15 Q. Who's the individual in the middle?
 - 16 A. Vladislav Klyushin.
 - 17 Q. Who's the individual on the right?
 - 18 A. Boris Varshavksiy.
 - 19 Q. The next exhibit is Exhibit B and D, and actually W also
- 12:39 20 goes with it.
 - MR. FRANK: May I approach, your Honor?
 - THE COURT: Yes.
 - 23 Q. Special Agent, could you tell the Court who the individual
 - 24 is in Exhibit B.
 - THE COURT: I'm not sure I have D. Oh, B, B. All

```
1
         right. All right.
     2
              Special Agent, who's the individual in Exhibit B?
              This is Anslem Shmucki.
         Α.
                  MR. FERNICH: Objection, foundation.
     4
     5
                  THE COURT: Sustained.
     6
              Special Agent, how do you know who the individual is in
     7
         Exhibit B?
         Α.
              Because of communications sent between Vladislav Klyushin
         and Anslem Shmucki.
                  MR. FERNICH: Objection, foundation.
12:40 10
    11
                  THE COURT: Sustained. Why don't we deal with this at
         the break.
    12
    13
                  MR. FRANK: Yes, your Honor.
    14
              Special Agent, as part of your review of the Klyushin
         iCloud backup, did you find any communications between the
    15
         defendant and Mr. Ermakov?
    16
    17
         Α.
             Yes.
              Are you familiar with a messaging platform called
    18
    19
         "WhatsApp"?
12:41 20
         Α.
             Yes.
    21
         Q. What is WhatsApp?
    22
         Α.
              WhatsApp is a communications platform that can be
         installed on mobile devices, like a smartphone, and allows for
    23
    24
         encrypted exchange of text or audio. Messages could be sent
```

between as well as audio. Think of it as a telephone call

25

- 1 between the two, two parties, two or more parties.
- 2 Q. And how are you able, if at all, to identify who the
- 3 parties are who are parties to a WhatsApp communication?
- A. By the telephone number.
- 5 Q. And before coming here today, did you have an opportunity
- 6 to review what has previously been marked as Exhibit 151?
- 7 A. Is it on the --
- 8 Q. It's not on the screen, but did you have an opportunity to
- 9 review WhatsApp communications between the defendant and
- 12:42 10 Mr. Ermakov?
 - 11 A. Yes.
 - 12 Q. Okay. And you mentioned a moment ago that WhatsApp
 - communications are encrypted. Were the communications that you
 - 14 reviewed able to be read?
 - 15 A. Yes.
 - 16 Q. Can you explain that.
 - 17 A. We found the communications in an unencrypted form that
 - 18 | were backed up to Vladislav Klyushin's Apple account.
 - MR. FRANK: Your Honor, I'm not sure how you'd like me
- 12:42 20 | to proceed with these. We have them individually designated
 - 21 from the larger communication.
 - 22 THE COURT: All right.
 - 23 MR. NEMTSEV: Your Honor, we've never seen the
 - 24 designations.
 - THE COURT: You received all these, though, right?

```
1
                  MR. NEMTSEV: The specific spreadsheet, yes, but not
     2
         the specific portions.
     3
                  THE COURT: Well, do you have them in a way that he
         can see them first before showing them?
     4
     5
                  MR. FRANK: If there were a way to show them for
         counsel only, yes, but I understand the computer is not
     7
         working.
     8
                  THE COURT: Well, you don't have them printed out in
         any way?
12:43 10
                  MR. FRANK: We do not. If counsel wants, we can show
    11
         them to him on Ms. Lewis' computer.
    12
                  THE COURT: Yes. Why don't you walk over there?
    13
                   (Pause.)
    14
                  THE COURT: You don't have to show them everything.
    15
         Okay, let's go.
              Okay, special Agent, directing your attention -- well, if
    16
         we could call up 151A, please, do you recognize 151A?
    17
    18
         Α.
             Yes.
    19
              Directing your attention to the date/time, was this the
         first of the WhatsApp communications that you found?
12:44 20
    21
              Between Ivan Ermakov and Vladislav Klyushin, yes.
         Α.
    22
         Ο.
             What is the date?
         A. October 29, 2018.
    23
    24
             And do you recall when the last date was of the iCloud
    25
         communications that you found between the defendant and
```

```
1
         Mr. Ermakov?
     2
              October of 2020.
         Α.
     3
                  MR. FRANK: And just for the record, I'd offer all of
         Exhibit 151A for identification only.
     4
                   (Exhibit 151A for identification.)
     5
     6
              And then, Special Agent, as to 151A, which I've offered
     7
         into evidence, I'd like you to please -- well, let me ask you
         one prefatory question. When you found the messages, what
         language were they in?
             Russian.
12:45 10
         Α.
    11
             And so we see a translation in the middle of the page.
    12
         Who prepared that translation?
    13
             The FBI.
         Α.
    14
              Okay. Could you please read for the record the English
         translation of this excerpt.
    15
                   THE COURT: First of all, who's speaking? Do you
    16
    17
         know?
    18
                  THE WITNESS: I can tell from this exchange.
    19
                  THE COURT: Yes?
12:46 20
                  THE WITNESS: Yes.
    21
              So, Special Agent, tell us again how you can tell who's
    22
         speaking.
              The WhatsApp communications were backed up in a form that
    23
         Α.
         denoted a "from" and a "to" recipient by phone number, and the
    24
```

phone number to two names were also found within the chat

25

- 1 content.
- Q. Okay. And did you find other records indicating the phone
- 3 | numbers of Mr. Ermakov and Mr. Klyushin?
- 4 A. Yes. The Apple subscriber information corroborated that
- 5 information.
- 6 Q. And why don't we just take a moment to look at that right
- 7 now, Exhibit 9. What is Exhibit 9?
- 8 A. These are the Apple subscriber records for Vladislav
- 9 Klyushin's Apple account.
- 12:46 10 Q. Okay. And if we could move over just a bit toward the
 - 11 right, do you see a number there?
 - 12 A. I do.
 - 13 Q. What are the last four digits?
 - 14 A. The last four digits are repeated by other members
 - associated with Klyushin's family, so I'll -- I'll read a few
 - more.
 - 17 Q. You see those four digits?
 - 18 A. I do.
 - 19 Q. Okay. And were those the digits that you used to identify
- 12:47 20 the WhatsApp communications?
 - 21 A. Yes.
 - 22 Q. Okay. And if we could look at Exhibit 11. What is this?
 - 23 A. These are the Apple subscriber records for Ivan Ermakov.
 - 24 Q. And if we could move all the way to the right, again do
 - 25 you see a phone number there under the --

```
1 A. Yes, I do.
```

- 2 Q. And what are the last four digits?
- 3 A. 0085.
- 4 MR. FRANK: And just to be clear, I offer 9 and 11.
- 5 (Exhibits 9 and 11 received in evidence.)
- 6 Q. If we could now go back to 151A. And, Special Agent, do
- 7 you see that under the "from" column, there's a number ending
- 8 in 0085?
- 9 A. Yes.
- 12:48 10 O. Whose number is that?
 - 11 A. Ivan Ermakov.
 - 12 Q. Okay. And then under the "to" column, you see there's a
 - 13 number ending in those four digits?
 - 14 A. 1413, yes.
 - 15 Q. And whose phone number is that?
 - 16 A. Vladislav Klyushin.
 - 17 Q. Thank you. Could you now read for the record the English
 - 18 language translation of this exchange identifying, as to each
 - 19 line, who the speaker is.
- 12:48 20 A. "Ermakov: Hi, I changed the number. Ivan.
 - "Klyushin: Hi. What did Igor bring me as a present?
 - "Ermakov: Hi. I didn't understand the question. Did he
 - 23 | not give it to you?
 - 24 "Klyushin: No, but I am testing you.
 - 25 "Ermakov: That or you are testing me?

```
"Klyushin: Who knows who is writing? Alright.
     1
     2
               "Ermakov: The hoodie and the L-sized Tesla logo black
     3
         T-shirt.
               "Ermakov: Thumbs-up emoji. Greetings, greetings."
     4
     5
                  MR. FRANK: Thank your, Special Agent.
     6
                   If we could now have 151B, and I'd offer it.
     7
                   (Exhibit 151B received in evidence.)
     8
              Special Agent, could you tell us the date of this
         exchange.
12:49 10
         Α.
             November 21, 2018.
    11
              Could you read it for the record and identify the
    12
         speakers, please.
    13
              "Klyushin: Good morning. How about we go to sauna at
         Α.
    14
         1700 today? And head home earlier?
    15
               "Ermakov: I won't make it by 17:00. Let us try by at
    16
         least 1730. That, or be there by 17:00 and I will come later.
    17
               "Klyushin: Okay, no problem. I just don't want it to be
    18
         too late.
    19
              "Ermakov: I concur. I think 17:30 is fine.
               "Klyushin: Okay."
12:50 20
                  MR. FRANK: Could we have 151C, and I'd offer it.
    21
                   (Exhibit 151C received in evidence.)
    22
              Special Agent, what is the date of this exchange, and
    23
    24
         could you read it for the record, please?
    25
         Α.
              December 3, 2018.
```

```
"Ermakov: I won't be able to call you back. I forgot my
     1
     2
         phone at work.
     3
               "Klyushin: Hi. I want to hear how is your trading, since
     4
         Kolya is on vacation.
     5
               "Ermakov: Our shares grew a bit. I will be closing some
         today. On others we will wait longer. They fell too much,
     7
         need to wait more."
         Q.
             Thank you.
                  MR. FRANK: Your Honor, the next exchange is objected
12:51 10
         to. I can skip over it, but then counsel will need to review a
    11
         few more exchanges.
    12
                  THE COURT: All right.
    13
                   (Pause.)
    14
                  MR. FRANK: Okay, Ms. Lewis, if you could show us
         151F, please.
    15
    16
                  THE CLERK: F?
    17
                  MR. FRANK: F as in Frank.
    18
                  THE CLERK: Thank you.
    19
         Q.
              Special Agent, if you could identify the date of this
12:53 20
         exchange.
    21
             May 25, 2019.
         Α.
    22
         Q.
              And could you read the English language version,
    23
         identifying the speaker, please.
               "Klyushin: I did the math for Boris, starting November 1,
    24
         Α.
         2018, ending May 25, 2019. The profit comes to 198%.
    25
```

```
1
              "Ermakov: How about Sasha?
               "Klyushin: One second. 69.3 percent. (Three tears of
     2
         joy emoji.) Boris earned $989,000 on $500,000. Sasha $693,000
     3
         on $1 million. They don't even ask why anymore. I told them
     4
     5
         that there are different strategies and we are still looking
         closely.
     7
               "Ermakov: (Thumbs up emoji followed by three tears of joy
         emoji)."
     8
              Special Agent, did you find any other references to Boris
         and Sasha in Mr. Klyushin's iCloud account?
12:54 10
    11
         Α.
              I did.
              MR. FRANK: For identification only, we'd mark 152.
    12
              (Exhibit 152 for identification.)
    13
    14
              And for you, Special Agent, I'd offer 170 on the left and
         170A on the right. As part of your investigation, did you find
    15
         a WhatsApp communication involving the defendant, Boris
    16
         Varshavksiy, and Alexander Borodaev, or Sasha Borodaev?
    17
    18
         Α.
              Yes.
    19
         Q.
              And what are we looking at here in 170 and 170A?
              This is a screenshot of a contact card for Alexander
12:55 20
         Borodaev associated with the specific telephone number.
    21
    22
         Q.
              Okay. And where did you find this?
              This was found in --
    23
         Α.
    24
         Q.
              You looked in Mr. Klyushin's account?
    25
         Α.
              Yes.
```

- 1 | Q. Okay. And if we could take a look at 152A, please, who's
- 2 involved in this exchange? Is this the group exchange you
- 3 referenced a moment ago?
- 4 A. Yes. This is between Vladislav Klyushin, Alexander
- 5 Borodaev, and Boris Varshavksiy.
- 6 Q. And, again, Alexander Borodaev, his other name?
- 7 A. Sasha.
- 8 Q. Could you identify the date, please.
- 9 A. October 24, 2018.
- 12:56 10 Q. Could you read it and identify the speaker, please.
 - 11 A. "Vladislav Klyushin: Take a look at Tesla stock now and
 - 12 tomorrow after 16:30 and how much it grows."
 - 13 Q. And I'm just going to stop you right there, Special Agent.
 - 14 You see that the time stamp there is October 24 at 13:28?
 - 15 A. Yes.
 - 16 Q. Okay. And you see that the next entry is at a later time?
 - 17 A. I do.
 - 18 Q. What time is the second entry?
 - 19 A. 16:18.
- 12:56 20 | Q. Okay. And do you see there is a JPEG file that was
 - 21 transmitted?
 - 22 A. I do.
 - 23 Q. Were you able to identify that file in the iCloud account?
 - 24 A. Yes.
 - 25 Q. Okay, we'll call that up in just a moment. Could you read

```
1
         the next entry at 16:19.
               "It was 288 and after closing became 308, and tomorrow it
     2
         will most likely reach 330 and that's 10 percent, and with the
         leverage of 2-3 times, it's almost 25. But there are not many
     4
     5
         transactions like this in the quarter."
                   THE COURT: Now, who's saying that?
     7
                   THE WITNESS: This is Vladislav Klyushin to the other
         individuals, Alexander Borodaev and Boris Varshavksiy, who are
     8
         the other participants in this group communication.
              And directing your attention to the top line where
12:57 10
         Ο.
         Mr. Klyushin says, "Take a look at Tesla stock now and tomorrow
    11
    12
         after 16:30 and how much it grows."
              What is 16:30 Moscow time in Eastern Time?
    13
    14
              At this time of year, 16:30 Moscow local time was 9:30
    15
         Eastern, when the market opens.
                  MR. FRANK: Can we look at 152C and 152D, please.
    16
    17
         moment, Special Agent.
    18
                  To the extent it was unclear, I offer that,
    19
         Ms. Molloy.
12:58 20
                   THE CLERK: Okay, thank you.
                   (Exhibit 152A received in evidence.)
    21
    22
               Special Agent, we have an issue displaying Exhibit 152C,
    23
         but I'm going to show you 152D, and I believe 152C is
    24
         stipulated, so we offer that as well?
    25
                   (Exhibits 152C and 152D received in evidence.)
```

- 1 Q. And let me show you -- 152D is what, Special Agent?
- 2 A. This is an FBI translation from -- words appearing in
- 3 Russian translated into English.
- 4 Q. And 152C was the original Russian version?
- 5 A. Yes.
- 6 Q. Okay. And what are we looking at in 152D?
- 7 A. This is the stock chart for Tesla that was communicated in
- 8 the chat exchange that we were looking at.
- 9 Q. Okay. And what is the price indicated at this particular
- 12:59 10 moment in time?
 - 11 A. \$288.50.
 - 12 | Q. Could we have 152B, please. Who are the speakers -- who's
 - 13 | communicating here?
 - 14 A. This is, again, another excerpt of the group chat between
 - 15 Vladislav Klyushin, Sasha Borodaev, or Alexander Borodaev, and
 - 16 Boris Varshavksiy.
 - 17 Q. What is the date of this communication?
 - 18 A. This is March 11 of 2019.
 - 19 Q. Could you read the communication in the first box.
- 01:00 20 A. Yes.
 - 21 "Klyushin: Good morning. I am back, had a good vacation,
 - 22 ready to work. Congratulations to Boris, he showed super
 - 23 result for the four-months period and made \$632,000.
 - 24 Alexander's is a little worse, \$461,000. Also, OpenBroker
 - 25 created a new function and you could follow the value of your

- 1 portfolio online. I will send you the log-in password below.
- 2 You could look at it at any time. There will be no bids until
- 3 April 15, so if you want, you can withdraw extra funds."
- 4 Q. And then you see there is a log-in and password for each
- 5 individual by the initials BV. Who's BV?
- 6 A. BV is initials for Boris Varshavksiy.
- 7 Q. And then there is the log-in and password for the
- 8 individual with the initials AB?
- 9 A. Alexander Borodaev.
- 01:01 10 Q. Okay. And the date on this exchange where Mr. Klyushin is
 - 11 indicating these returns is what?
 - 12 A. March 11, 2019.
 - 13 Q. And just for the sake of comparison, if we could just
 - 14 quickly call up 152A again. What was the date in which
 - 15 Mr. Klyushin asked Mr. Varshavkiy and Mr. Borodaev to look at
 - 16 Tesla stock now and tomorrow after the market opens and how
 - 17 much it grows?
 - 18 A. October 24, 2018.
 - 19 Q. So that was about five months earlier?
- 01:02 20 A. Yes.
 - 21 MR. FRANK: Your Honor, is this a good spot?
 - 22 THE COURT: Yes. It's a good time. See you tomorrow.
 - 23 THE CLERK: All rise.
 - 24 (Jury excused.)
 - 25 THE COURT: I'll see counsel at sidebar. Everybody

```
1
         else can be seated.
                  You can step down, sir. Thanks.
     2
     3
         SIDEBAR CONFERENCE:
                  THE COURT: Do you need to speak to your client
     4
     5
         afterwards, or should he leave?
                  MR. NEMTSEV: I'd like to speak to him.
     7
                  THE COURT: Okay, good. All right, so let me say I'm
         having a hard time following some of this, and my guess is the
     8
         jury is too. The names are strange to us. We haven't really
01:03 10
         heard much about Varshavkiy, Borodaev -- I don't even know all
    11
         the other names. We don't know who they are. I don't know who
    12
         they are. They're not charged conspirators, and so it's just
    13
         hard to follow. And the other guy, what was his name who was
    14
         the strange name?
    15
                  MR. FRANK: Shmucki.
                  THE COURT: Shmucki or whatever, yeah. I have no idea
    16
         who these people are. You know, I didn't get them in a -- so
    17
         I'm trying to understand it, and my guess is, they are too.
    18
    19
         For starters, I think it wouldn't hurt to have a list of the
01:04 20
         names for people. Like, I don't know Boris and Sasha. I just
    21
         don't know these people. I only know Mr. Klyushin, and I know
    22
         Mr. Ermakov, a little less so than the -- but at least those
    23
         names are listed in the indictment. Sladkov and Irzak, at
    24
         least I've heard those names. These other people I don't know.
    25
         So I don't know what to do about that.
```

```
1
                  MR. FRANK: We're going to make it clear through the
     2
         testimony, your Honor. The three names that you're
         identifying, Varshavksiy, Borodaev, and Uryadov are the
     3
         defendant's three investors, so that's going to become very,
     4
     5
         very clear, and that's why he's talking to them about their
         return. But I can clear that up with Special Agent --
     7
                  THE COURT: All right, but I have not found that they
         are coconspirators.
     8
                  MR. NEMTSEV: They're not alleged to be.
01:04 10
                  THE COURT: They're not alleged to be. And so it was
    11
         just, with all the pictures and stuff, I didn't know whether --
    12
                  MR. FRANK: We're not even introducing their
    13
         communication. We're introducing Mr. Klyushin's communications
    14
         to them and their responses for context.
    15
                  THE COURT: I understand. I'm just saying, you've got
         to explain it to me, never mind them.
    16
                  MR. KOSTO: If it would be helpful, your Honor, we can
    17
    18
         print on an 81/2-by-11 piece of paper each of the names that
    19
         have come up without any ornamentation, just so that --
01:05 20
                  THE COURT: We can see what the names are.
                  MR. KOSTO: -- you can see the name as it comes up.
    21
    22
                  THE COURT: That would be useful. All right, now --
    23
                  MR. FRANK: The sole reason to identify him is to show
    24
         that he's an associate of the defendant who's in that
    25
         paragraph, which is with the --
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1
                  THE COURT: So, all right, B, is there an objection to
     2
         B?
     3
                  MR. NEMTSEV: Yes, because --
                  THE COURT: Sustained.
     4
     5
                  So here's this one. I've already ruled that that's
              That's D, which is the Ukrainian press release. That's on
     7
         his phone, right?
     8
                  MR. FRANK: Yes. That's in his iCloud, yes. And the
         only reason we offered B is just to show that they're together.
01:05 10
                  THE COURT: He's just an investor. That's why I
         needed to know who these people were, so --
    11
    12
                  MR. FRANK: He's not an investor. He's an associate
         of the defendant's. But it's irrelevant who he is. It's just
    13
    14
         that they're together when this photo was taken, and that's
    15
         what the special agent will say.
                  THE COURT: I don't think it has much relevance, but --
    16
                  MR. FRANK: Otherwise, it's just a photo divorced of
    17
    18
         any context.
    19
                  THE COURT: But it's on his phone, I'm assuming you're
01:06 20
         saying?
    21
                  MR. FRANK: It is on his phone.
    22
                  THE COURT: I'll allow that and give a limiting
         instruction.
    23
    24
                  (Exhibit D received in evidence.)
    25
                  THE COURT: No one is alleging that he had anything to
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1
         do with the Ukrainian hacker.
                  MR. FRANK: Understood, understood. And then there's
     2
         the article that is depicted, which is I think Exhibit W or
     3
         Y --
     5
                  THE CLERK: You said B, D, and W.
     6
                  MR. FRANK: -- if I may, your Honor.
     7
                  THE COURT: I'll allow that.
                   (Exhibit W received in evidence.)
     8
     9
                  MR. FRANK: Maybe you just read the first sentence so
01:06 10
         that it's clear what it is.
                   THE COURT: I haven't read it, so I don't know if
    11
    12
         there's anything in particular in there that's offensive,
         but...
    13
    14
                  MR. NEMTSEV: Just the fact that they pled guilty.
                  THE COURT: If anything, it's going to give them a
    15
         sense of what the punishment is, but, anyway --
    16
                   In any event, now, what is all this?
    17
    18
                  MR. FERNICH: That's a great question.
    19
                  MR. FRANK: This is only offered to explain the
01:07 20
         WhatsApp communication that they're objecting to between the
    21
         defendant and Mr. Ermakov. That's the WhatsApp communication
    22
         where Mr. Klyushin sends the defendant these photographs, says,
    23
         "I'm having a great time," and Mr. Ermakov says, "I wish I
    24
         could travel, " and Mr. Klyushin says, "I can help you out by
    25
         getting you documents in another name that will allow you to
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1
         travel."
                  THE COURT: I think that that's a stretch, and I'm
     2
         excluding all of them. All right, now, what's --
     3
                  MR. KOSTO: Photos of the chat itself.
     4
     5
                  THE COURT: I'm not talking about the chat, just the
     6
         photos.
     7
                  MR. FRANK: He can describe the photos without us
         putting in the photos.
     8
                  THE COURT: But the photos are --
                  MR. NEMTSEV: Describing the photos?
01:07 10
                  MR. FRANK: Just describing that they are photos of a
    11
    12
         vacation is all he would describe so the chat makes sense.
    13
                  THE COURT: Maybe, but not eight photos of people
    14
         having a great time. That beautiful woman, was that his wife?
    15
                  MR. NEMTSEV: That's his wife. I'll tell her you said
    16
         that.
                  THE COURT: Can I say, he looks a lot older now than
    17
    18
         he did in those pictures.
    19
                   (Cross-talk.)
01:08 20
                  THE COURT: The pictures are not in.
                  THE CLERK: So I have B is out, D is in, and W is in,
    21
    22
         correct, just for the record?
    23
                  MR. FRANK: So there's the WhatsApp chat that
    24
         surrounds those photographs. That's the chat.
    25
                  THE COURT: I'm not ruling on it. I'm just saying the
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1
         pictures are out.
     2
                  MR. FRANK: Understood.
     3
                  THE COURT: Okay, all right, these pictures are out.
     4
                  Now, these, this is the heart of it.
     5
                  MR. FRANK: We're going to get to the chat long before
     6
         we get to that.
     7
                  THE COURT: That is the Micfo which is R. So,
         actually, I've never seen these before actually.
     8
     9
                  MR. KOSTO: Can I direct you to the page that's most
01:09 10
         relevant? There's no dispute that it's paid, I don't believe.
    11
                  MR. NEMTSEV: This is the relevant one, right?
    12
                  MR. KOSTO: A November 24, 2018 invoice, and the IP
    13
         usage in this case was in late October and early November,
    14
         2018, so we're about three, four weeks afterward. And the
    15
         invoice is produced by Micfo sent to StackPath, the company
         that controlled the IP address, and it covers a bill for one IP
    16
    17
         address.
    18
                  THE COURT: Who -- I understand you have an affidavit
         under oath at 9:01?
    19
01:09 20
                  MR. KOSTO: From StackPath, the 80:36.
                  THE COURT: They can only say they received this and
    21
    22
         it was kept in the ordinary course, right?
    23
                  MR. KOSTO: Absolutely.
    24
                  THE COURT: They can't say that they generally did it
    25
         and it was accurate. That's what I'm trying to deal with now.
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1
         I'm trying to figure out -- I think under the business records
     2
         rule you can fairly put in that they received that.
     3
                  MR. KOSTO: And kept it in the ordinary course.
                  THE COURT: That doesn't necessarily mean all the
     4
     5
         information in it is accurate. That's what I'm struggling
         with.
     7
                  MR. NEMTSEV: And this is the information that we're
         concerned about because it's testifying what IP, what location,
     8
         what computer, what server.
01:10 10
                  MR. KOSTO: This is an intangible thing, this IP
    11
         address, and the way to prove that it was assigned to an IP
    12
         address on a certain date is how the parties paid and how the
    13
         documents relate to the IP address for him. I can't bring an
    14
         IP address into court and show it to you, but I can show you
         that Micfo billed StackPath for it, and StackPath saved this in
    15
         the ordinary course. And there are no indicia of
    16
         untrustworthiness --
    17
    18
                  THE COURT: That's what I need to find out.
    19
                  MR. KOSTO: What our submission is --
01:10 20
                  THE COURT: Well, who knows anything about it? Is
         there anyone from StackPath who knows?
    21
    22
                  MR. NEMTSEV: There is. There's the owner of the
    23
         company.
    24
                  MR. KOSTO: The owner of StackPath will testify that
    25
         it received this in the ordinary course of business. What
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1
         Mr. Nemtsev is getting at is, the owner of Micfo was convicted.
         But the cases we tried to refer you to this morning, and I know
     2
         it's not a 609(a)(2) issue, but the memo talks about the fact
         there has to be some connection between the conviction and
     5
         what's on this invoice for it to have any relevance to
         whether --
     7
                  THE COURT: -- the business records rule, skipping the
         conviction, the business records rule to allow it in for the
     8
         truth of the matter, it has to be --
01:11 10
                  MR. KOSTO: It does not have to be introduced by the
         sender. Let me give you a case, your Honor.
    11
    12
                  THE COURT: This is the issue.
    13
                  MR. NEMTSEV: And we're proceeding under (e) because
    14
         we can have the opportunity to challenge the reliability of it.
    15
                  MR. FRANK: What Mr. Kosto is pointing to --
                  THE COURT: Can I just stop for one minute here?
    16
         Where's the 901 --
    17
    18
                  MR. KOSTO: I don't think there's any dispute about --
    19
                  THE COURT: "The record was made at or about the time
01:12 20
         someone with knowledge..." So you'd at least say that he
         received the -- the company received that invoice but didn't
    21
    22
         pay it. Okay, that part -- they did or they didn't?
    23
                  MR. FRANK: They did.
    24
                  THE COURT: Why does it say "unpaid"?
    25
                  MR. FRANK: Because the version that they happened to
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1
         keep in their files happened to say "unpaid," but all the
     2
         subsequent --
     3
                  MR. KOSTO: We provided the bank records to
         Mr. Nemtsev that showed that the invoice was paid by StackPath.
     4
     5
                  THE COURT: I mean, that's helpful to me, actually,
         because if it was unpaid, I don't know much about it, so --
     7
                  MR. KOSTO: I don't think we have a dispute there.
     8
                  THE COURT: It says "unpaid." I wouldn't know that.
         And so the question is, so there is a paid invoice that was
01:12 10
         kept in the ordinary course of business. Making a record, I
    11
         suppose here it's -- we don't know much about whether it was a
    12
         regular course of activity, but I'm assuming for a minute at
         least paying the invoice was. "All of these conditions are
    13
    14
         shown by the testimony of a custodian under Rule 902," right?
         We keep that. So now the challenge is under (e): "The
    15
         opponent does not show that the source of the method or
    16
    17
         circumstances of preparation indicate a lack of trustworthiness."
         so that's where this controversy is hinging, I think.
    18
    19
                  All right, so I understand Lee's been at this all day,
01:13 20
         but what is the challenge -- what were they indicted for?
    21
         Convicted of, I should say.
    22
                  MR. NEMTSEV: They were convicted of creating fake
         businesses and fake business records to submit to ARIN,
    23
         which --
    24
    25
                  THE COURT: What's ARIN?
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1 MR. NEMTSEV: ARIN is this, in short, registry that hands out IPs for creating fake businesses and fake records, 2 submitting them to ARIN to get those IPs, and then selling them 3 off without the knowledge. That was the conviction. 4 5 MR. KOSTO: May I? 6 THE COURT: Yes. 7 MR. KOSTO: ARIN is the national organization in the United States that assigns all the IP addresses. What Micfo 8 did -- and ARIN controls a limited supply of them. What Micfo 01:14 10 did, because it had run out of their supply -- and this is in 11 the indictment -- between 2014 and 2019, covering this 12 period --13 THE COURT: I don't know. 14 MR. KOSTO: But before you continue, your Honor, what Micfo did was make up a shell company, Jones Company, and 15 submitted an application to ARIN on behalf of Jones Company 16 saying, "We are entitled to more IP addresses." And ARIN, not 17 knowing that it was Micfo, gave them more IP addresses. But 18 19 the case does not involve Micfo failing to sell them, failing 01:14 20 to assign them, failing to send them to data centers, failing to do the work and invoicing for it. There's no connection 21 22 between the invoicing here --23 MR. FRANK: The whole point was that they wanted more 24 of these addresses that they could sell and actually supply 25 their customers with. It's not that they were pretending to

```
have addresses or pretending to put addresses on server
     1
         computers. That was never the allegation.
     2
     3
                  THE COURT: I don't know. Let me think about it.
                  MR. FRANK: They weren't faking these records. Just
     4
     5
         because JP Morgan fakes a record in its mortgage lending
         business doesn't mean that it's ATM records.
     7
                  THE COURT: You know what? I'll think about it.
     8
                  MR. FERNICH: If it were JP Morgan, it would be a
         different story, but this is basically a one-man show.
                  THE COURT: Let me think about it. I think I've ruled
01:15 10
    11
         on everything else.
    12
                  MR. NEMTSEV: Except the chat, the chat associated
         with those pictures biking and the wife, where he says, "I'll
    13
    14
         give you a fake identity."
    15
                  THE COURT: To --
                  MR. FRANK: He says to Ermakov, "I will help you
    16
         travel under a fake name."
    17
    18
                  THE COURT: All right, we can skip that. We don't
    19
         need that.
                  MR. FRANK: Your Honor, that's critical to the
01:16 20
         criminal --
    21
    22
                  THE COURT: Why?
                  MR. FRANK: Because who would you talk to about that?
    23
    24
         The whole point that they're trying to do is say that these
    25
         guys are acquaintances. What we're trying to do is show that
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1
         they're not just people who hang out together.
     2
                  MR. NEMTSEV: They're in a sauna together.
     3
                  MR. FRANK: They're people who have an exceptionally
         close relationship.
     4
     5
                  MR. NEMTSEV: Agreed.
     6
                  MR. FRANK: They are the people who the defendant
     7
         trusts enough, he trusts --
     8
                  THE COURT: I sustain that objection. It's not
         critical. They're in the sauna together naked. That's as
01:16 10
         close as it gets.
    11
                  MR. FERNICH: That's the bonding.
    12
                  THE COURT: All right, but let me just say this: How
    13
         much longer is he?
    14
                  MR. FRANK: Probably a couple hours.
    15
                  THE COURT: Okay, fair enough. Does he put in the
         Micfo?
    16
    17
                  MR. FRANK: Yes.
                  THE COURT: He does. How long do you think you'll
    18
    19
         need with him?
                  MR. NEMTSEV: An hour, an hour and a half.
01:16 20
    21
                  THE COURT: All right, so he's most of tomorrow.
    22
                  MR. NEMTSEV: He's most of tomorrow.
    23
                  THE COURT: Okay, who's next?
    24
                  MR. FRANK: Probably Jeffrey Zorck who's with Saxo
    25
         Bank, and he's going to put in a recording that will take some
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1
         time.
     2
                  THE COURT: He's from Copenhagen?
     3
                  MR. FRANK: He just moved to Sarasota.
                  THE COURT: All right, but let me tell you, I'd rather
     4
     5
         be in Sarasota than here the last couple of days.
                  MR. KOSTO: Your Honor, can I give you a case?
     7
                  THE COURT: That would be helpful. Did you tell them
     8
         what it is?
                  MR. KOSTO: I did. It has to do with the receiving
01:17 10
         company of an invoice --
    11
                  MR. FRANK: Your Honor, I'd ask to be able to try and
    12
         persuade you on the WhatsApp communications because that is
    13
         really -- the closeness of this relationship, it's more than
    14
         just --
    15
                  THE COURT: There's no dispute about it. They're
    16
         besties.
    17
                  MR. FRANK: But there's a difference.
    18
                  THE COURT: Excuse me.
    19
                  MR. FRANK: We also have to deal with the Porsche
01:17 20
         photo.
    21
                  THE COURT: I'm allowing in the license plates but not
    2.2
         the --
    23
                  MR. NEMTSEV: But not the cars, right?
    24
                  THE COURT: Not the blown-up --
    25
                  MR. FRANK: What we've done is -- and I can show your
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Honor -- we've redacted the hood ornament, so you can't tell
1
 2
     that it's a Porsche.
              THE COURT: What's wrong with that? Can I tell you,
 3
     when Porsche comes to shove, this is not going to change this.
 4
 5
              (Laughter.)
              (End of sidebar conference.)
 6
 7
              (Adjourned, 1:18 p.m.)
 8
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1
                        CERTIFICATE
 2
 3
     UNITED STATES DISTRICT COURT )
 4
     DISTRICT OF MASSACHUSETTS
                                   ) ss.
     CITY OF BOSTON
 5
 6
 7
              We, Lee A. Marzilli and Kathleen Silva, Official
 8
     Federal Court Reporters, do hereby certify that the foregoing
 9
     transcript, Pages 3-1 through 3-181 inclusive, was recorded by
10
     us stenographically at the time and place aforesaid in Criminal
11
     No. 21-10104-PBS, United States of America v. Vladislav
12
     Klyushin, and thereafter reduced by us to typewriting and is a
     true and accurate record of the proceedings.
13
14
              Dated this 1st day of February, 2023.
15
16
17
     /s/ Kathleen Silva
18
     KATHLEEN SILVA, RPR, CRR
19
     OFFICIAL COURT REPORTER
20
21
     /s/ Lee A. Marzilli
22
     LEE A. MARZILLI, CRR
     OFFICIAL COURT REPORTER
23
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